



Fallbrook Regional HEALTH DISTRICT

138 S. Brandon St. • Fallbrook CA 92028 • 760-731-9187

BOARD OF DIRECTORS REGULAR BOARD MEETING

WEDNESDAY
December 14, 2022

6:00 PM

AT

**MEETING LOCATIONS:
ZOOM, TELECONFERENCE AND
FALLBROOK REGIONAL HEALTH DISTRICT
ADMINISTRATIVE OFFICE
138 SOUTH BRANDON ROAD
FALLBROOK, CA 92028**

Fallbrook Regional HEALTH DISTRICT

AGENDA REGULAR BOARD MEETING Wednesday, December 14, 2022, 6:00 p.m. Virtual and In-Person Meeting at Administrative Office 1st Floor Community Room, 138 S. Brandon Rd., Fallbrook

In accordance with California Government Code Section 54953 teleconferencing will be used for this meeting. Board members, staff and members of the public will be able to participate by webinar by using the following link: <https://us02web.zoom.us/j/83035733374> Meeting ID: 830 3573 3374. Participants will need to download the Zoom app on their mobile device. Members of the public will also be able to participate by telephone using the following dial in information: Dial in #: (310) 372-7549, Passcode 660448.

A. CALL MEETING TO ORDER / ROLL CALL / ESTABLISH A QUORUM / PLEDGE OF ALLEGIANCE –

**B. OATH OF OFFICE ADMINISTERED TO NEWLY ELECTED DIRECTOR TERRY BROWN–
Counsel Scott**

C. ANNUAL ORGANIZATIONAL MEETING

- C1. Nomination and Election of Officers of the Board
 - Counsel Scott will conduct the process for the election of officers – the Board Chair who is elected, will then chair the meeting
- C2. Appointment of the Treasurer (Chair)
- C3. Committee Assignment(s)
 - Finance Committee
 - Facilities Committee
 - Strategic Planning Committee
 - Gov't and Public Engagement Committee

D. APPROVAL OF THE AGENDA

E. PUBLIC COMMENTS - ANNOUNCEMENT

Members of the public may address the Board regarding any item listed on the Agenda at the time the item is being considered. Members of the public may also speak on any item not listed on the Agenda which falls within the subject matter jurisdiction of the District immediately prior to Board Comments & Items for Subsequent Meetings section below. Members of the public attending in-person need to fill-out a "Request to Speak" card and those attending by webinar need to raise your hand at this time and identify the Agenda item they would like to speak on. The Board has a policy limiting any speaker to not more than five minutes.

F. DISCUSSION/POSSIBLE ACTION ITEMS

Consideration of Appointment of a New Board Member to Zone 2

- Introductory comments from the Board Chair and interviews of the Applicants by the Board
- Board nominations and potential appointment of new Director
- Consideration of Resolution 455 Appointing New Director to Serve as the Representative from Zone 2 on the Board of Directors until the next District General Election in November 2024
- Administer Oath of Office to new Director

G. CONSENT ITEMS

- G1. Approval of September 2022, Financial Statements.....
- G2. Minutes of November 2, 2022, Finance Committee Meeting.....
- G3. Minutes of November 9, 2022, Regular Board Meeting.....
- G4. Minutes of November 30, 2022, Special Board Meeting/Public Forum.....
- G5. Consideration of Resolution 457 – Re-Ratifying the State of Emergency and

- Re-Authorizing Remote Teleconference Meetings
G6. Consideration of Resolution 456 – Reissuance of Umpqua Bank Credit Card from Linda Bannerman to Judith Oswald.

H. REPORTS/POSSIBLE ACTION

- H1. Finance Committee – Directors Jeffries and Mroz
Recommendation: That the board approve the transfer of \$90,000 from the Community Investment Fund account to the Operating account to cover expenses of \$89,597.13
H2. Wellness Center Administrator – Theresa Geracitano
H3. Chief Executive Officer – Rachel Mason
H4. General Counsel – Jeffrey Scott

