

138 S. Brandon St. • Fallbrook CA 92028 • 760-731-9187

BOARD OF DIRECTORS MEETING

WEDNESDAY FEBRUARY 8, 2023

6:00 PM

AT

HYBRID MEETING
FALLBROOK REGIONAL HEALTH DISTRICT
ADMINISTRATIVE OFFICE
138 SOUTH BRANDON ROAD
FALLBROOK, CA 92028



AGENDA BOARD OF DIRECTORS MEETING

February 8, 2023, 6:00 p.m.

Hybrid meeting held at Administrative Office,

1st Floor Community Room, 138 S. Brandon Rd., Fallbrook

In accordance with California Government Code Section 54953 teleconferencing will be used for this meeting. Board members, staff and members of the public will be able to participate by webinar by using the following link:

https://us02web.zoom.us/j/87605337985?pwd=NUpneE5BeFM4dEIOY0dFcGROSmZJdz09

Meeting ID: 87605337985. Participants will need to download the Zoom app on their mobile device. Members of the public will also be able to participate by telephone using the following dial in information: Dial in #: (310) 372-7549, Passcode 660448.

- A. CALL MEETING TO ORDER / ROLL CALL / ESTABLISH A QUORUM / PLEDGE OF ALLEGIANCE
- B. APPROVAL OF THE AGENDA
- C. PUBLIC COMMENTS ANNOUNCEMENT

Members of the public may address the Board regarding any item listed on the Agenda at the time the item is being considered. Members of the public may also speak on any item not listed on the Agenda which falls within the subject matter jurisdiction of the District immediately prior to Board Comments & Items for Subsequent Meetings section below. Members of the public attending inperson need to fill-out a "Request to Speak" card and those attending by webinar need to raise your hand at this time and identify the Agenda item they would like to speak on. The Board has a policy limiting any speaker to not more than five minutes.

- D. GRANTEE PRESENTATION MICHELLE'S PLACE CANCER RESOURCE CENTER-Amber Berkey
- E. CONSENT ITEMS
 - E1. Minutes of January 4, 2023, Finance Committee Meeting..... E2. Minutes of January 11, 2023, Board of Directors Meeting..... E3. Minutes of January 18, 2023, Facilities Committee Minutes of January 18,2023, Strategic Planning Committee E4. E5. Minutes of January 21, 2023, Board Training & Workshop Minutes of January 25, 2023, Facilities Committee E6. Minutes of January 25, 2023, Governmental & Public Engagement Committee..... E7. Consideration of Resolution 459 – Re-Ratifying the State of Emergency and E8. Re-Authorizing Remote Teleconference Meetings
- F. REPORTS/POSSIBLE ACTION
 - F1. Finance Committee Directors Brown and Jeffries.....
 - F2. Facilities Committee Directors Jeffries and Mroz
 - F3. Strategic Planning Committee Directors Leach and Mroz

 - F5. Chief Executive Officer Rachel Mason.....
 - F6. General Counsel Jeffrey Scott
- G. DISCUSSION/POSSIBLE ACTION ITEMS
- H. COMMENTS BY MEMBERS OF THE PUBLIC ON ITEMS NOT ON THE AGENDA
- I. BOARD MEMBER COMMENTS & ITEMS FOR SUBSEQUENT MEETINGS

Other Director/Staff discussion item. Item(s) for future board agendas Announcements of upcoming events:

See the District website event calendar at https://www.fallbrookhealth.org/community-health-wellness-center

Facilities Committee - 3^{rd} Wednesday, February 15, 2023, at 2:00 pm. Strategic Planning Committee - 3^{rd} Wednesday, February 15, 2023, at 5:30 pm. Governmental and Public Engagement Committee -4^{th} Wed., February 22, 2023, at 5:30 pm Next Board of Directors Meeting -2^{nd} Wednesday, March 8, 2023, 6:00 pm

J. ADJOURNMENT

NOTE: I certify that on Monday, February 6, 2023 I posted a copy of the foregoing agenda near the regular meeting place of the Board of Directors of Fallbrook Regional Health District, said time being at least 72 hours in advance of the meeting. The American with Disabilities Act provides that no qualified individual with a disability shall be excluded from participation in, or denied the benefits of District business. If you need assistance to participate in this meeting, please contact the District office 24 hours prior to the meeting at 760-731-9187.

Executive Assistant / Board Clerk



MINUTES FINANCE COMMITTEE

Wednesday, January 4, 2023, at 4:30 P.M.

Virtual and In-Person at Administrative Office, 1st Floor Community Room, 138 S. Brandon Rd., Fallbrook

In accordance with California Government Code Section 54953 teleconferencing was used for this meeting. Board members, staff and members of the public were able to participate by webinar and members of the public were also able to participate by telephone.

1. Call to Order/Roll Call

Committee Chair Terry Brown called the meeting to order at 4:30 p.m.

In attendance: Committee Members Terry Brown and Jennifer Jeffries. CEO Rachel Mason, Executive Assistant Raquel Williams, Administrative Officer Judith Oswald, Community Health & Wellness Center Administrator, Theresa Geracitano (Note: Accountant Susan Woodward was absent)

2. Public Comments - Announcement

None

3. Review of Financial Statements for November 2022

- Report 1 Balance Sheet Comparison of **November 2022**
- Report 2 Income Statement for the Month Ended November 2022 & Fiscal Year to Date
- Report 3 Profit & Loss Actual vs YTD Budget November 2022
- Report 4 Approved Annual Budget July 2022 June 2023
- Report 5 Local Agency Investment Fund (LAIF) Statement November 2022
- Report 6 CalTrust Statement November 2022

FRHD Compliance Report

- Report 7 Property Tax Revenue July 2022 November 2022
- Report 8 Check Detail Report as of November 2022
- Report 9 VISA Credit Card Statement November 2022
- Report 10 Community Investment Fund Report as of **November 2022**

Committee Chair Terry Brown reviewed the above November 2022 financial reports.

Disclosures: The investments of the District are in compliance with the District's 2022-23 Investment Policy. The balances in the district's investment accounts give the District the ability to meet its expenditure requirements for the next eighteen (18) months.

4. Discussion Items

4a. Discussion of Current Audit Status

Committee Chair Terry Brown noted that he was briefed on the Audit Status as part of his onboarding and stated his concern that audit stands incomplete. Director Jennifer Jeffries shares concern, CEO Rachel Mason indicated that CPA Susan Woodward is pending a response from Clifton Larsen Allen (CLA) and based on the response CEO Mason will take appropriate action.

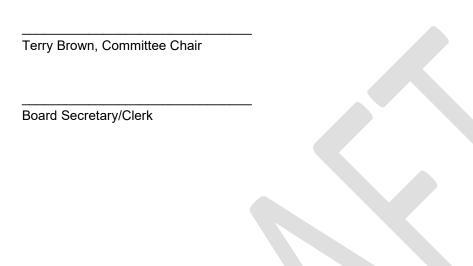
4b. 2021-22 Special Districts' Financial Transactions Report

CEO Rachel Mason indicated that the Financial Transaction Report is submitted by CLA to the State, and it requires a copy of the completed Audit from CLA. This reverts to item above discussing the incomplete Audit.

5. Board Member Comments and Future Agenda Items Committee Chair Terry Brown would like to discuss the outcome of the conversation from CLA to CPA Susan Woodward. Both Director Brown and Director Jeffries felt it prudent for CEO Mason to initiate communication that provides confirmation that CLA has everything they need from the District to complete the Audit.

Adjournment

There being no further business, the meeting was adjourned at 5:02 p.m.





MINUTES

Board of Directors Meeting January 11, 2023, 6:00 p.m.

Hybrid Meeting at Administrative Office, 1st Floor Community Room, 138 S. Brandon Rd., Fallbrook

In accordance with California Government Code Section 54953 teleconferencing was used for this meeting. Board members, staff and members of the public were able to participate by webinar and members of the public were also able to participate by telephone.

A. CALL MEETING TO ORDER / ROLL CALL / ESTABLISH A QUORUM / PLEDGE OF ALLEGIANCE

Director Bill Leach called the meeting to order at 6:00 p.m. and led the Pledge of Allegiance. In attendance: Directors Bill Leach, Barbara Mroz, Jennifer Jeffries, Terry Brown, and Mike Stanicek. CEO Rachel Mason, Accountant Susan Woodward, Legal Counsel Jeffrey Scott, and Property Manager Roy Moosa. Staff members and associates: Executive Assistant Raquel Williams, Administrative Officer Judith Oswald, Community Health & Wellness Center Administrator Theresa Geracitano. Tomedes translator, Foundation for Senior Care Executive Director Patty Sargent, and members of the public.

B. APPROVAL OF THE AGENDA

Action: It was moved by Director Jeffries seconded by Director Mroz to approve the agenda as presented.

Motion carried by the following roll call vote (0-0) – **No vote needed since all are in attendance**

Director Mroz	Aye
Director Jeffries	
Director Brown	
Director Stanicek	
Director Leach	•

C. PUBLIC COMMENTS - ANNOUNCEMENT

None

D. GRANTEE PRESENTATION – FOUNDATION FOR SENIOR CARE

Executive Director at Foundation for Senior Care, Patty Sargent, provided presentation about the services that are provided by this organization. She shared the history of the Foundation, and how it has developed over the years. In its current format, the non-profit has profound impacts on the senior population of Fallbrook, Bonsall, De Luz and Rainbow. She highlighted programs such as Door-through-Door, and their Care Advocates. She detailed their partnership with North County Fire Protection District and how prior grant moneys have assisted in their goal of providing care and transportation while keeping their focus on compassion, connection, and community.

Directors Brown, Mroz, and Stanicek asked questions about funding and how those resources are utilized. Director Leach commended the Foundation for Senior Care for all the wonderful work they do in the community.

E. CONSENT ITEMS

- E1. Minutes of December 7, 2022, Finance Committee Meeting
- E2. Minutes of December 14, 2022, Board of Directors Meeting
- E3. Consideration of Resolution 458 Re-Ratifying the State of Emergency and Re-Authorizing Remote Teleconference Meetings

Action: It was moved by Director Mroz seconded by Director Brown to approve the Consent Items as presented.

Motion carried by the following roll call vote (5-0)

Director Mroz	 	 A	١ve
		A	
		A	
		A	
		A	

F. REPORTS/POSSIBLE ACTION

F1. Finance Committee – Directors Brown and Jeffries

Committee Chair Terry Brown reviewed the November 2022 Financials.

Disclosures: The investments of the district are in compliance with the District's 2022-23 Investment Policy. The balances in the District's investment accounts give the District the ability to meet its expenditure requirements for the next eighteen (18) months. Discussion ensued about the annual audit that has not been completed and how this relates to the Financial Transaction Report that is due to State Controller's office by January 31st.

- F2. Wellness Center Administrator Theresa Geracitano
 - Wellness Center Administrator Theresa Geracitano informed the board on the total number of events occurring at the Community Health & Wellness Center (CHWC). There were 72 events of which 52 were available to the public. She emphasized new groups such as Good Dogs which is an organization that focuses on service dogs for autistic children. The Diabetic Prevention Program was also discussed as our Programs Coordinator Bianca Heyming will take part in the training.

The new position of Resource Navigator has been filled and Katia Elizondo-Márquez will be joining the team in February.

- F3. Chief Executive Officer Rachel Mason
 - CEO Rachel Mason provided update on covid, then summary on Taylor Design cost estimates which will be discussed in greater detail at the upcoming Board Workshop. Regarding Community Health Contracts, the site visits will be coordinated by Executive . Assistant Raquel Williams. CEO Mason indicated the Board Portal is nearing its launch . date and this will also be covered in further detail at the Board Workshop. Lastly the accounting chart of accounts will be reset to better align these with our current operations
- F4. General Counsel Jeffrey Scott

Legal Counsel Jeff Scott provided response to Chairman Bill Leach's questions. Chairman Leach had a few questions on rules regarding the expenditure of funds before the Board workshop about the development of the CHWC. Legal Counsel stated that expenditure of district funds is subject to constitutional and statutory laws, provided in-depth answer to each of the five questions posed about holding funds in perpetuity, expenditures, pitfalls, and examples of legal difficulties experienced by other Healthcare districts when making financial decisions.