I. COMMENTS BY MEMBERS OF THE PUBLIC ON ITEMS NOT ON THE AGENDA

J. BOARD MEMBER COMMENTS & ITEMS FOR SUBSEQUENT MEETINGS

- J1. Other Director/Staff discussion items
J1a. Item(s) for future board agendas
J1b. Announcements of upcoming events:
 - See the District website event calendar at <https://www.fallbrookhealth.org/community-health-wellness-center>
 - **Administrative Office Closed December 19**, for Staff Development.
 - **Christmas Holidays- Office Closed Friday, December 23 & Monday, December 26, 2022**
 - **New Year’s Holiday – Office Closed Monday, January 2, 2023**
- J2. **Next Regular Board meeting** – 2nd Wednesday, **January 11, 2023**, 6:00pm, Virtual and In-Person Meeting at Administrative Office, 1st Floor Community Room, 138 S. Brandon Rd., Fallbrook

L. ADJOURNMENT

NOTE: I certify that on Friday, December 9, 2022 I posted a copy of the foregoing agenda near the regular meeting place of the Board of Directors of Fallbrook Regional Health District, said time being at least 72 hours in advance of the meeting. The American with Disabilities Act provides that no qualified individual with a disability shall be excluded from participation in, or denied the benefits of District business. If you need assistance to participate in this meeting, please contact the District office 24 hours prior to the meeting at 760-731-9187.



Raquel Williams, Board Secretary/Clerk

LAW OFFICES
JEFFREY G. SCOTT

16935 WEST BERNARDO DRIVE, SUITE 170
SAN DIEGO, CA 92127

JEFFREY G. SCOTT

(858) 675-9896
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Of Counsel
JAMES R. DODSON

Date: December 14, 2022
To: Fallbrook Regional Health District – Board of Directors
From: Jeff Scott, General Counsel
Re: Process for the Election of Officers for 2023

Article V, Section 5.3 of the District Bylaws provides that the Board’s annual organizational meeting shall be held on the second Wednesday in December and at that meeting, the Board shall organize by the election of one of its members as Chair, one as Vice-Chair, and one as Secretary. The Chair shall appoint a Treasurer. The following outlines the process for the election of officers:

- Counsel Scott will announce that nominations are open for the office of Chair. As more than one person may be nominated, nominations remain open until all are made. Pursuant to Roberts Rules of Order, no second is required for nomination of officers.
- Counsel Scott will close the nominations after all the nominations are made.
- If only one individual has been nominated, Mr. Scott will call for a motion and a vote.
- If more than one person is nominated, Mr. Scott will ask each of the directors’ who they would like to vote for. Each Board member will have an opportunity to express their selection.
- When one of the board members has received a majority of the votes (4 or more if 6 or more directors are present). Mr. Scott will then ask for a motion and a second to provide an opportunity for unanimous consent. If a nominee fails to receive a majority vote, the nomination process will be repeated.
- The same procedure will follow for election of the Vice-Chair and Secretary.

Hello Rachel,

I hope you had a wonderful Thanksgiving. This letter and resume attached represent my request to be considered for the board seat in District #2. I do live in the district and would like to pursue this as I am looking for ways to continue to contribute to the community.

After my career as an executive marketer in large and small companies I started a consulting company and got my real estate license. I am now applying all the things I have learned in management, P&L ownership, and sales/marketing to help other businesses grow and thrive. In addition, helping my clients with their biggest investment has been a wonderful learning experience and very rewarding. There is nothing like handing over a new set of keys for my client's new home.

With the extra time I now have I have really been focusing on volunteering and helping locally. I have been a long-time member of North Coast Church and attend campuses here in Fallbrook and the main campus in Vista where I volunteer every three weeks to help our parking ministry. Since moving to Fallbrook, I have been very active in the Chamber of Commerce and was honored to be named Ambassador of the Year and, most recently, was asked to join the Board and the Executive Committee.

I cannot think of many positions as important as one that helps optimize the health of a community. This position aligns well with my desire to give back and help where I can locally. Both Lila Hargrove and Keith McReynolds have encouraged me to run for this position and I will serve it well if I am appointed.

Please review my resume and let me know if you have any questions.

Best Personal Regards

Mike

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Mike Stanicek



Mike Stanicek

Senior Product Manager



Qualifications Summary

A proactive senior executive with extensive experience overseeing worldwide business operations with P&L authority. Possess a strong vocational history of restoring floundering business units to health and prosperity, attaining sales quotas, and leading marketing, operations, product management, and sales. Adept in many facets of marketing, including future and current product management, strategic product life cycle management, and branding. Practiced transitioning business challenges into objectives that are achieved by high-performance teams.