G. DISCUSSION/POSSIBLE ACTION ITEMS

G1. Consideration of Grant Policy Fiscal Year 2023/2024 – Rachel Mason

CEO Rachel Mason brought the annual renewal of the Community Health Contract Grant Policy for approval. Action: It was moved by Director Jeffries seconded by Director Brown to adopt the Grant Policy for FY 23-24 **Motion carried** by the following roll call vote (5-0) Director Brown Aye Discussion of Wellness Center Development Budget -Chairman Leach and CEO Mason indicated this is an opportunity to allow Board members to discuss CHWC development budget. Chairman Leach stated the Board should be provided opportunity to discuss the dollar amount that is available to fund the development. Discussion ensued about the consultants that have been utilized to provide reports for the development of programming that best serves our community. Update LAIF Access Authorization – Rachel Mason CEO Rachel Mason stated we need approval to change the signer on the accounts. With Directory Terry Brown serving as Treasurer, we are seeking approval to add him to LAIF, CalTrust, and Pacific Western. Action: It was moved by Director Mroz seconded by Director Jeffries to add Director Terry Brown as a third signer on our LAIF, Cal Trust, and Pacific Western accounts. **Motion carried** by the following roll call vote (5-0) Director Jeffries......Aye Update CALTRUST Access Authorization – Rachel Mason CEO Rachel Mason stated we need approval to change the signer on the accounts. With Directory Terry Brown serving as Treasurer, we are seeking approval to add him to LAIF, CalTrust, and Pacific Western. Action: It was moved by Director Mroz seconded by Director Jeffries to add Director Terry Brown as a third signer on our LAIF, Cal Trust, and Pacific Western accounts. **Motion carried** by the following roll call vote (5-0)

G2.

G3.

G4.

G5. Update Pacific Western Access Authorization – Rachel Mason CEO Rachel Mason stated we need approval to change the signer on the accounts. With Directory Terry Brown serving as Treasurer, we are seeking approval to add him to LAIF, CalTrust, and Pacific Western.

Director MrozAyeDirector JeffriesAyeDirector LeachAyeDirector BrownAyeDirector StanicekAye

Action: It was moved by Director Mroz seconded by Director Jeffries to add Director Terry Brown as a third signer on our LAIF, Cal Trust, and Pacific Western accounts. Motion carried by the following roll call vote (5-0)
Director Mroz
Director Leach
Director Brown
Director Stanicek
G6 – LAFCO Board CEO Rachel Mason indicated that this item is on the Agenda to gauge interest from board members about being nominated to sit on the LAFCO Board. There were no interested board members
COMMENTS BY MEMBERS OF THE PUBLIC ON ITEMS NOT ON THE AGENDA None
BOARD MEMBER COMMENTS & ITEMS FOR SUBSEQUENT MEETINGS
11. Other Director/Staff discussion items
I1a. Item(s) for future board agendas
 I1b. Announcements of upcoming events: See the District website event calendar at
https://www.fallbrookhealth.org/community-health-wellness-center
*All meetings are Hybrid unless otherwise noted
Facilities Committee – 3 rd Wednesday, January 18, 2023, at 2:00pm. Strategic Planning Committee - 3 rd Wednesday, January 18, 2023, at 5:30pm.
Board Training & Strategic Planning Workshop — Saturday, January 21, 2023, from 10:00am to 2:00pm
Governmental and Public Engagement Committee – 4 th Wednesday, January 25, 2023, at 5:30pm Finance Committee - 1 st Wednesday, February 1, 2023, at 4:30pm
12. Next Board of Directors Meeting – 2 nd Wednesday, February 8, 2023 , 6:00pm
ADJOURNMENT
There being no further business, the meeting was adjourned at 7:51 p.m.
Bill Leach, Board Chair
Board Secretary/Clerk

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J.





MINUTES FACILITIES COMMITTEE Wednesday, January 18, 2023, at 2:00 P.M.

In accordance with California Government Code Section 54953 teleconferencing will be used for this meeting. Board members, staff and members of the public will be able to participate by webinar and by phone.

1. CALL MEETING TO ORDER/ROLL CALL

Committee Members: Chair Jennifer Jeffries and Director Barbara Mroz Staff: CEO Rachel Mason, Executive Assistant Raquel Williams, Community Health & Wellness Center Administrator Theresa Geracitano, Administrative Officer Judith Oswald Director Barbara Mroz- Absent

2. PUBLIC COMMENTS - ANNOUNCEMENTS None.

3. DISCUSSION ITEMS

Report and update from the Community Health & Wellness Center Administrator Theresa Geracitano the Education building is being prepared as temporary offices for staff and the HVAC mini split is being done at this time. Sinks, cabinets, flooring, blinds, and signage are being replaced. RFPs on paint, windows, and gutters are being researched. Chair Jeffries, complimented Theresa and Rachel on the excellent strategic planning that has taken place for this project. Roy Moosa inquired if there was a master plan for the project and gave a cautionary note regarding permits. Also asked if the roof held up after the recent heavy rains. Theresa informed him that the roof is holding up and no leaks.

4. BOARD MEMBER COMMENTS AND FUTURE AGENDA ITEMS

Update on Community Health & Wellness Center Phase 1

5. ADJOURNMENT

There being no further business, the meeting was adjourned at 2:13 pm.

Executive Assistant/Board Clerk



MINUTES STRATEGIC PLANNING COMMITTEE Wednesday, January 18, 2023, at 5:30 P.M.

In accordance with California Government Code Section 54953 teleconferencing will be used for this meeting. Board members, staff and members of the public will be able to participate by webinar and by phone.

1. CALL MEETING TO ORDER/ROLL CALL

Committee Members: Chair Bill Leach and Director Barbara Mroz Staff: CEO Rachel Mason, Executive Assistant Raquel Williams, Community Health & Wellness Center Administrator Theresa Geracitano, Administrative Officer Judith Oswald

2. PUBLIC COMMENTS - ANNOUNCEMENTS None.

3. DISCUSSION ITEMS

CEO Rachel Mason shared with the committee a proposed partnership from the Gary and Mary West PACE program Gary and Mary West PACE, (GMWP), has a small cohort of participants residing in Fallbrook. Due to the remote nature of the Fallbrook Community, GMWP recognizes the need to mobilize services and resources to bring more accessibility to health and wellness services, for our participants. Additionally, the Fallbrook Regional Health District has identified a dearth of care providers as a significant challenge for area seniors. Thus, this proposal benefits both entities in bringing health services to an underserved and vulnerable population. To address these needs GMWP would like to propose the following: In partnership with the Fallbrook Regional Health District (FRHD), GMWP will build a Senior Health and Wellness Satellite Clinic. The clinic will serve GMWP ppt's residing in Fallbrook, as well as the broader Fallbrook senior community. The clinic will be located at the FRHD Community Health and Wellness Center (the Center) In return for reduction in rent for the space at the Center allocated to the clinic's operation, GMWP will make all services offered in the clinic available to the broader Fallbrook Senior Community, during designated hours on a weekly basis, to amount to approximately 10 hours per week.

GMWP will staff the clinic in-person, (possibly with an MA), five days a week (M-F), with rotating services available on a weekly basis. The staff person will help facilitate the Telehealth and in-person appointments, assist with scheduling, and follow-up with patients, as needed. The availability of clinic's services will be determined based on the needs of the GMWP participants and the Fallbrook broader Senior Community, as identified by the Fallbrook Health District staff.

GMWP will explore the possibility of contracting with the Foundation for Senior Care Adult Daycare program as an Alternative Care Setting (ACS), to provide socialization and transportation to the GMWP ppt's residing in Fallbrook.

Services could be added/subtracted from the clinic's structure based on identified needs of the GMWP ppt's and the broader community. (Example of additional services that may be offered: Family Caregiver Education and Support, Fall Prevention Clinic, including environmental and home safety assessments, vaccination clinic).

A potential intersection between the District and North County Fire Protection District's Paramedicine Program and the GMWP satellite clinic will be explored.

Director Leach inquired about rent structure and says he is amenable to this proposal and feels it would benefit the community immensely. Director Mroz concurred. CEO Rachel Mason says this

program could possibly launch in the next six months.

4. BOARD MEMBER COMMENTS AND FUTURE AGENDA ITEMS

Director's Leach and Mroz would like to revise the mission statement and will bring to the board at the February meeting.

5. ADJOURNMENT

There being no further business, the meeting was adjourned at 6:20pm





MINUTES

BOARD TRAINING & STRATEGIC PLANNING WORKSHOP

Saturday, January 21, 2023, 10:00 a.m. to 2:00 p.m.
Administrative Office

1st Floor Community Room, 138 S. Brandon Rd., Fallbrook, CA 92028

In accordance with California Government Code Section 54953 teleconferencing will be used for this meeting. Board members, staff and members of the public will be able to participate by webinar and teleconference.

CALL MEETING TO ORDER / ROLL CALL / ESTABLISH A QUORUM / PLEDGE OF ALLEGIANCE

Chairman Bill Leach led the Pledge of Allegiance.

In attendance: Directors, Barbara Mroz, Terry Brown, Jennifer Jeffries, Mike Stanicek. CEO Rachel Mason, Legal Counsel Jeffrey Scott, and Property Manager Roy Moosa. Taylor Design Jennifer Staff members and associates: Raquel Williams, Judith Oswald, Theresa Geracitano, Tomedes translator.

B. APPROVAL OF THE AGENDA

Action: It was moved by Director Jeffries seconded by Director Stanicek to approve the agenda as presented.

Motion carried by the following roll call vote (5-0)

Director Leach	Aye
Director Stanicek	•
Director Jeffries	•
Director Mroz	,
Director Brown	,

C. PUBLIC COMMENTS - ANNOUNCEMENTS

NONE

D. DISCUSSION/POSSIBLE ACTION ITEMS

- D1. Board of Directors Orientation and Review- Jeff Scott-History of Healthcare Districts, Ralph M. Brown Act Training 2023, Board Meeting rules and requirements
- D2. New Board Portal Training- Rachel Mason- Introduction to the Board Portal. Directors can now go to the website Board Portal and access district mail, Board, and committee agendas and packets. Including historical documents and meeting history. They will also be able to send request for compensation forms directly to Raquel.
- D3. Community Health & Wellness Center Priorities- Jennifer Timmons Project Manager Taylor Design she spoke on our relationship with Taylor Design, Project Goals & Scope, Project Timeline & Costs, Project Delivery and Next Steps. Improvements to building 1 & 2, shade Structure, Expanded, Resurfaced & Covered parking lot. Utility improvements including solar Panels, walking path around property and much more. Project timeline estimated completion date 2025. Project can be done in phases. Estimated total cost \$10.9M. Jennifer proposes the project be broken up into more bite able chunks. Phase 1 be done first while building community interest and time to possible fundraise. Phase 1 estimated construction cost average \$5.7M Phase 2 estimated construction cost average \$5.3M. Directors Jeffries and Mroz are in agreement that the Facilities Committee needs to meet for further discussion. Board is stunned about the construction cost estimate. Director Brown is concerned that this is a community center and he is asking if this is the Districts responsibility to be in business and in competition with the community that is paying our bills and he is uncomfortable with the plan and maybe he doesn't see the vision. Can we justify this expense to our constituents? Dialogue ensued.

Director Jeffries shared with the Board that there is a District need for this type of Facility. Director Leach agreed that we have a set budget and many of the costs are exorbitant But we need to start the construction phase to get the ball rolling. No more reports. Roy Moosa spoke about his concern of public perception and the project being done in phases to try to gauge the negative or positive reactions of the community.

- D4. Review and discussion of the 23.24 CHC-Grant policy & guidelines- CEO Mason we are making sure that we are clear on Grant priorities. One of the goals for the district is to better assist the Grantees in becoming more sustainable. We should not be their only funder and they need to show their collaboration with other organizations. We ask that their application makes it clear what their services are and if they are in line with the District. Grantees need to provide measurable outcomes. Chair Leach would like to see micro-grants in the future for youth sports. 20 years of Grant history is on the website.
 - D5. Updated Community Investment Fund Policy- CEO Mason would like to revise and rename this Policy as the language is no longer relevant. We would like to rename it to make it clearer to the public. Director Mroz voiced concern.
- E. COMMENTS BY MEMBERS OF THE PUBLIC ON ITEMS NOT ON THE AGENDA
 None
- F. BOARD MEMBER COMMENTS & ITEMS FOR SUBSEQUENT MEETINGS
 Taylor Design Project Plan
 Updated Community Investment Fund Policy

ADJOURNMENT

There being no further business, the meeting was adjourned at 2:04 p.m.

Executive Assistant/Board Clerk

Jennifer J	effries,	Chair	 	

Board Secretary/Clerk





MINUTES GOVERNMENT & PUBLIC ENGAGEMENT COMMITTEE

Wednesday, January 25, 2023, at 5:30 P.M.

In accordance with California Government Code Section 54953 teleconferencing was used for this meeting. Board members, staff and members of the public were able to participate by webinar and members of the public were also able to participate by telephone.

1. Call to Order/Roll Call

Chair Mike Stanicek called meeting to order at 5:34 pm
In attendance: Committee Members Bill Leach, CEO Rachel Mason, Executive Assistance Raquel Williams, Administrative Officer Judith Oswald, Community Health & Wellness Center Administrator Theresa Geracitano, and Public Outreach/Communication Specialist Dani Vargas.

2. Public Comments - Announcement

None

3. Discussion Items

Public Engagement

FRHD and Community Event Updates

Community Health & Wellness Center Administrator Theresa Geracitano noted the continued successful engagement with the community. For the month of January, there were a total of 76 events at the Community Health & Wellness Center (CHWC). The 72 events were both closed groups and public groups/events. New this month are Good Dog Service Canine Training, Rx Ballroom Dance and a fourth Encore card group. Wellness Wednesday event continues to grow. CHWC is becoming a hub for support groups such as grief support groups, caregiver support groups. Theresa and Bianca are in the process of becoming lifestyle coaches for the Skinny Jeans Program. A yearlong diabetes prevention program that teaches lifestyle changes Theresa indicated website traffic in January reached 60K site visits and summarized a variety of metrics.

Public Outreach/Communication Specialist Dani Vargas shared metrics on social media engagement. The engagement is growing on Instagram. The Christmas post was the most viewed. She continues to create posts about committee meetings to inform the public on opportunities to engage continuing to grow both sites. Dani shared with the group that she is taking some classes on marketing and social media to expand her knowledge and our growth.

4. Government

CEO Rachel Mason stated there are no substantial national updates at this time. Director Stanicek and Leach would like to see more local than national.

Board Comments and Future Agenda Items

Director Leach would like to see more items in the local newspaper. Director Stanicek is excited about the committee and looks forward to the public engagement and impact.

4. Adjournment

There being no further business, the meeting was adjourned at 6:12 p.m.

Executive Assistant / Board Clerk



MINUTES FACILITIES COMMITTEE

Wednesday, January 25, 2023, at 2:30 P.M.

Administrative Office, 1st Floor Community Room, 138 S. Brandon Rd., Fallbrook

In accordance with California Government Code Section 54953 teleconferencing was used for this meeting. Board members, staff and members of the public were able to participate by webinar and members of the public were also able to participate by telephone.

1. Call to Order/Roll Call

Committee Chair Jennifer Jeffries called meeting to order at 2:30 p.m. In attendance: Committee Members Barbara Mroz, CEO Rachel Mason, Executive Assistant Raquel Williams, Community Health & Wellness Center Administrator Theresa Geracitano, and Property Manager Roy Moosa.

- Public Comments Announcement None.
- 3. Community Health & Wellness Center Development Plans

Chair Jeffries addressed Director Mroz about the Boards concerns of cost and she wanted an additional meeting fresh off the workshop meeting since the Board had deep concerns of the construction cost estimate of over \$10M. Director Jeffries is concerned that strong feelings from Board members are holding back the project. There are discrepancies in the numbers and FRHD needs more information. Going to have to be done in phases. Director Mroz concurred and gave a history of the project and outlined what the past Boards had hoped for the location. They considered a Blue Zone project all agreed it was too costly to use the name. Dialogue ensued. CEO Rachel Mason expressed the cost estimates are a big challenge because Taylor can only give concept designs. The estimates the Board is asking for are outside of the scope of Taylor Design. Committee agrees more needs to be shared with the full Board and a budget must be set in place to proceed.

- 4. Update from Property Manager Roy Moosa- Roy advises that the committee set the financial parameters and then proceed with what is the priority for the facility.
- Board comments and future agenda items Budget for project

Adjournment

There being no further business, the meeting was adjourned at 3:23 p.m.

Jennifer J	effries,	Chair	 	

Board Secretary/Clerk



RESOLUTION NO. 459

RESOLUTION OF THE BOARD OF DIRECTORS OF FALLBROOK REGIONAL HEALTH DISTRICT RE-RATIFYING THE STATE OF EMERGENCY AND RE-AUTHORIZING REMOTE TELECONFERENCE MEETINGS

WHEREAS Fallbrook Regional Health District ("District") is committed to preserving and fostering access and participation in meetings of its Board of Directors; and

WHEREAS, Government Code section 54953(e) makes provisions for remote teleconferencing participation in meetings by members of a legislative body without compliance with the requirements of Government Code section 54953(b)(3), subject to the existence of certain emergency conditions; and

WHEREAS, a required condition is that a state of emergency is declared by the Governor pursuant to Government Code section 8625, proclaiming the existence of conditions of disaster or of extreme peril to the safety of persons and property within the state caused by conditions as described in Government Code section 8558; and

WHEREAS, a proclamation is made when there is an actual incident, threat of disaster, or extreme peril to the safety of persons and property within the jurisdictions that are within the District's boundaries, caused by natural, technological, or human-caused disasters; and

WHEREAS, it is further required that state or local officials have imposed or recommended measures to promote vaccines, masking, and social distancing, and that meeting in person at the hospital would present imminent risks to the health and safety of attendees; and

WHEREAS, the Board of Directors previously adopted Resolution No. 437 on October 13, 2021, finding that the requisite conditions exist for the Board of Directors of the District to conduct remote teleconference meetings without compliance with paragraph (3) of subdivision (b) of Government Code section 54953; and

WHEREAS, as a condition of extending the use of the provisions found in Government Code section 54953(e), the Board of Directors must reconsider the circumstances of the state of emergency that exists in the District, and the Board of Directors has done so; and

WHEREAS, emergency conditions persist in the District and vaccine compliance, masking, and social distancing measures are required to be followed for the continued health and safety of the staff, Board, and public; and

WHEREAS, as a consequence of the local emergency persisting, the Board of Directors does hereby find that the District shall conduct its meetings without compliance with paragraph (3) of subdivision (b) of Government Code section 54953, as authorized by Government Code section 54953(e), and that such meetings shall comply with the requirements to provide the public with access to the meetings as prescribed in Government Code section 54953(e);

THEREFORE, BE IT RESOLVED by the Fallbrook Regional Health District Board of Directors as follows:

<u>Section 1</u>: <u>Recitals</u>. The Recitals set forth above are true and correct and are incorporated into this Resolution by this reference.

<u>Section 2</u>: <u>Affirmation that a Local Emergency Persists</u>. The Board of Directors hereby considers the conditions of the state of emergency in the District and proclaims that a local emergency persists throughout the District.

Section 3: Re-Ratification of the Governor's Proclamation of a State of Emergency. The Board hereby ratifies the Governor's Proclamation of a State of Emergency.

Section 4. Remote Teleconference Meetings. The District's Chief Executive Officer is hereby authorized and directed to take all actions necessary to carry out the intent and purpose of this resolution, including conducting open and public meetings in accordance with Government Code section 54953(e) and other applicable provisions of the Ralph M. Brown Act.

PASSED AND ADOPTED at a regular meeting of the Board of Directors of Fallbrook Regional Health District held on February 8, 2023, by the following roll call vote:

AVES: Directors

AILS.	Directors		
NOES:	Directors		
ABSTAIN:	Directors		
ABSENT:	Directors		
		Chairman Board of Directors	
ATTEST:		Board of Directors	
Secretary			
Board of Directo	ors		

Fallbrook Regional Health District REPORT 1 - BALANCE SHEET COMPARISON

Comparison of Dec 2022 to Nov 2022

	Dec 31, 22	Nov 30, 22	\$ Change
ASSETS			
Current Assets			
Checking/Savings 102.3 · Cash in Bank - Pacific Western	1,224,821.37	619,450.36	605,371.01
102.6 · Cash in Bank - LAIF	1,667,359.73	1,667,359.73	0.00
102.9 · Cash in Bank - CalTRUST	5,575,758.32	5,558,885.25	16,873.07
102.10 · Petty Cash	418.84	418.84	0.00
Total Checking/Savings	8,468,358.26	7,846,114.18	622,244.08
Other Current Assets			
104 · Prepaid Insurance	15,298.41	17,848.13	-2,549.72
107 · Tax Apportionment Receivable	372,824.47	748,316.37	-375,491.90
110 · Reimbursement Rec'ble - CIF	-369.42	-369.42	0.00
Total Other Current Assets	387,753.46	765,795.08	-378,041.62
Total Current Assets	8,856,111.72	8,611,909.26	244,202.46
Fixed Assets			
121 · Equipment	79,034.49	79,034.49	0.00
121.2 · Equipment Depreciation 122.0 · Assets	-51,296.50	-50,526.25	-770.25
122.01 · Assets 122.01 · S. Brandon Road	161,578.00	161,578.00	0.00
122.011 · S. Brandon Road Improvements	223,424.76	223,424.76	0.00
122.012 · S. Brandon Road Land	129,662.00	129,662.00	0.00
122.02 · E. Mission Road	1,441,539.86	1,441,539.86	0.00
122.021 · E. Mission Road Improvements	474,770.49	467,486.37	7,284.12
122.022 · E. Mission Road Land	360,629.00	360,629.00	0.00
122.04 · Accum Depr - All Buildings	-219,488.00	-215,114.50	-4,373.50
Total 122.0 · Assets	2,572,116.11	2,569,205.49	2,910.62
Total Fixed Assets	2,599,854.10	2,597,713.73	2,140.37
Other Assets 130 · Note Receivable - East Alvarado	465,678.02	466,235.37	-557.35
Total Other Assets	465,678.02	466,235.37	-557.35
TOTAL ASSETS	11,921,643.84	11,675,858.36	245,785.48
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
140 · Accounts Payable	11,643.38	36,175.75	-24,532.37
Total Accounts Payable	11,643.38	36,175.75	-24,532.37
Other Current Liabilities			
203 - Accrued Payroll	17,635.42	18,451.54	-816.12
204 · Accrued Vacation & Sick Leave	33,585.59	35,930.38	-2,344.79
211 · Payroll Taxes Payable 213 · Simple Plan Payable	6,398.07 2,969.45	7,058.42 3,060.89	-660.35 -91.44
213 · Simple Plan Payable 220 · Refundable Deposit Payable	200.00	200.00	0.00
Total Other Current Liabilities	60,788.53	64,701.23	-3,912.70
Total Current Liabilities	72,431.91	100,876.98	-28,445.07
Total Liabilities	72,431.91	100,876.98	-28,445.07

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Fallbrook Regional Health District REPORT 1 - BALANCE SHEET COMPARISON

Comparison of Dec 2022 to Nov 2022

	Dec 31, 22	Nov 30, 22	\$ Change
Equity			
302.2 · Community Investment Funds	8,912,578.12	8,912,578.12	0.00
300 Unrestricted Operations Fund	2,485,148.17	2,485,148.17	0.00
32000 Retained Earnings	950.00	950.00	0.00
Net Income	450,535.64	176,305.09	274,230.55
Total Equity	11,849,211.93	11,574,981.38	274,230.55
TOTAL LIABILITIES & EQUITY	11,921,643.84	11,675,858.36	245,785.48

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Fallbrook Regional Health District REPORT 2 - INCOME STATEMENT