- Strategic Channel Development
- Product Marketing Management
- Situational Servant Leadership Skills
- Media and Public Relations Campaigns
- International P&L Ownership
- Product Life Cycle Management
- Complete Marketing Ownership as CMO
- Develop/Oversee High-Performance Teams

Career Experience

Consultant/Founder 2016–Present

Profitum Consulting, Fallbrook, CA

Interact closely with client businesses and companies to accelerate profit momentum. Coordinate with leaders and teams to improve marketing initiatives and product offerings. Engage in financial modeling and identify strategies to promote action plans to attain financial metrics to support robust growth.

Vice President of Product Management 2018–2019

3D Systems, Inc., San Diego, CA

Led efforts to define and establish marketing initiatives to support 3D printing products, materials, and services for global customers. Hired and developed teams and trained sales professionals to introduce prospects to 3D printing to promote innovative solutions to businesses and organizations.

Teamed with Research and Development to design and launch 3D printing solutions and illustrate digital manufacturing. Utilized competitive data analyses and an understanding of the client and marketplace, and delivered optimal 3D printing solutions. Trained sales teams to consistently meet digital marketing objectives.

Vice President of Marketing 2015–2016

D&K Engineering, San Diego, CA

Researched, developed, and launched marketing and branding initiatives that identified D&K as the leader to introduce products and technology to the life science/medical, military, and printing markets. Led initiatives to introduce D&K into product design and manufacturing opportunities. Identified and launched a messaging hierarchy and communication of core company values.

Prepared and implemented fiscal budgets and proactive marketing plans to rebrand, launch, and position products and services to expand the business. Hired outside agencies to develop a new website with an SEO campaign, print collateral material, and social media drive. Initiated partnerships with essential associations, incubators, and industry committees to support the company's inauguration.

Chief Marketing Officer 2007–2015

Retail Inkjet Solutions, Carlsbad, CA

Planned, developed, built the marketing team, and directed all marketing and sales activities. Introduced a new corporate brand identity, engaged in business development, prepared product marketing, and managed strategic accounts. Assigned to executive relationships with Best Buy Canada, Costco, and Fry's Electronics. Initiated, negotiated, and closed nationwide service and support contracts. Defined and targeted critical development objectives for product development and enhancements.

...Continued...

Launched and supervised the installation of 700+ units in Canada, France, the United Kingdom, and the United States. Partnered and co-funded end-user marketing campaigns with critical customers. Initiated strategic executive relationship with a leading college store association and directed product launches at industry tradeshows that resulted in sales projections surpassing planned expectations and accelerating revenues in the US market.

Assigned oversight of company industry and media communications, which entailed administering market research and analyses, advertising, public relations, and interactive programs. Led the design and production of all visual marketing, developed brochures, customer marketing collateral, electronic advertising, in-store signage, and web.

Developed and managed budgets, and prepared and requested financial reporting and schedules for multiple departments. Established business processes, forecasting tools, and metrics. Also conducted performance reviews.

- In 2014, expanded same-store sales by 15% and inaugurated new storefronts.
- Achieved double-digit comp sales growth for major clients in 2013.
- Tripled revenues in 2012 YoY and led the company to exceed all profit targets.

Education/ Training

Bachelor of Business Management

Productions and Operations
San Diego State University
San Diego, CA

Effective Negotiation

USD Executive Leadership Forum
University of San Diego
San Diego, CA

Affiliations

Sales and Marketing Leadership Alliance Member
San Diego Business Services Alliance Member

Volunteer

Entrepreneurial Management Center
Advisory Board Member for Entrepreneurial Society
San Diego State University

Rancho Buena Vista High School
Longhorn Foundation President

North Coast Church
Parking Ministry

Fallbrook Chamber of Commerce
Board of Directors Member
Executive Committee Member
Ambassador of the Year

RESOLUTION 455

**RESOLUTION OF THE BOARD OF DIRECTORS OF THE
FALLBROOK REGIONAL HEALTH DISTRICT APPOINTING
_____ TO SERVE AS THE REPRESENTATIVE
FROM ZONE 2 ON THE BOARD OF DIRECTORS UNTIL THE NEXT
DISTRICT GENERAL ELECTION IN 2024**

WHEREAS, a vacancy exists in Zone 2 on the Board of Directors of the Fallbrook Regional Health District for the office formerly held by Stephanie Ortiz; and

WHEREAS, pursuant to Government Code section 1780, the Board of Directors may appoint a director to fill the unexpired term in Zone 2 until the next general election in 2024; and

WHEREAS, the Board of Directors has conducted interviews of applicants for the position and has followed the procedures set forth in Government Code section 1780.