For the Month Ended December 2022 & Fiscal Year to Date

	Dec 22	Jul - Dec 22
Ordinary Income/Expense		
Income		
400 · District Income	070 004 47	4 242 000 00
402 · Property Tax Revenue 403 · Interest / Dividends	372,824.47 11,142.25	1,313,009.09 62,048.72
403 · Interest / Dividends	11,142.23	02,040.72
Total 400 · District Income	383,966.72	1,375,057.81
460 · Lease Income	507.00	507.00
570.00 · Wellness Center Income	587.00	587.00
Total 460 · Lease Income	587.00	587.00
Total Income	384,553.72	1,375,644.81
Expense		
500 · Administrative Expenses		
500.01 · Communications	571.11	4,069.85
500.02 · IT Services	400.00	2,460.00
500.03 · Refreshments	89.10	347.80
500.04 · Office Expenses	4,252.21	10,508.71
500.05 · Utilities	995.90	6,844.33
500.06 · Independent Contract Services	1,338.75	8,032.50
500.07 · Maintenance Services & Repairs	2,425.61	33,010.99
500.08 · Vehicle Expenses 500.10 · Salaries	76.35	568.45
500.10 · Salaries 500.12 · Payroll Taxes	33,689.35 2,806.84	206,615.62 19,573.28
500.14 · W/C Insurance	230.33	1,269.48
500.15 · Employee Health & Welfare	7,060.35	19,860.39
500.16 · Board Stipends	1,764.00	9,276.75
500.17 · Education & Conferences	0.00	15,652.06
500.18 · Dues & Subscriptions	1,567.09	15,248.71
500.19 · Insurance - General	1,712.87	10,277.22
500.20 · Independent Accounting Services	1,500.00	9,000.00
500.21 · Annual Independent Audit	6,068.96	11,068.96
500.22 Medical Records Store & Service	2,726.87	15,790.56
500.23 · General Counsel	0.00	11,865.00
500.29 · Dist Promotions & Publications	7,270.28	10,775.76
500.30 · Simple IRA Expense	838.06	4,124.27
500.33 · Copier Lease	902.85	5,408.10
500.36 · Accrued Vacation & Sick Leave	-2,084.81	943.67
500.40 · Office Equipment	0.00	1,727.41
500 · Administrative Expenses - Other	-259.98	-259.98
Total 500 · Administrative Expenses	75,942.09	434,059.89
570 · Comm. Health & Wellness Center	00.10	0.40.05
570.32 · Vehicle Expenses	83.13	348.25
570.01 · Communications 570.04 · Office Expenses	515.91 312.70	2,490.46
570.04 · Office Expenses 570.05 · Utilities	312.79 1,470.60	3,718.76 7,416.85
570.03 • Othities 570.07 • Maintenance Services & Repairs	4,110.04	29,708.65
570.10 · Salaries	16,028.72	73,318.51
570.12 · Payroll Taxes	1,254.44	5,680.98
570.15 · Employee Health & Welfare	2,631.11	15,828.01
570.18 · Dues & Subscriptions	0.00	516.00
570.19 · Insurance - General	606.52	3,639.12
570.29 · Dist Promotions & Publications	34.00	3,818.84
570.30 · Simple IRA Expense	283.91	1,515.96
570.40 Office Equipment	0.00	1,315.79
Total 570 · Comm. Health & Wellness Center	27,331.17	149,316.18

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Fallbrook Regional Health District REPORT 2 - INCOME STATEMENT

For the Month Ended December 2022 & Fiscal Year to Date

	Dec 22	Jul - Dec 22
600 · Community Health Contracts 600.02 · Boys & Girls Clubs of North Cty 600.04 · D'Vine Path 600.05 · Fallbrook Food Pantry 600.07 · Fallbrook Senior Citizens Serv 600.10 · Foundation for Senior Care 600.11 · Hospice of the Valleys 600.12 · Michelle's Place Cancer Res Ctr 600.14 · Palomar Family Counseling Svc 600.51 · NC Fire JPA (EMSO) 600.52 · NC Fire JPA (Public Comms)	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	35,312.00 23,574.00 75,200.00 20,339.56 61,002.42 8,922.22 23,703.00 30,000.00 39,702.57 18,059.30
Total 600 · Community Health Contracts	9,579.63	335,815.07
800 · District Direct Care Services 800.01 · Health Services and Clinics Total 800 · District Direct Care Services	0.00	3,671.05
Total Expense	112,852.89	922,862.19
Net Ordinary Income	271,700.83	452,782.62
Other Income/Expense Other Income 406 · Unearned Gain/Loss - CalTRUST 810 · Interest Income - Alvarado Str.	5,730.82 1,942.65	-79,702.12 11,690.39
Total Other Income	7,673.47	-68,011.73
Other Expense 825 · Depreciation 500.27 · Depreciation - Brandon Rd. 570.27 · Depreciation - Mission Rd. Total 825 · Depreciation	1,408.45 3,735.30 5,143.75	8,450.70 22,411.80 30,862.50
835 · FRHD Foundation 580 · FRHD Foundation Support 580.17 · Education & Conferences	0.00	176.71
Total 580 · FRHD Foundation Support	0.00	176.71
Total 835 · FRHD Foundation	0.00	176.71
900 · Community Investment Fund Reimb	0.00	-96,803.96
Total Other Expense	5,143.75	-65,764.75
Net Other Income	2,529.72	-2,246.98
Net Income	274,230.55	450,535.64

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Fallbrook Regional Health District REPORT 3 - PROFIT & LOSS ACTUAL vs. YTD BUDGET

July through December 2022

	Jul - Dec 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income 400 · District Income				
400 · District income 402 · Property Tax Revenue	1,313,009.09	1,162,142.47	150,866.62	113.0%
403 · Interest / Dividends	62,048.72	10,481.76	51,566.96	592.0%
Total 400 · District Income	1,375,057.81	1,172,624.23	202,433.58	117.3%
400 Lagge Income				
460 · Lease Income 570.00 · Wellness Center Income	587.00	600.00	(13.00)	97.8%
Total 460 · Lease Income	587.00	600.00	(13.00)	97.8%
Total Income	1,375,644.81	1,173,224.23	202,420.58	117.3%
Expense				
500 · Administrative Expenses				
500.01 · Communications	4,069.85	4,878.00	(808.15)	83.4%
500.02 · IT Services	2,460.00	1,710.00	750.00	143.9%
500.03 · Refreshments	347.80 10.508.71	390.00	(42.20)	89.2% 184.4%
500.04 · Office Expenses 500.05 · Utilities	6,844.33	5,700.00 7,642.50	4,808.71 (798.17)	89.6%
500.06 · Independent Contract Services	8,032.50	8,502.00	(469.50)	94.5%
500.07 · Maintenance Services & Repairs	33,010.99	8,520.00	24,490.99	387.5%
500.08 · Vehicle Expenses	568.45	325.00	243.45	174.9%
500.10 · Salaries	206,615.62	165,725.04	40,890.58	124.7%
500.12 · Payroll Taxes	19,573.28	13,258.02	6,315.26	147.6%
500.14 · W/C Insurance	1,269.48	1,260.00	9.48	100.8%
500.15 · Employee Health & Welfare	19,860.39	21,760.20	(1,899.81)	91.3%
500.16 · Board Stipends	9,276.75	9,450.00	(173.25)	98.2%
500.17 · Education & Conferences	15,652.06	4,800.00	10,852.06	326.1%
500.18 · Dues & Subscriptions	15,248.71	23,425.00	(8,176.29)	65.1%
500.19 · Insurance - General	10,277.22	13,428.48	(3,151.26)	76.5% 93.8%
500.20 · Independent Accounting Services 500.21 · Annual Independent Audit	9,000.00 11,068.96	9,600.00 14,500.00	(600.00) (3,431.04)	93.6% 76.3%
500.21 • Affidal Independent Addit	15,790.56	13,308.06	2,482.50	118.7%
500.23 · General Counsel	11,865.00	15,916.25	(4,051.25)	74.5%
500.29 · Dist Promotions & Publications	10,775.76	8,750.00	2,025.76	123.2%
500.30 · Simple IRA Expense	4,124.27	4,971.78	(847.51)	83.0%
500.33 · Copier Lease	5,408.10	5,078.04	330.06	106.5%
500.36 · Accrued Vacation & Sick Leave	943.67	0.00	943.67	100.0%
500.40 · Office Equipment 500 · Administrative Expenses - Other	1,727.41 (259.98)	5,700.00	(3,972.59)	30.3%
•				
Total 500 · Administrative Expenses	434,059.89	368,598.37	65,461.52	117.8%
570 · Comm. Health & Wellness Center	240.05	0.00	240.05	100.00/
570.32 · Vehicle Expenses 570.01 · Communications	348.25 2,490.46	0.00 1,320.00	348.25 1,170.46	100.0% 188.7%
570.01 · Communications	0.00	660.00	(660.00)	0.0%
570.04 · Office Expenses	3,718.76	3,000.00	718.76	124.0%
570.05 · Utilities	7,416.85	8,245.89	(829.04)	89.9%
570.06 · Independent Contract Services	0.00	693.00	(693.00)	0.0%
570.07 · Maintenance Services & Repairs	29,708.65	12,210.00	17,498.65	243.3%
570.10 · Salaries	73,318.51	77,000.70	(3,682.19)	95.2%
570.12 · Payroll Taxes	5,680.98	6,160.08	(479.10)	92.2%
570.15 · Employee Health & Welfare	15,828.01	17,086.92	(1,258.91)	92.6%
570.18 · Dues & Subscriptions	516.00	0.00	516.00	100.0%
570.19 · Insurance - General 570.23 · General Counsel	3,639.12	4,500.00	(860.88)	80.9% 0.0%
570.23 · General Counsel 570.29 · Dist Promotions & Publications	0.00 3,818.84	12,000.00 10,650.02	(12,000.00) (6,831.18)	35.9%
570.30 · Simple IRA Expense	1,515.96	2,332.92	(816.96)	65.0%
570.33 · Copier Lease	0.00	5,078.04	(5,078.04)	0.0%
570.40 · Office Equipment	1,315.79	5,000.00	(3,684.21)	26.3%
Total 570 · Comm. Health & Wellness Center	149,316.18	165,937.57	(16,621.39)	90.0%

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Fallbrook Regional Health District REPORT 3 - PROFIT & LOSS ACTUAL vs. YTD BUDGET

July through December 2022

	Jul - Dec 22	Budget	\$ Over Budget	% of Budget
600 · Community Health Contracts				
600.02 · Boys & Girls Clubs of North Cty	35,312.00	25,156.00	10,156.00	140.4%
600.04 · D'Vine Path	23,574.00	11,787.00	11,787.00	200.0%
600.05 · Fallbrook Food Pantry	75,200.00	37,600.00	37,600.00	200.0%
600.07 · Fallbrook Senior Citizens Serv	20,339.56	10,169.78	10,169.78	200.0%
600.10 · Foundation for Senior Care	61,002.42	30,501.21	30,501.21	200.0%
600.11 · Hospice of the Valleys	8,922.22	4,461.11	4,461.11	200.0%
600.12 · Michelle's Place Cancer Res Ctr	23,703.00	11,851.50	11,851.50	200.0%
600.14 · Palomar Family Counseling Svc 600.50 · NC Fire JPA (Ambulance)	30,000.00 0.00	15,000.00 105,000.00	15,000.00 (105,000.00)	200.0% 0.0%
600.50 · NC Fire JPA (Ambulance)	39.702.57	40.000.00	(297.43)	99.3%
600.52 · NC Fire JPA (Public Comms)	18,059.30	15,000.00	3,059.30	120.4%
Total 600 · Community Health Contracts	335,815.07	306,526.60	29,288.47	109.6%
800 · District Direct Care Services				
800.01 · Health Services and Clinics	3,671.05	106,500.02	(102,828.97)	3.4%
Total 800 · District Direct Care Services	3,671.05	106,500.02	(102,828.97)	3.4%
Total Expense	922,862.19	947,562.56	(24,700.37)	97.4%
Net Ordinary Income	452,782.62	225,661.67	227,120.95	200.6%
Other Income/Expense Other Income				
406 · Unearned Gain/Loss - CalTRUST	(79,702.12)	0.00	(79,702.12)	100.0%
810 · Interest Income - Alvarado Str.	11,690.39	0.00	11,690.39	100.0%
Total Other Income	(68,011.73)	0.00	(68,011.73)	100.0%
Other Expense				
825 · Depreciation				
500.27 · Depreciation - Brandon Rd.	8,450.70	0.00	8,450.70	100.0%
570.27 · Depreciation - Mission Rd.	22,411.80	0.00	22,411.80	100.0%
Total 825 · Depreciation	30,862.50	0.00	30,862.50	100.0%
835 · FRHD Foundation				
580 · FRHD Foundation Support				
580.17 · Education & Conferences	176.71	0.00	176.71	100.0%
Total 580 · FRHD Foundation Support	176.71	0.00	176.71	100.0%
Total 835 · FRHD Foundation	176.71	0.00	176.71	100.0%
900 · Community Investment Fund Reimb	(96,803.96)	0.00	(96,803.96)	100.0%
Total Other Expense	(65,764.75)	0.00	(65,764.75)	100.0%
Net Other Income	(2,246.98)	0.00	(2,246.98)	100.0%
Net Income	450,535.64	225,661.67	224,873.97	199.7%

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Fallbrook Regional Health District