NOW, THEREFORE, the Board of Directors of the Fallbrook Regional Health District does hereby resolve, find, determine, and order as follows:

Section 1: Pursuant to section 1780 of the Government Code, the Board of Directors of the Fallbrook Regional Health District hereby appoints
_____ to serve as the member of the Board of Directors from Zone 2 until the next District general election in 2024.

Section 2: The Secretary of the Fallbrook Regional Health District is hereby directed to deliver forthwith one (1) certified copy of this resolution to the Clerk of the Board of Supervisors of the County of San Diego.

PASSED AND ADOPTED at a special meeting of the Board of Directors of the Fallbrook Regional Health District held on December 14, 2022, by the following vote:

AYES:.....
NOES:.....
ABSENT:.....
ABSTAIN:.....

Chairman, Board of Directors
Fallbrook Regional Health District

ATTEST:

Interim Secretary, Board of
Directors
Fallbrook Regional Health District

STATE OF CALIFORNIA)
)ss.
COUNTY OF SAN DIEGO)

I, _____, Secretary of the Fallbrook Regional Health District, DO HEREBY CERTIFY that the foregoing is a true copy of Resolution 455 adopted by the Board of Directors of the Fallbrook Regional Health District at a special meeting of the Board of Directors held on December 14, 2022, which Resolution is a part of the official records of the Fallbrook Regional Health District.

Dated: _____, 2022

Interim Secretary Board of Directors

CONSENT ITEMS

Fallbrook Regional Health District
REPORT 1 - BALANCE SHEET COMPARISON
Comparison of Sept 2022 to Aug 2022

	Sep 30, 22	Aug 31, 22	\$ Change
ASSETS			
Current Assets			
Checking/Savings			
102.3 · Cash in Bank - Pacific Western	792,371.21	910,893.30	-118,522.09
102.6 · Cash in Bank - LAIF	1,661,513.04	1,661,513.04	0.00
102.9 · Cash in Bank - CalTRUST	5,521,855.85	5,593,327.03	-71,471.18
102.10 · Petty Cash	418.84	418.84	0.00
Total Checking/Savings	7,976,158.94	8,166,152.21	-189,993.27
Other Current Assets			
104 · Prepaid Insurance	22,947.57	25,497.29	-2,549.72
107 · Tax Apportionment Receivable	38,254.42	19,112.02	19,142.40
110 · Reimbursement Rec'ble - CIF	-369.42	-369.42	0.00
Total Other Current Assets	60,832.57	44,239.89	16,592.68
Total Current Assets	8,036,991.51	8,210,392.10	-173,400.59
Fixed Assets			
121 · Equipment	79,034.49	79,034.49	0.00
121.2 · Equipment Depreciation	-48,985.75	-48,215.50	-770.25
122.0 · Assets			
122.01 · S. Brandon Road	161,578.00	161,578.00	0.00
122.011 · S. Brandon Road Improvements	223,424.76	223,424.76	0.00
122.012 · S. Brandon Road Land	129,662.00	129,662.00	0.00
122.02 · E. Mission Road	1,441,539.86	1,441,539.86	0.00
122.021 · E. Mission Road Improvements	450,806.49	450,806.49	0.00
122.022 · E. Mission Road Land	360,629.00	360,629.00	0.00
122.04 · Accum Depr - All Buildings	-206,367.50	-201,994.00	-4,373.50
Total 122.0 · Assets	2,561,272.61	2,565,646.11	-4,373.50
Total Fixed Assets	2,591,321.35	2,596,465.10	-5,143.75
Other Assets			
130 · Note Receivable - East Alvarado	467,343.15	467,893.59	-550.44
Total Other Assets	467,343.15	467,893.59	-550.44
TOTAL ASSETS	11,095,656.01	11,274,750.79	-179,094.78
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
140 · Accounts Payable	13,100.29	37,797.87	-24,697.58
Total Accounts Payable	13,100.29	37,797.87	-24,697.58
Other Current Liabilities			
203 - Accrued Payroll	16,426.89	14,872.52	1,554.37
204 · Accrued Vacation & Sick Leave	35,930.38	32,901.90	3,028.48
211 · Payroll Taxes Payable	6,393.62	6,029.42	364.20
213 · Simple Plan Payable	3,060.91	2,884.34	176.57
Total Other Current Liabilities	61,811.80	56,688.18	5,123.62
Total Current Liabilities	74,912.09	94,486.05	-19,573.96
Total Liabilities	74,912.09	94,486.05	-19,573.96
Equity			
302.2 · Community Investment Funds	8,912,578.12	8,912,578.12	0.00
300 · Unrestricted Operations Fund	2,485,148.17	2,485,148.17	0.00
Net Income	-376,982.37	-217,461.55	-159,520.82
Total Equity	11,020,743.92	11,180,264.74	-159,520.82
TOTAL LIABILITIES & EQUITY	11,095,656.01	11,274,750.79	-179,094.78