REPORT 4 - APPROVED ANNUAL BUDGET

July 2022 through June 2023

													TOTAL
	Jul 22	Aug 22	Sep 22	Oct 22	Nov 22	Dec 22	Jan 23	Feb 23	Mar 23	Apr 23	May 23	Jun 23	Jul '22 Jun 23
Ordinary Income/Expense Income													
400 · District Income 402 · Property Tax Revenue 403 · Interest / Dividends	25,753.04 1,611.97	24,975.91 751.65	35,041.36 1,464.55	115,749.67 2,789.91	638,174.56 1,822.64	322,447.93 2,041.04	81,478.01 3,510.81	62,990.89 2,410.08	435,413.06 2,792.81	269,885.67 3,984.36	29,301.03 1,681.01	18,016.39 1,872.49	2,059,227.52 26,733.32
Total 400 · District Income 460 · Lease Income	27,365.01	25,727.56	36,505.91	118,539.58	639,997.20	324,488.97	84,988.82	65,400.97	438,205.87	273,870.03	30,982.04	19,888.88	2,085,960.84
460 · Lease Income 460.03 · Lease Income 570.00 · Wellness Center Income 571.00 · Program Fees	0.00 100.00 0.00	0.00 100.00 0.00	0.00 100.00 0.00	0.00 100.00 0.00	0.00 100.00 0.00	0.00 100.00 0.00	0.00 100.00	0.00 100.00	0.00 100.00	0.00 100.00	0.00 100.00	0.00 100.00	0.00 1,200.00 0.00
Total 460 · Lease Income	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,200.00
Total Income	27,465.01	25,827.56	36,605.91	118,639.58	640,097.20	324,588.97	85,088.82	65,500.97	438,305.87	273,970.03	31,082.04	19,988.88	2,087,160.84
Expense 600.99 · Returned Grant Money 500 · Administrative Expenses	0.00	0.00	0.00	0.00	0.00	0.00							0.00
500.01 · Communications 500.02 · IT Services	813.00 285.00	9,756.00 3,420.00											
500.03 · Refreshments 500.04 · Office Expenses	40.00 950.00	40.00 950.00	40.00 950.00	40.00 950.00	40.00 950.00	190.00 950.00	40.00 950.00	40.00 950.00	40.00 950.00	40.00 950.00	40.00 950.00	40.00 950.00	630.00 11,400.00
500.05 · Utilities 500.06 · Independent Contract Services 500.07 · Maintenance Services & Repairs	1,435.60 1,417.00 1,420.00	1,568.40 1,417.00 1,420.00	1,442.30 1,417.00 1,420.00	1,217.91 1,417.00 1,420.00	1,105.39 1,417.00 1,420.00	872.90 1,417.00 1,420.00	1,009.62 1,417.00 1,420.00	1,054.57 1,417.00 1,420.00	1,213.33 1,417.00 1,420.00	1,185.55 1,417.00 1,420.00	1,137.69 1,417.00 1,420.00	1,099.62 1,417.00 1,420.00	14,342.88 17,004.00 17,040.00
500.08 · Vehicle Expenses 500.10 · Salaries	20.00 27,620.84	225.00 27,620.84	20.00 27,620.84	20.00 27,620.84	20.00	20.00 27,620.84	445.00 331,450.08						
500.12 · Payroll Taxes 500.14 · W/C Insurance	2,209.67 210.00	26,516.04 2,520.00											
500.15 · Employee Health & Welfare 500.16 · Board Stipends 500.17 · Education & Conferences	3,626.70 1,575.00 1,000.00	3,626.70 1,575.00 3.800.00	3,626.70 1,575.00 0.00	3,626.70 1,575.00 0.00	3,626.70 1,575.00 0.00	3,626.70 1,575.00 0.00	3,735.50 2,100.00 0.00	3,735.50 1,575.00 3,500.00	3,735.50 1,575.00 0.00	3,735.50 2,100.00 2,500.00	3,735.50 1,575.00 2.500.00	3,735.50 1,575.00 0.00	44,173.20 19,950.00 13.300.00
500.18 · Dues & Subscriptions 500.19 · Insurance General	10,250.00 2,238.08	2,100.00 2,238.08	675.00 2,238.08	8,700.00 2,238.08	850.00 2,238.08	850.00 2,238.08	720.00 2,238.08	2,100.00 2,238.08	750.00 2,238.08	750.00 2,238.08	1,200.00 2,238.08	850.00 2,238.08	29,795.00 26,856.96
500.20 · Independent Accounting Services 500.21 · Annual Independent Audit	1,400.00 0.00	1,400.00 5,000.00	1,400.00 1,000.00	1,400.00 3,500.00	1,400.00 2,500.00	2,600.00 2,500.00	1,400.00 1,000.00	1,400.00 0.00	1,400.00 0.00	1,400.00 0.00	1,400.00 0.00	1,400.00 0.00	18,000.00 15,500.00
500.22 · Medical Records Store & Service 500.23 · General Counsel 500.29 · Dist Promotions & Publications	2,218.01 4,611.25 625.00	2,218.01 3,333.75 625.00	2,218.01 2,178.75 625.00	2,218.01 717.50 3.125.00	2,218.01 3,123.75 625.00	2,218.01 1,951.25 3,125.00	2,218.01 2,581.25 625.00	2,218.01 4,730.25 625.00	2,218.01 3,091.38 625.00	2,218.01 3,075.08 625.00	2,218.01 3,120.77 625.00	2,218.01 3,854.57 625.00	26,616.12 36,369.55 12.500.00
500.30 · Simple IRA Expense 500.33 · Copier Lease	828.63 846.34	9,943.56 10,156.08											
500.36 · Accrued Vacation & Sick Leave 500.40 · Office Equipment 500.50 · General Election	0.00 3,100.00 0.00	0.00 500.00 0.00	0.00 0.00 0.00	0.00 0.00 0.00	0.00 0.00 0.00	0.00 2,100.00 0.00	0.00 0.00 0.00	0.00 0.00 0.00	0.00 0.00 0.00	0.00 0.00 0.00	0.00 0.00 0.00	0.00 0.00 0.00	0.00 5,700.00 0.00
Total 500 · Administrative Expenses	68,740.12	64,850.42	53,639.32	64,978.68	55,922.41	60,467.42	54,287.94	59,836.89	53,506.78	56,487.70	56,410.53	54,256.26	703,384.47
570 · Comm. Health & Wellness Center 570.32 · Vehicle Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
570.01 · Communications 570.02 · IT Services 570.03 · Refreshments	220.00 110.00 0.00	220.00 110.00 0.00	220.00 110.00 0.00	220.00 110.00 0.00	220.00 110.00 0.00	220.00 110.00 0.00	220.00 110.00	220.00 110.00	220.00 110.00	220.00 110.00	220.00 110.00	220.00 110.00	2,640.00 1,320.00 0.00
570.04 · Office Expenses 570.05 · Utilities	500.00 1,690.34	500.00 1,252.36	500.00 1,160.47	500.00 1,167.64	500.00 1,538.17	500.00 1,436.91	500.00 1,284.01	500.00 1,199.91	500.00 1,207.97	500.00 1,181.49	500.00 1,209.57	500.00 1,246.96	6,000.00 15,575.80
570.06 · Independent Contract Services 570.07 · Maintenance Services & Repairs	115.50 2,035.00	1,386.00 24,420.00											
570.10 · Salaries 570.12 · Payroll Taxes 570.14 · W/C Insurance	12,677.20 1,014.18 0.00	12,677.20 1,014.18 0.00	12,677.20 1,014.18 0.00	12,989.70 1,039.18 0.00	12,989.70 1,039.18 0.00	12,989.70 1,039.18 0.00	12,989.70 1,039.18 0.00	12,989.70 1,039.18 0.00	13,150.38 1,052.03 0.00	13,150.38 1,052.03 0.00	13,150.38 1,052.03 0.00	13,150.38 1,052.03 0.00	155,581.62 12,446.56 0.00
570.15 · Employee Health & Welfare 570.18 · Dues & Subscriptions	2,847.82 0.00	2,847.82 0.00	2,847.82 0.00	2,847.82 0.00	2,847.82 0.00	2,847.82 0.00	2,933.25 0.00	2,933.25 0.00	2,933.25 0.00	2,933.25 0.00	2,933.25 0.00	2,933.25 0.00	34,686.42 0.00
570.19 · Insurance General 570.23 · General Counsel 570.29 · Dist Promotions & Publications	750.00 2,000.00 2,666.67	750.00 2,000.00 1,016.67	750.00 2,000.00 1,016.67	750.00 2,000.00 3,666.67	750.00 2,000.00 1,266.67	750.00 2,000.00 1,016.67	750.00 2,000.00 1,416.67	750.00 2,000.00 3,516.67	750.00 2,000.00 1,266.67	750.00 2,000.00 1,166.67	750.00 2,000.00 1,266.67	750.00 2,000.00 766.67	9,000.00 24,000.00 20,050.04
570.30 · Simple IRA Expense 570.33 · Copier Lease	388.82 846.34	4,665.84 10,156.08											
570.40 · Office Equipment Total 570 · Comm. Health & Wellness Center	3,000.00	25,773.89	25,682.00	1,000.00	26,647.20	1,000.00 27,295.94	26,628.47	1,000.00	26,575.96	26,449.48	26,577.56	26,114.95	6,000.00 327,928.36
600 · Community Health Contracts 600.01 · Be Well Therapy	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
600.02 · Boys & Girls Clubs of North Cty 600.03 · Champions for Health	25,156.00 0.00	0.00 0.00	25,156.00 0.00										
600.04 · D'Vine Path 600.05 · Fallbrook Food Pantry 600.06 · Fallbrook Land Conservancy	11,787.00 37,600.00 0.00	0.00 0.00 0.00	11,787.00 37,600.00 0.00										
600.07 - Fallbrook Senior Citizens Serv 600.07 - Fallbrook Smiles Project	10,169.78 0.00	0.00	0.00 0.00 0.00	0.00 0.00 0.00	0.00 0.00 0.00	0.00 0.00 0.00	0.00	0.00	0.00 0.00 0.00	0.00	0.00	0.00	10,169.78 0.00
600.09 Fallbrook Union High School 600.10 Foundation for Senior Care	0.00 30,501.21	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00 30,501.21
600.11 · Hospice of the Valleys 600.12 · Michelle's Place Cancer Res Ctr 600.13 · Neighborhood Healthcare	4,461.11 11,851.50 0.00	0.00 0.00 0.00	4,461.11 11,851.50 0.00										
600.14 · Palomar Family Counseling Svc 600.15 · REINS	15,000.00 0.00	0.00	0.00 0.00	0.00	15,000.00 0.00								
600.16 · SSNAAPE 600.17 · Trauma Intervention Prog of SD 600.50 · NC Fire JPA (Ambulance)	0.00 0.00 105,000.00	0.00 0.00 0.00	0.00 0.00 105,000.00										
600.51 · NC Fire JPA (EMSO) 600.52 · NC Fire JPA (Public Comms)	0.00 0.00	20,000.00 7,500.00	0.00 0.00	0.00 0.00	0.00 0.00	20,000.00 7,500.00	0.00	0.00 0.00	20,000.00 7,500.00	0.00 0.00	0.00	20,000.00 7,500.00	80,000.00 30,000.00
Total 600 · Community Health Contracts	251,526.60	27,500.00	0.00	0.00	0.00	27,500.00	0.00	0.00	27,500.00	0.00	0.00	27,500.00	361,526.60
800 · District Direct Care Services 800.01 · Health Services and Clinics 800.02 · Urgent Care 800.03 · Women of Wellness	16,916.67 0.00	16,916.67 0.00	21,916.67 0.00	16,916.67 0.00	208,000.04								
Total 800 · District Direct Care Services	16,916.67	16,916.67	21,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	208,000.04
Total Expense	368,045.26	135,040.98	101,237.99	111,572.02	99,486.28	132,180.03	97,833.08	106,397.93	124,499.41	99,853.85	99,904.76	124,787.88	1,600,839.47
Net Ordinary Income Other Income/Expense	-340,580.25	-109,213.42	-64,632.08	7,067.56	540,610.92	192,408.94	-12,744.26	-40,896.96	313,806.46	174,116.18	-68,822.72	-104,799.00	486,321.37
Other Income 406 · Unearned Gain/Loss CaiTRUST	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
810 · Interest Income Alvarado Str. 820 · Gain on Sale of Assets 820.01 · Gain on Sale of Assets Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 820 · Gain on Sale of Assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Expense 825 · Depreciation 500.27 · Depreciation Brandon Rd.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
570.27 · Depreciation Mission Rd.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 825 · Depreciation 830 · Community Investment Funds Used													
830.01 · Consultants 830.02 · Facility Improvements	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 830 · Community Investment Funds Used	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

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Fallbrook Regional Health District

REPORT 4 - APPROVED ANNUAL BUDGET

July 2022 through June 2023

	Jul 22	Aug 22	Sep 22	Oct 22	Nov 22	Dec 22	Jan 23	Feb 23	Mar 23	Apr 23	May 23	Jun 23	TOTAL Jul '22 Jun 23
835 · FRHD Foundation													
580 · FRHD Foundation Support	0.00												
580.01 · Communications 580.02 · I.T. Services	0.00	0.00 0.00	0.00	0.00	0.00	0.00	0.00	0.00 0.00	0.00	0.00	0.00	0.00	0.00 0.00
580.03 · Refreshments	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.04 · Office Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.05 · Utilities	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.07 · Maintenance Services & Repairs	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.10 · Salaries	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.12 · Payroll Taxes	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.14 · W/C Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.17 · Education & Conferences	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.18 · Dues & Subscriptions	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.19 Insurance General	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.20 · Independent Accounting Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.21 · Annual Independent Audit	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.23 · General Counsel	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.33 · Copier Lease 580.40 · Office Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00 0.00	0.00	0.00	0.00	0.00	0.00
580 · FRHD Foundation Support Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580 · FRHD Foundation Support Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		0.00	
Total 580 · FRHD Foundation Support	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 835 · FRHD Foundation	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
900 · Community Investment Fund Reimb	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Other Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net Income	340,580.25	109,213.42	64,632.08	7,067.56	540,610.92	192,408.94	12,744.26	40,896.96	313,806.46	174,116.18	68,822.72	104,799.00	486,321.37

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CalTRUST PO Box 2709 Granite Bay, CA 95746 www.caltrust.org Email: admin@caltrust.org

Phone: 833-CALTRUST (225-8787)

Investment Account Summary 12/01/2022 through 12/31/2022

SUMMARY OF INVESTMENTS

Fund	Account Number	Total Shares Owned	Net Asset Value per Share on Dec 31 (\$)	Value on Dec 31 (\$)	Average Cost Amount (\$)	Cumulative Change in Value (\$)
FALLBROOK REGIONAL HEALTH DISTRICT						
CalTRUST Medium Term Fund		574,228.457	9.71	5,575,758.32	5,759,054.53	(183,296.21)
	Portfolios To	tal value as of 12/3	1/2022	5,575,758.32		

DETAIL OF TRANSACTION ACTIVITY

Activity Description	Activity Date	Amount (\$)	Amount in Shares	Balance in Shares	Price per Share (\$)	Balance (\$)	Average Cost Amt (\$)	Realized Gain/(Loss) (\$)
CalTRUST Medium Term Fund		FALL	BROOK REGIONA	AL HEALTH DIST	RICT	Ac	count Number:	
Beginning Balance	12/01/2022			573,080.954	9.70	5,558,885.25		
Accrual Income Div Reinvestment	12/30/2022	11,142.25	1,147.503	574,228.457	9.71	5,575,758.32	0.00	0.00
Change in Value						5,730.82		
Closing Balance as of	Dec 31			574,228.457	9.71	5,575,758.32		

Please note that this information should not be construed as tax advice and it is recommended that you consult with a tax professional regarding your account.

California State Treasurer **Fiona Ma, CPA**



Local Agency Investment Fund P.O. Box 942809 Sacramento, CA 94209-0001 (916) 653-3001

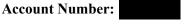
January 08, 2023

LAIF Home PMIA Average Monthly **Yields**

FALLBROOK REGIONAL HEALTH DISTRICT

DISTRICT ADMINISTRATOR 138 SOUTH BRANDON ROAD FALLBROOK, CA 92028

Tran Type Definitions



December 2022 Statement

Account Summary

Total Deposit: 0.00 Beginning Balance: 1,667,359.73

Ending Balance Total Withdrawal 0.00 1,667,359.73

Fallbrook Regional Health District REPORT 7 - PROPERTY TAX REVENUE

December 2022

Date	Name	Amount	Balance
levenue			
07/31/2022		33,039.59	33,039.59
08/31/2022		19,112.02	52,151.61
09/30/2022		38,254.42	90,406.03
10/31/2022		101,462.22	191,868.25
11/30/2022		748,316.37	940,184.62
12/31/2022		372,824.47	1,313,009.09
Tax Revenue		1,313,009.09	1,313,009.09
ne		1,313,009.09	1,313,009.09
		1,313,009.09	1,313,009.09
	2evenue 07/31/2022 08/31/2022 09/30/2022 10/31/2022 11/30/2022	Revenue 07/31/2022 08/31/2022 09/30/2022 10/31/2022 11/30/2022 12/31/2022	Revenue 07/31/2022 08/31/2022 19,112.02 09/30/2022 10/31/2022 101,462.22 11/30/2022 748,316.37 12/31/2022 7ax Revenue 1,313,009.09 ne 1,313,009.09

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Fallbrook Regional Health District REPORT 8 - CHECK DETAIL REPORT

December 2022

Date	Num	Name	Memo	Amount
102.3 · Cash	in Bank	- Pacific Western		
12/01/2022	13070	Juana Diaz	Office Cleaning	-380.00
12/01/2022 12/01/2022	13071 13072	Fallbrook Local Locks	WC - Upgrade Locks Admin - Phone maintenance	-3,962.38 -180.00
12/01/2022	13072	First Impulse FPUD - 7720-001	7720-001	-137.04
12/01/2022	13074	FPUD - 7720-002 - E	Utilities - WC	-65.03
12/01/2022	13075	FPUD - 7720-003 - E	Utilities - WC	-375.56
12/01/2022	13076	FPUD - 7721-000	Utilities - Admin	-65.03
12/01/2022	13077 13078	Iron Mountain Portero Services	Document storage	-2,690.35
12/01/2022 12/01/2022	13076	Rotary Club of Fallbrook	Bookkeeping WC - Theresa Geracitano	-1,338.75 -172.00
12/01/2022	13080	SDG&E - 5971 - E. Mi	Utilities - Admin	-505.55
12/01/2022	13081	SDG&E - 6994 - Bran	Utilities - Admin	-611.44
12/01/2022	13082	Spectrum Business-Br	8448 20 899 0060321	-342.91
12/01/2022	13083	Taylor Design	WC - Services	-3,135.00
12/01/2022 12/01/2022	13084	Woodward, Susan Streamline	Accounting - October	-1,500.00 -200.00
12/01/2022		American Funds Inves		-4,182.86
	276	, and involve	11/30/22 Payroll/Tax Disbursement	-25,509.96
12/08/2022	13085	24 Hour Elevator Inc.	Admin - elevator maintenance	-238.11
12/08/2022	13086	Amazon Capital Servi		-509.99
12/08/2022	13087	Juana Diaz	Office Cleaning	-560.00
12/08/2022	13088 13089	Culligan of Escondido Culligan of San Diego	Admin - water service	-58.50 -73.00
12/08/2022 12/08/2022	13099	Fallbrook Waste & Re	Utilities - WC	-73.00 -283.38
12/08/2022	13091	Fallbrook Waste & Re	Admin - Utilities	-89.00
12/08/2022	13092	Fowler Pest Control, I	, a.m. Gamas	-240.00
12/08/2022	13093	Geracitano-reimburse,	WC - expense reimbursement	-61.45
12/08/2022	13094	Judith Oswald	Admin - Office Expenses	-68.04
12/08/2022	13095	Key, Darren	Admin Maintenance	-110.00
12/08/2022 12/08/2022	13096 13097	Konica Minolta LDC Always Green La	Admin - copier lease	-902.85 -1,710.00
12/08/2022	13098	Low Voltage	Admin - maintenance	-260.00
12/08/2022	13099	Profile Display, Inc.	Admin - Dist Promo	-99.00
12/08/2022	13100	Reeder Media	Admin - dist promo	-400.00
	13101	Rotary Club of Fallbro	Admin - dues	-199.00
12/08/2022 12/08/2022	13102 13103	Spectrum - Mission Springston Design LLC	8448 20 899 0060354 Admin - IT Services	-285.91 -400.00
12/08/2022	13103	Uline	WC - Office Expenses	-106.85
12/08/2022	13105	Woodward, Susan	Accounting Services	-1,500.00
12/08/2022		,	Deposit	2,550.00
12/09/2022		ADP, LLC		-130.70
12/14/2022	280	A	Tax Apportionment for December	748,316.37
12/15/2022 12/15/2022	13116 13117	Amazon Capital Servi Bannerman Security	WC - Keyless entry systems Admin - Security System	-705.72 -720.00
12/15/2022	13117	Fallbrook Chamber of	WC - Promotions	-10.00
12/15/2022	13119	Fallbrook Printing Cor	TO Fromound	-8,810.13
12/15/2022	13120	Home Depot	WC - Carpet Installation	-7,284.12
12/15/2022	13121	Juana Diaz	Office Cleaning	-380.00
12/15/2022	13122	JW Mechanical	WC - HVAC	-9,582.50
12/15/2022 12/15/2022	13123 13124	Scott, Jeffrey G., Esq SDRMA	General Counsel Employee Benefits	-2,800.00 -351.92
12/15/2022	13124	UMPQUA Bank	Employee Belletits	-1,988.04
12/15/2022	13106	VOID		1,000.04
12/15/2022		VOID		
12/15/2022	13108	VOID		0.00
12/15/2022	12110	VOID		0.00
12/15/2022 12/15/2022	13110 13111	VOID VOID		0.00 0.00
12/15/2022	13111	VOID		0.00
	13113	VOID		0.00
12/15/2022	13114	VOID		0.00
12/15/2022	13115	VOID	5	0.00
12/15/2022		CaDaddu	Deposit	468.27
12/19/2022 12/20/2022	276	GoDaddy	12/15/22 Payroll/Tax Disbursement	-191.88 -28,199.95
12/20/2022	13126	Ahrend Studios	Board Membr Photos	-26, 199.95 -727.13
12/22/2022	13127	Amazon Capital Servi	·	-181.95

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Fallbrook Regional Health District REPORT 8 - CHECK DETAIL REPORT

December 2022

Date	Num	Name	Memo	Amount
12/22/2022	13128	Blue Miles Construction	Admin - Office Expenses	-52.37
12/22/2022	13129	Bonsall Chamber of C	Chamber Dues	-50.00
12/22/2022	13130	California Association	Admin - Dues	-250.00
12/22/2022	13131	CalPERS	ID 1559595490	-4,826.44
12/22/2022	13132	Clifton Larson Allen LLP	Admin - Audit	-6,068.96
12/22/2022	13133	Fowler Pest Control, I		-240.00
12/22/2022	13134	Juana Diaz	Office Cleaning	-380.00
12/22/2022	13135	Judith Oswald	VOID: Tuition Reimbursement	0.00
12/22/2022	13136	North County Fire Prot	Salaries	-9,579.63
12/22/2022	13137	Rachel Mason	Admin - Gifts	-211.05
12/22/2022	13138	Sun Realty		-225.00
12/22/2022	13139	Tracy Rosalee - Reim	Expense Reimbursement	-20.00
12/23/2022		GoDaddy	·	-47.88
12/23/2022		GoDaddy		-47.88
12/23/2022		ADP, LLC		-112.79
12/29/2022	13142	Fallbrook Local Locks		-901.30
12/29/2022	13143	FPUD - 7720-001	7720-001	-154.50
12/29/2022	13144	FPUD - 7720-002 - E	WC - Utilities	-65.03
12/29/2022	13145	FPUD - 7720-003 - E	WC - Utilities	-342.04
12/29/2022	13146	FPUD - 7721-000	Admin - Utilities	-65.03
12/29/2022	13147	Geracitano-reimburse,	WC - Mileage Reimbursement	-64.38
12/29/2022	13148	Juana Diaz	Office Cleaning	-380.00
12/29/2022	13149	Pitney Bowes - Lease	0018137865	-77.29
12/29/2022	13150	SDG&E - 5971 - E. Mi	WC - Utilities	-780.15
12/29/2022	13151	SDG&E - 6994 - Bran	Admin - Utilities	-687.37
12/29/2022	13141	Linda Bannerman	Accrued Vacation and Sick Balance	-259.98
12/29/2022	13152	Judith Oswald	Tuition Reimbursement	-4,921.87
12/29/2022			Deposit	467.00
12/29/2022	279		Book Linda Bannerman's Last PR Check	-46.71
Total 102.3	· Cash in I	Bank - Pacific Western		605,371.01
TOTAL				605,371.01

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Fallbrook Regional Health District Uses of Community Investment Funds

Community Investment Fund Beginning Balance as of 11/01,	/2022		\$8,579,619.53
Date	Name	Memo	Amount
122.021 - E. Mission Road Improvements			
11/10/2022	JW Mechanical	WC - HVAC	9,582.5
11/23/2022	Fallbrook Local Locksmith	WC - Upgrade Locks	3,962.3
11/23/2022	Taylor Design	WC - Services	3,135.0
Total 122.021 - E. Mission Road Improvements			16,679.8
570.07 · Maintenance Services & Repairs			
44867	Fallbrook Local Locksmith	Replace lock project - 50% deposi	3,972.0
44874	Key, Darren	Repairs - WC	1,795.0
Total 570.07 · Maintenance Services & Repairs			5,767.0
Community Investment Fund Ending Balance as of 11/30/20	22		\$8,557,172.65
122.021 - E. Mission Road Improvements			
12/12/2022	Home Depot	WC - Carpet Installation	7,284.1
Total 122.021 - E. Mission Road Improvements			7,284.1
570.07 · Maintenance Services & Repairs			
12/08/2022	Amazon	Keyless Entry System	705.7
Total 570.07 · Maintenance Services & Repairs			705.7
Community Investment Fund Ending Balance as of 12/31/20	22		\$8,549,182.81
Total Community Funds used 2nd Quarter FY 2022-2023 -			\$ 30,436.