Fallbrook Regional Health District
REPORT 2 - INCOME STATEMENT
For the Month Ended September 2022 & Fiscal Year to Date

	Sep 22	Jul - Sep 22
Ordinary Income/Expense		
Income		
400 · District Income		
402 · Property Tax Revenue	38,254.42	90,406.03
403 · Interest / Dividends	8,352.05	25,219.76
Total 400 · District Income	<u>46,606.47</u>	<u>115,625.79</u>
Total Income	46,606.47	115,625.79
Expense		
500 · Administrative Expenses		
500.01 · Communications	691.24	2,113.77
500.02 · IT Services	400.00	1,160.00
500.03 · Refreshments	68.61	187.94
500.04 · Office Expenses	921.93	4,266.67
500.05 · Utilities	1,511.76	4,007.01
500.06 · Independent Contract Services	1,338.75	4,016.25
500.07 · Maintenance Services & Repairs	1,890.61	25,171.00
500.08 · Vehicle Expenses	71.41	472.10
500.10 · Salaries	53,778.52	109,592.75
500.12 · Payroll Taxes	4,214.09	11,634.07
500.14 · W/C Insurance	479.33	939.99
500.15 · Employee Health & Welfare	2,563.27	7,673.38
500.16 · Board Stipends	1,212.75	4,536.00
500.17 · Education & Conferences	782.77	4,534.18
500.18 · Dues & Subscriptions	1,116.89	12,173.25
500.19 · Insurance - General	1,712.87	5,138.61
500.20 · Independent Accounting Services	1,500.00	4,500.00
500.21 · Annual Independent Audit	5,000.00	5,000.00
500.22 · Medical Records Store & Service	2,536.34	7,782.63
500.23 · General Counsel	4,655.00	9,065.00
500.29 · Dist Promotions & Publications	1,634.50	2,003.28
500.30 · Simple IRA Expense	813.19	1,610.09
500.33 · Copier Lease	899.85	2,699.55
500.36 · Accrued Vacation & Sick Leave	3,028.48	3,028.48
500.40 · Office Equipment	0.00	1,727.41
Total 500 · Administrative Expenses	<u>92,822.16</u>	<u>235,033.41</u>
570 · Comm. Health & Wellness Center		
570.32 · Vehicle Expenses	40.63	177.66
570.01 · Communications	410.91	1,102.73
570.04 · Office Expenses	529.09	1,949.68
570.05 · Utilities	1,032.80	3,398.60
570.07 · Maintenance Services & Repairs	3,530.51	9,757.19
570.10 · Salaries	11,446.95	30,448.03
570.12 · Payroll Taxes	887.21	2,342.70
570.15 · Employee Health & Welfare	2,323.14	8,550.74
570.18 · Dues & Subscriptions	0.00	172.00
570.19 · Insurance - General	606.52	1,819.56
570.29 · Dist Promotions & Publications	716.37	2,585.64
570.30 · Simple IRA Expense	283.91	664.23
570.40 · Office Equipment	0.00	1,315.79
Total 570 · Comm. Health & Wellness Center	<u>21,808.04</u>	<u>64,284.55</u>

Fallbrook Regional Health District
REPORT 2 - INCOME STATEMENT
For the Month Ended September 2022 & Fiscal Year to Date

	Sep 22	Jul - Sep 22
600 · Community Health Contracts		
600.02 · Boys & Girls Clubs of North Cty	0.00	25,156.00
600.04 · D'Vine Path	0.00	11,787.00
600.05 · Fallbrook Food Pantry	0.00	37,600.00
600.07 · Fallbrook Senior Citizens Serv	0.00	10,169.78
600.10 · Foundation for Senior Care	0.00	30,501.21
600.11 · Hospice of the Valleys	0.00	4,461.11
600.12 · Michelle's Place Cancer Res Ctr	0.00	11,851.50
600.14 · Palomar Family Counseling Svc	0.00	15,000.00
600.51 · NC Fire JPA (EMSO)	0.00	19,042.08
600.52 · NC Fire JPA (Public Comms)	8,479.67	8,479.67
Total 600 · Community Health Contracts	8,479.67	174,048.35
800 · District Direct Care Services		
800.01 · Health Services and Clinics	0.00	3,671.05
Total 800 · District Direct Care Services	0.00	3,671.05
Total Expense	123,109.87	477,037.36
Net Ordinary Income	-76,503.40	-361,411.57
Other Income/Expense		
Other Income		
406 · Unearned Gain/Loss - CalTRUST	-79,823.23	-102,622.32
810 · Interest Income - Alvarado Str.	1,949.56	5,855.52
Total Other Income	-77,873.67	-96,766.80
Other Expense		
825 · Depreciation		
500.27 · Depreciation - Brandon Rd.	1,408.45	4,225.35
570.27 · Depreciation - Mission Rd.	3,735.30	11,205.90
Total 825 · Depreciation	5,143.75	15,431.25
835 · FRHD Foundation		
580 · FRHD Foundation Support		
580.17 · Education & Conferences	0.00	176.71
Total 580 · FRHD Foundation Support	0.00	176.71
Total 835 · FRHD Foundation	0.00	176.71
900 · Community Investment Fund Reimb	0.00	-96,803.96
Total Other Expense	5,143.75	-81,196.00
Net Other Income	-83,017.42	-15,570.80
Net Income	-159,520.82	-376,982.37

Fallbrook Regional Health District
REPORT 3 - PROFIT & LOSS ACTUAL vs. YTD BUDGET
 July through September 2022