BL ACCT 00002840-20000001 FALLBROOK REG HEALTH DIST Account Number: #### ####-7117

VISA

Page 1 of 3

Account Summary			Account In	quiries	
Billing Cycle	1	2/30/2022	Call u	s at: (866) 777-9013	
Days In Billing Cycle		30		r Stolèn Card: (866) 8	39-3485
Previous Balance		\$1,988.04	,		
Purchases	+	\$2,083.56	Ø Go to	www.umpquabank.com	
Cash	+	\$0.00	0 30	www.ampqaabam.com	
Balance Transfers	+	\$0.00	Write u	s at PO BOX 35142 - LB11	O1 CEATTLE MA
Special	+	\$0.00	98124-		OI, SEATTLE, WA
Credits	-	\$0.00	30124	J172	
Payments	_	\$1,988.04-	Payment St	ımmarv	
Other Charges	+	\$0.00	1 ayılıcılı o	annina y	
Finance Charges	+	\$0.00	NEW BALAN	CE	\$2,083.56
NEW BALANCE	\$	2,083.56	MINIMUM PA	YMENT	\$2,083.56
Credit Summary			PAYMENT D	JE DATE	01/25/2023
Total Credit Line		\$6,000.00			
Available Credit Line		\$3.916.44	NOTE: Grace per	iod to avoid a finance charge o	on purchases pay
Available Cash		\$0.00		e by payment due date. Finan	
Amount Over Credit Line		\$0.00		ntil paid and will be billed on yo	
Amount Past Due		\$0.00			
Disputed Amount		\$0.00			
		40.00		_	
		40.00	TOTAL COPPO	PATE ACTIVITY	\$1 988 04-
Corporate Activity	Referen		TOTAL CORPO		\$1,988.04-
Corporate Activity		ce Number 2212199530010	TOTAL CORPO Transaction PAYMENT - THANK YO	Description	\$1,988.04- Amount \$1,988.04-
Corporate Activity	0000000LBX	ce Number	Transaction	Description	Amount
rans Date Post Date 12/19 12/19 Cardholder Account S	0000000LBX Summary	ce Number 2212199530010	Transaction PAYMENT - THANK YC	Description U	Amount \$1,988.04-
rans Date Post Date 12/19 12/19 Cardholder Account S LINDA BANNERMAN	0000000LBX Summary N	ce Number 2212199530010 Payments & Other	Transaction PAYMENT - THANK YO Purchases & Other	Description	Amount
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rans Date Post Date 12/19 12/19 Cardholder Account S LINDA BANNERMAN #### #### 7133	0000000LBX Summary N 3	ce Number 2212199530010 Payments & Other Credits \$0.00	PAYMENT - THANK YO Purchases & Other Charges \$324.59	Description U Cash Advances \$0.00	Amount \$1,988.04 Total Activity \$324.59
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rans Date Post Date 12/19 12/19 Cardholder Account S LINDA BANNERMAN #### #### 7133 Cardholder Account Dans Date Post Date Plan National Post Date Plan Nation	0000000LBX Summary N 3 Detail ame Refe 101 2469216 101 2480197	ce Number 2212199530010 Payments & Other Credits \$0.00 erence Number 2337102351189385 2338715827092420 2339726257531379	Purchases & Other Charges \$324.59 Description VAST CONFERENCE 8 ADOBE *ACROPRO S AED SUPERSTORE 80	Cash Advances \$0.00 iption 88-8868869 CA JBS 408-536-6000 CA 0-544-0048 WI RECEIPT	Amount \$1,988.04- Total Activity \$324.59 Amount \$3.20 \$67.96 \$79.77
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BL ACCT 00002840-20000001 FALLBROOK REG HEALTH DIST 138 SOUTH BRANDON ROAD FALLBROOK CA 92028



MAKE CHECK PAYABLE TO:

վվերանայինի վերալի փորհիրենի հերդուկ

UMPQUA BANK COMMERCIAL CARD OPS PO BOX 35142 - LB1181 SEATTLE WA 98124-5142

BL ACCT 00002840-20000001 FALLBROOK REG HEALTH DIST

Account Number: #### #### 7117

Page 3 of 3

Cardholder Account Detail Continued										
Trans Date	Post Date	Plan Name	Reference Number	Description	Amount					
12/27	12/28	PPLN01	24906412361163717292016	EIG*CONSTANTCONTACT.COM 855-2295506 MA	\$95.00					
12/28	12/29	PPLN01	24492152362852631020518	PAYPAL *DOORBLOK 402-935-7733 CA	\$78.66					

Cardholder Account Summary										
RACHEL MASON #### #### #### 2600				Payments & Other Credits \$0.00	Purchases & Other Charges \$1,535.36	Cash Advances \$0.00	Total Activity			
Cardhol	der Acco	ount Detai	I							
Trans Date	Post Date	Plan Name	R	Reference Number Description						
11/30	12/01	PPLN01	24692	162335100414424601	MICHAELS STORES 99	\$107.46				
11/30	12/02	PPLN01	24129	422335100000625943	MAJOR MARKET FALLE	\$35.28				
12/05	12/06	PPLN01	24793	382339449538097423	ONLINE JOB ADS INDE	\$520.00				
12/09	12/11	PPLN01	24793	382343000094383824	ONLINE JOB ADS INDE	ED 512-4595300 TX	\$520.00			
12/11	12/12	PPLN01	24692	162345106623562766	AMZN Mktp US*I63SC3F	F43 Amzn.com/bill WA	\$48.45			
12/18	12/20	PPLN01	24226	382353360780406212	WAL-MART #5096 PALI	M DESERT CA	\$53.82			
12/27	12/29	PPLN01	24034	542362003260539488	7-ELEVEN 43109 BONS	ALL CA	\$76.35			
12/29	12/29	PPLN01	24011	342363000006042109	JOTFORM INC. HTTPS	WWW.JOTF CA	\$174.00			

Cardhol	der Acc	ount Sumi	mary				
1	THERESA GERACITANO #### #### #### 9073			Payments & Other Credits \$0.00	Purchases & Other Charges \$223.61	Cash Advances \$0.00	Total Activity
Cardhol	der Acc	ount Detai	I				
Trans Date	Post Date	Plan Name	R	Reference Number Description			
11/29	12/01	PPLN01	24943	012334010186608122	THE HOME DEPOT#10	\$11.34	
12/08	12/09	PPLN01	24204	292342000162888360	FACEBK D5CQ8L7TF2	\$24.00	
12/13	12/14	PPLN01	24801	972347200619300428	POSTAL ANNEX - FALL CA	\$72.00	
12/13	12/14	PPLN01	24692	162347108347963666	AMZN Mktp US*LC79Z9	ZV3 Amzn.com/bill WA	\$7.53
12/17	12/18	PPLN01	24692	162351101320103692	AMZN Mktp US*1L2W85	5CS3 Amzn.com/bill WA	\$21.32
12/19	12/20	PPLN01	24692	162353103073350700	AMZN Mktp US*2L4O63	EL3 Amzn.com/bill WA	\$30.13
12/19	12/20	PPLN01	24692	162353103076239660	AMZN Mktp US*N261O6	SNC3 Amzn.com/bill WA	\$45.46
12/20	12/21	PPLN01	24692	162354104052226944	AMZN Mktp US*HP2GD	82J3 Amzn.com/bill WA	\$11.83

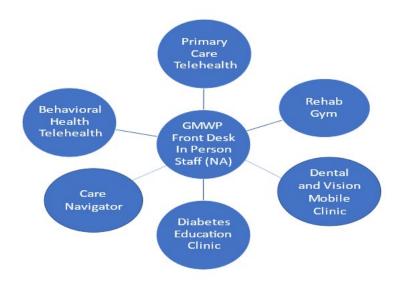
Financ	e Charge Summar	y / Pla	an Level Inf	ormation					
Plan	Plan	FCM ¹	Average	Periodic Corresponding		Finance	Effective APR	Effective	Ending
Name	Description	LCINI.	Daily Balance	Rate *	APR	Charges	Fees **	APR	Balance
Purchas	es	•							
PPLN01	PURCHASE	Ε	\$0.00	0.06024%(D)	21.9900%	\$0.00	\$0.00	0.0000%	\$2,083.56
001									
Cash									
CPLN01	CASH	Α	\$0.00	0.06572%(D)	23.9900%	\$0.00	\$0.00	0.0000%	\$0.00
001									
* Periodic	Rate (M)=Monthly (D)=Da	aily					Days In B	iilling Cycle	: 30
** includes	s cash advance and foreig	n currei	ncy fees				APR = Ar	nnual Perce	entage Rate
¹ FCM = Fi	¹ FCM = Finance Charge Method								
(V) = Varial	V) = Variable Rate If you have a variable rate account the periodic rate and Annual Percentage Rate (APR) may vary.								

Gary and Mary West PACE Proposed Fallbrook Community Senior Health and Wellness Satellite Clinic

Background: Gary and Mary West PACE, (GMWP), has a small cohort of participants residing in Fallbrook. Due to the remote nature of the Fallbrook Community, GMWP recognizes the need to mobilize services and resources to bring more accessibility to health and wellness services, for our participants. Additionally, the Fallbrook Regional Health District has identified a dearth of care providers as a significant challenge for area seniors. Thus, this proposal benefits both entities in bringing health services to an underserved and vulnerable population.

To address these needs GMWP would like to propose the following:

- In partnership with the Fallbrook Regional Health District (FRHD), GMWP will build a Senior Health and Wellness Satellite Clinic
- The clinic will serve GMWP ppt's residing in Fallbrook, as well as the broader Fallbrook senior community
- The clinic will be located at the FRHD Community Health and Wellness Center (the Center)
- In return for reduction in rent for the space at the Center allocated to the clinic's operation, GMWP will make all services offered in the clinic available to the broader Fallbrook Senior Community, during designated hours on a weekly basis, to amount to approximately 10 hours per week.
- ➤ GMWP will staff the clinic in-person, (possibly with an MA), five days a week (M F), with rotating services available on a weekly basis. (Please see proposed structure below). The staff person will help facilitate the Telehealth and in-person appointments, assist with scheduling, and follow-up with patients, as needed.
- The availability of clinic's services will be determined based on the needs of the GMWP participants and the Fallbrook broader Senior Community, as identified by the Fallbrook Health District staff.
- ➤ GMWP will explore the possibility of contracting with the Foundation for Senior Care Adult Daycare program as an Alternative Care Setting (ACS), to provide socialization and transportation to the GMWP ppt's residing in Fallbrook.
- Services could be added/subtracted from the clinic's structure based on identified needs of the GMWP ppt's and the broader community. (Example of additional services that may be offered: Family Caregiver Education and Support, Fall Prevention Clinic, including environmental and home safety assessments, vaccination clinic).
- A potential intersection between the District and North County Fire Protection District's Paramedicine Program and the GMWP satellite clinic will be explored.





Our mission is to assist residents of Fallbrook, Bonsall, Rainbow and De Luz, to lead healthy lives, supporting a greater life span and independence. community health & wellness center El Fallbrook Regional Health District ayuda a los residentes a llevar una vida saludable, apoyando una mayor esperanza de vida e independencia.