	Jul - Sep 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
400 · District Income				
402 · Property Tax Revenue	90,406.03	85,770.31	4,635.72	105.4%
403 · Interest / Dividends	25,219.76	3,828.17	21,391.59	658.8%
Total 400 · District Income	115,625.79	89,598.48	26,027.31	129.0%
460 · Lease Income				
570.00 · Wellness Center Income	0.00	300.00	(300.00)	0.0%
Total 460 · Lease Income	0.00	300.00	(300.00)	0.0%
Total Income	115,625.79	89,898.48	25,727.31	128.6%
Expense				
500 · Administrative Expenses				
500.01 · Communications	2,113.77	2,439.00	(325.23)	86.7%
500.02 · IT Services	1,160.00	855.00	305.00	135.7%
500.03 · Refreshments	187.94	120.00	67.94	156.6%
500.04 · Office Expenses	4,266.67	2,850.00	1,416.67	149.7%
500.05 · Utilities	4,007.01	4,446.30	(439.29)	90.1%
500.06 · Independent Contract Services	4,016.25	4,251.00	(234.75)	94.5%
500.07 · Maintenance Services & Repairs	25,171.00	4,260.00	20,911.00	590.9%
500.08 · Vehicle Expenses	472.10	265.00	207.10	178.2%
500.10 · Salaries	109,592.75	82,862.52	26,730.23	132.3%
500.12 · Payroll Taxes	11,634.07	6,629.01	5,005.06	175.5%
500.14 · W/C Insurance	939.99	630.00	309.99	149.2%
500.15 · Employee Health & Welfare	7,673.38	10,880.10	(3,206.72)	70.5%
500.16 · Board Stipends	4,536.00	4,725.00	(189.00)	96.0%
500.17 · Education & Conferences	4,534.18	4,800.00	(265.82)	94.5%
500.18 · Dues & Subscriptions	12,173.25	13,025.00	(851.75)	93.5%
500.19 · Insurance - General	5,138.61	6,714.24	(1,575.63)	76.5%
500.20 · Independent Accounting Services	4,500.00	4,200.00	300.00	107.1%
500.21 · Annual Independent Audit	5,000.00	6,000.00	(1,000.00)	83.3%
500.22 · Medical Records Store & Service	7,782.63	6,654.03	1,128.60	117.0%
500.23 · General Counsel	9,065.00	10,123.75	(1,058.75)	89.5%
500.29 · Dist Promotions & Publications	2,003.28	1,875.00	128.28	106.8%
500.30 · Simple IRA Expense	1,610.09	2,485.89	(875.80)	64.8%
500.33 · Copier Lease	2,699.55	2,539.02	160.53	106.3%
500.36 · Accrued Vacation & Sick Leave	3,028.48	0.00	3,028.48	100.0%
500.40 · Office Equipment	1,727.41	3,600.00	(1,872.59)	48.0%
Total 500 · Administrative Expenses	235,033.41	187,229.86	47,803.55	125.5%
570 · Comm. Health & Wellness Center				
570.32 · Vehicle Expenses	177.66	0.00	177.66	100.0%
570.01 · Communications	1,102.73	660.00	442.73	167.1%
570.02 · IT Services	0.00	330.00	(330.00)	0.0%
570.04 · Office Expenses	1,949.68	1,500.00	449.68	130.0%
570.05 · Utilities	3,398.60	4,103.17	(704.57)	82.8%
570.06 · Independent Contract Services	0.00	346.50	(346.50)	0.0%
570.07 · Maintenance Services & Repairs	9,757.19	6,105.00	3,652.19	159.8%
570.10 · Salaries	30,448.03	38,031.60	(7,583.57)	80.1%
570.12 · Payroll Taxes	2,342.70	3,042.54	(699.84)	77.0%
570.15 · Employee Health & Welfare	8,550.74	8,543.46	7.28	100.1%
570.18 · Dues & Subscriptions	172.00	0.00	172.00	100.0%
570.19 · Insurance - General	1,819.56	2,250.00	(430.44)	80.9%
570.23 · General Counsel	0.00	6,000.00	(6,000.00)	0.0%
570.29 · Dist Promotions & Publications	2,585.64	4,700.01	(2,114.37)	55.0%
570.30 · Simple IRA Expense	664.23	1,166.46	(502.23)	56.9%
570.33 · Copier Lease	0.00	2,539.02	(2,539.02)	0.0%
570.40 · Office Equipment	1,315.79	3,000.00	(1,684.21)	43.9%
Total 570 · Comm. Health & Wellness Center	64,284.55	82,317.76	(18,033.21)	78.1%

Fallbrook Regional Health District
REPORT 3 - PROFIT & LOSS ACTUAL vs. YTD BUDGET
 July through September 2022

	Jul - Sep 22	Budget	\$ Over Budget	% of Budget
600 · Community Health Contracts				
600.02 · Boys & Girls Clubs of North Cty	25,156.00	25,156.00	0.00	100.0%
600.04 · D'Vine Path	11,787.00	11,787.00	0.00	100.0%
600.05 · Fallbrook Food Pantry	37,600.00	37,600.00	0.00	100.0%
600.07 · Fallbrook Senior Citizens Serv	10,169.78	10,169.78	0.00	100.0%
600.10 · Foundation for Senior Care	30,501.21	30,501.21	0.00	100.0%
600.11 · Hospice of the Valleys	4,461.11	4,461.11	0.00	100.0%
600.12 · Michelle's Place Cancer Res Ctr	11,851.50	11,851.50	0.00	100.0%
600.14 · Palomar Family Counseling Svc	15,000.00	15,000.00	0.00	100.0%
600.50 · NC Fire JPA (Ambulance)	0.00	105,000.00	(105,000.00)	0.0%
600.51 · NC Fire JPA (EMSO)	19,042.08	20,000.00	(957.92)	95.2%
600.52 · NC Fire JPA (Public Comms)	8,479.67	7,500.00	979.67	113.1%
Total 600 · Community Health Contracts	174,048.35	279,026.60	(104,978.25)	62.4%
800 · District Direct Care Services				
800.01 · Health Services and Clinics	3,671.05	55,750.01	(52,078.96)	6.6%
Total 800 · District Direct Care Services	3,671.05	55,750.01	(52,078.96)	6.6%
Total Expense	477,037.36	604,324.23	(127,286.87)	78.9%
Net Ordinary Income	(361,411.57)	(514,425.75)	153,014.18	70.3%
Other Income/Expense				
Other Income				
406 · Unearned Gain/Loss - CalTRUST	(102,622.32)	0.00	(102,622.32)	100.0%
810 · Interest Income - Alvarado Str.	5,855.52	0.00	5,855.52	100.0%
Total Other Income	(96,766.80)	0.00	(96,766.80)	100.0%
Other Expense				
825 · Depreciation				
500.27 · Depreciation - Brandon Rd.	4,225.35	0.00	4,225.35	100.0%
570.27 · Depreciation - Mission Rd.	11,205.90	0.00	11,205.90	100.0%
Total 825 · Depreciation	15,431.25	0.00	15,431.25	100.0%
835 · FRHD Foundation				
580 · FRHD Foundation Support				
580.17 · Education & Conferences	176.71	0.00	176.71	100.0%
Total 580 · FRHD Foundation Support	176.71	0.00	176.71	100.0%
Total 835 · FRHD Foundation	176.71	0.00	176.71	100.0%
900 · Community Investment Fund Reimb	(96,803.96)	0.00	(96,803.96)	100.0%
Total Other Expense	(81,196.00)	0.00	(81,196.00)	100.0%
Net Other Income	(15,570.80)	0.00	(15,570.80)	100.0%
Net Income	(376,982.37)	(514,425.75)	137,443.38	73.3%