Community Health & Wellness Center Administrator Report- January 2023 *Data from December*

Community Health & Wellness Center:

- The year had a strong start in January with a total of 72 events on the schedule. This number includes both closed and open to the public events.
- New this month are Good Dog Service Canine training and graduation which was open to the public, Rx Ballroom Dance, and a fourth Encore card group.
- This month's Wellness Wednesday event will expand to include education on heart health, blood sugar, and support to quit smoking, as well as health screenings. The workshop this month and the remainder of the year will focus on lifestyle change topics and introduction to our Lifestyle Change program.
- Test kit give-away on Dec 22 saw 20 people stop in to pick up test kits.

Wellness Center Events	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	ост	NOV	DEC
COVID Booster Clinic			74				47	-	-	82	_
COVID-19 PCR Testing	27	54	53	58	88	92	133	51	20	20	74
Mental Health First Aid			15	16	12	16	5	4	4	9	8
CCHW	24	17	19	23	18	12	12	16	18	16	
Hands Only CPR Training with North County Fire	18	15	11		7		11				10
Health Screening		11	12	16	19	11	9	8	6	4	
Blood Drive with San Diego Blood Bank	32		26		29	17	24		24		25
Cultivate Health					9	7	13	11	4	2	8
Grantee Events				24	123	68	24	51	21	27	17
Tours/Fallbrook Chamber of Commerce	23	4	22	43	115	27	25	31	28	45	2
North County Parkinsons Support Group	16	18	20	19	24	20	43	30	12		
Michelle's Place office hours & events	2	32	37	34	54	40	33	31	17	25	23
Yoga	96	116	128	111	128	122	163	236	206	164	194
Foundation for Senior Care- Fix It Fridays/Computer Classes			18	16	15	12	12	57	20	17	20
Nonprofit/club meetings	5	53	80	53	55	56	127	159	192	131	196
Total Wellness Center Visits (approximate)	243	320	515	413	696	500	681	685	572	542	577

North County Fire- Senior Medical Services Officer, Mary Murphy:

- In November Mary provided CPR training to a group of 20, and 15 COVID tests.
- Due to having COVID in December, Mary rescheduled two CPR classes and a Naloxone class for January. One of the CPR classes as for JROTC at Fallbrook High School.
- We are still working on getting CPR into the high schools.

Flyer Distribution:

- Printed flyers were distributed at the following:
 - 4 grocery stores (including 3 Hispanic markets)
 - Chamber of Commerce, library, and community center
 - 1 pharmacy
 - 2 physical therapists
 - o 3 grantees FFSC, Senior Center, Food Pantry



Current Program Offerings

			Facility Space		
Provider	Program	SDoH Category	Needed		
			Lg Education Space &		
FRHD	Lifestyle Change Program (Diabetes Prevention)	Health/Diabetes	Private Rm		
	Cultivate Health Workshops- topics surrounding				
FRHD	lifestyle change in support of the diabetes education	Health/Social	Lg Education Space		
	Wellness Wednesdays- health/hearing screenings,				
	workshops, tobacco cessation, heart health, Live Well				
FRHD	bus with County services	Health/Social/Health Literacy	Public/Social Space		
FRHD	Mental Health First Aid (MHFA)	Mental Health	Lg Education Space		
FRHD	Blood Drive	Health/Social	Public/Social Space		
FRHD	CPR classes	Health/Social	Lg Education Space		
			Public/Social Space &		
FRHD	COVID Testing & Vaccination Clinics	Health	Outdoor Space		
FRHD - 2023	Financial Literacy	Social/Health Literacy	Lg Education Space		
FRHD - 2023	Mindfulness workshops	Mental Health	Lg Education Space		
			Support Grp Rm/Lg		
FRHD - 2023	Mindfulness Based Stress Reduction program	Mental Health	Meeting Space		
FRHD - 2023	Health screenings- vision, dental, mobile unit	Health	Public/Social Space		
FRHD - 2023	Mental Health First Aid modules- Military, older adults	Mental Health	Lg Education Space		
			Support Grp Rm/Lg		
Diana Bramford	Postpartum Support Group	Health/Social	Meeting Space		
			Public/Social Space &		
Fallbrook Coommuntiy Drum Circle	Drum Circle	Social	Outdoor Space		
Flourish Yoga	Chair Yoga	Health Age-related mobility	Lg Exercise/Arts Rm		
Food Pantry	Nutrition to Grow On	Health/Youth	Public/Social Space		
Foundation for Senior Care	Fix-It Fridays	Social/Age-related mobility	Lg Education Space		
Foundation for Senior Care	Computer Classes	Social/Age-related mobility	Lg Education Space		
			Support Grp Rm/Lg		
Foundation for Senior Care	Caregiver Support Group	Mental Health/Social	Meeting Space		

			Support Grp Rm/Lg
Hope Clinic for Women	Birthing classes & Dad support group	Mental Health/Social	Meeting Space
			Support Grp Rm/Lg
Hospice of the Valleys	Grief Support Group	Mental Health/Social	Meeting Space
			Support Grp Rm/Lg
Hospice of the Valleys	Caregiver Support Series	Mental Health/Social	Meeting Space
			Lg Education Space &
Michelle's Place Cancer Resource Cent	Drop-in cancer support Office Hours- 2 days a week	Social/Health Literacy	Private Rm
			Support Grp Rm/Lg
Michelle's Place Cancer Resource Cent	Wellness Support Group	Mental Health/Social	Meeting Space
			Support Grp Rm/Lg
Michelle's Place Cancer Resource Cent	All Cancer Support Group	Mental Health/Social	Meeting Space
North County CERT	CPR & First Aid Training	Health	Lg Education Space
			Support Grp Rm/Lg
North County Parkinson's Support Gro	Parkinson's Support Group	Mental Health/Social	Meeting Space
Palomar Family Counseling	Grandparents Raising Grandchildren	Mental Health/Social	Lg Education Space
			Support Grp Rm/Lg
Palomar Family Counseling	COVID Support Group	Mental Health/Social	Meeting Space
Patrica Gomez Bustamante	Floor Yoga	Health Age-related mobility	Lg Exercise/Arts Rm
Rx Ballroom Dance	Dance therapy for Parkinson's & Alzheimer's	Social/Health Age-related mobility	Lg Exercise/Arts Rm
Wendy Hammarstrong	QiGong	Social/Health Age-related mobility	Lg Exercise/Arts Rm
Community Clubs & Group	Companie avanell walls are and maniel books by		
Use	Supports overall wellness and mental health by	preventing isolation, providing com	muntiy, and a sense
	of purpose		1
AAUW	meetings		
Angel Society	meetings		
Encore	board meeting & 4 card game groups		
Fallbrook Animal Sanctuary	fundraiser support		
Fallbrook Chamber of Commerce	marketing series		
Fallbrook Garden Club	meetings & workshops		-
Fallbrook Rotary	multi-club mixer		
Fallbrook Union High School District	testing		
Good Dog Service Companions	training & graduation		
PEO Chapter PF	meetings		
Private events	community member birthday party		
Rally for Children/Arts in the Park	meetings, preparations for Arts In the Park, and		
	holiday party		

Republican Women of California Fallbr	meetings & holiday party	
San Diego County Sheriff	canine officer training	
Shady Grove Home Owners Association	meetings	
Tumble Creek Estates Home Owners		
Association	meetings	
Voces de Fallbrook	meetings and Day of the Dead preparations	



1.5.2018	Property purchase	\$1,803,146.86	
Consultants/Deve	elopment Plans		
4/17 - 7/18	Sun Realty	\$17,175.00	Property Research/Support
4/18 - 7/18	Blue Zones (Sharecare)	\$50,000.00	Blue Zones Consultants
6/18 - 12/19	CentraForce	\$82,500.00	Demographics/Health Data
3/19 - 3/2019	Galvanized Strategies	\$129,533.27	Marketing/Blue Zones Market support
3/19 - 1/22	J. Whalen & Assoc	\$32,468.24	MUP/Land Use
11/19 6/20	San Diego County	\$6,000.00	MUP/Land Use
4/20 - 4/21	Catalyst	\$256,135.00	Center Planning/Services/Programs
5/21 - 12/22	Taylor Design	\$174,609.29	Architectural designs/cost estimates
	Subtotal to Date	\$748,420.80	

Construction/Maintenance

9/18 - 12/22	Sun Realty	\$23,251.43	Property Mgmt/Repairs
12/18	Fence/Gate	\$21,140.00	Center Gates/Fence
04/20	A Good Roofer	\$155,108.00	new roof on Edu Bldg
04/20	AD Magellan	\$27,089.58	consulting for roof project
7/20	Pedro Gonzales	\$1,500.00	Tree service
9/20	Misc Vendors	\$804.30	Plumbing
12/20 - 1/21	Misc Vendors	\$7,932.09	Trees/Irrigation
11/21 -12/22	Darren Key	\$1,947.50	Misc Center repairs
11/21	Kent Bandy	\$4,150.00	Playground removal/Edu Bldg repairs
8/22	JK Drywall	\$9,050.00	Renov. in Edu Bldg-Walls/Paint
11/22	JW Mechanical	\$9,582.50	Renov. in Edu Bldg-HVAC
11/22	Fallbrook Locksmith	\$3,962.38	new door locks/combos on Edu Bldg
12/22	Home Depot	\$7,284.12	Renov. in Edu Bldg-flooring

Subtotal to Date: **\$272,801.90**

Total to date: \$1,021,222.70 *without purchase

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- Digital flyers were provided directly to Bonsall Chamber, Fallbrook Forum, Fallbrook Chamber for community calendar, community housing works, head start program, WIC and 3 grantees- this is in addition to receiving the constant contact email
- Digital flyers are in Fallbrook Features, the monthly newsletter of the Fallbrook Chamber.
- Event dates are provided to the Village News for the calendar monthly.

Marketing:

Press (Village News) December:

- Article Dec 7: "Health district delays appointing new director"
- Article Dec 21: "Health district organizes, selects non-Hispanic for open seat"

Email Marketing & Constant Contact Overview:

- December is the first month we have seen more than a few unsubscribes, this is a low amount at 32 and is to be expected. We will continue to monitor and make sure we not sending too many emails a month, a big reason for unsubscribes.
- Open and click rates continue to be above the industry average.

EMAIL MARKETING	MAR	APR	MAY	JUN	JULY	AUG	SEPT	ОСТ	NOV	DEC
Total Contacts	3143	3207	3373	3468	3629	3660	3679	3758	3752	3748
New Contacts Added	155	141	179	95	185	115	83	76	27	
Number of emails sent	11,903	8,629	4,453	4,008	13,706	10,675	10,862	9,989	18,745	14,143
Number of emails opened	5,048	4,069	1,992	1,793	6,336	4,896	5,070	4,497	8,589	6,548
Open rate	44%	49%	48%	48%	49%	49%	50%	48%	49%	50%
Open rate over industry average	15%	20%	20%	19%	20%	17%	18%	16%	15%	15%
# of Clicks	129	251	68	99	256	156	150	127	345	202
Click rate	3%	6%	2%	3%	4%	3%	3%	3%	4%	3%
Click rate over industry										
average	same	3%	1%	2%	2%	1%	1%	0%	1%	1%

Social Media:

Social Media Metrics	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
Total number of posts (Instagram & Facebook)	52	63	46	46	45	54	38	51	58	39
Instagram Followers	406	418	421	430	443	462	466	468	475	494
Facebook Likes	831	833	848	855	871	887	896	904	908	908
Post Reach Instagram	0.17%	1667%	94.80%	104%	24.70	37.40%	35.80%	22.30%	-2.50%	76%
Post Reach Facebook	-10%	47.30 %	36.00%	32.70%	19.10 %	4.80%	56.10%	65.90%	30.40%	-52%
Audience Growth Instagram	1.72%	0.02%	0.71%	2%	2.90%	4%	0.90%	0.02%	12%	3.90%
Audience Growth Facebook	0	0	1.77%	0.82%	1.84%	1.80%	1%	0.08%	1.50%	0
Engagement rate Instagram	8.60%	18.70 %	34.30%	4%	8.60%	25%	-6.20%	- 13.20%	-2.60%	- 5.10%
Engagement rate Facebook	23%	51%	-22%	71%	8%	43.97%	-59%	-23%	-5%	-49%
Website Views	39,065	43,206	41,122	37,439	34,391	45,823	60,484	48,117	51,297	50,439



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- While our statistics have been rather unpredictable across the board, it is worth noting that or Instagram following is consistently growing.
- The post with the widest reach and the most engagement this month was our Wishing you a Merry Christmas post, followed by posts featuring our partner organizations- Fallbrook Garden Club, and Foundation for Senior Care.