Fallbrook Regional Health District
REPORT 4 - APPROVED ANNUAL BUDGET
 July 2022 through June 2023

	Jul 22	Aug 22	Sep 22	Oct 22	Nov 22	Dec 22	Jan 23	Feb 23	Mar 23	Apr 23	May 23	Jun 23	TOTAL Jul '22 - Ju...
Ordinary Income/Expense													
Income													
400 · District Income													
402 · Property Tax Revenue	25,753.04	24,975.91	35,041.36	115,749.67	638,174.56	322,447.93	81,478.01	62,990.89	435,413.06	269,885.67	29,301.03	18,016.39	2,059,227.52
403 · Interest / Dividends	1,611.97	751.65	1,464.55	2,789.91	1,822.64	2,041.04	3,510.81	2,410.08	2,792.81	3,984.36	1,681.01	1,872.49	26,733.32
Total 400 · District Income	27,365.01	25,727.56	36,505.91	118,539.58	639,997.20	324,488.97	84,988.82	65,400.97	438,205.87	273,870.03	30,982.04	19,888.88	2,085,960.84
460 · Lease Income													
460.03 · Lease Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
570.00 · Wellness Center Income	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,200.00
571.00 · Program Fees	0.00	0.00	0.00	0.00	0.00	0.00							0.00
Total 460 · Lease Income	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,200.00
Total Income	27,465.01	25,827.56	36,605.91	118,639.58	640,097.20	324,588.97	85,088.82	65,500.97	438,305.87	273,970.03	31,082.04	19,988.88	2,087,160.84
Expense													
600.99 · Returned Grant Money	0.00	0.00	0.00	0.00	0.00	0.00							0.00
500 · Administrative Expenses													
500.01 · Communications	813.00	813.00	813.00	813.00	813.00	813.00	813.00	813.00	813.00	813.00	813.00	813.00	9,756.00
500.02 · IT Services	285.00	285.00	285.00	285.00	285.00	285.00	285.00	285.00	285.00	285.00	285.00	285.00	3,420.00
500.03 · Refreshments	40.00	40.00	40.00	40.00	40.00	190.00	40.00	40.00	40.00	40.00	40.00	40.00	630.00
500.04 · Office Expenses	950.00	950.00	950.00	950.00	950.00	950.00	950.00	950.00	950.00	950.00	950.00	950.00	11,400.00
500.05 · Utilities	1,435.60	1,568.40	1,442.30	1,217.91	1,105.39	872.90	1,009.62	1,054.57	1,213.33	1,185.55	1,137.69	1,099.62	14,342.88
500.06 · Independent Contract Services	1,417.00	1,417.00	1,417.00	1,417.00	1,417.00	1,417.00	1,417.00	1,417.00	1,417.00	1,417.00	1,417.00	1,417.00	17,004.00
500.07 · Maintenance Services & Repairs	1,420.00	1,420.00	1,420.00	1,420.00	1,420.00	1,420.00	1,420.00	1,420.00	1,420.00	1,420.00	1,420.00	1,420.00	17,040.00
500.08 · Vehicle Expenses	20.00	225.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	445.00
500.10 · Salaries	27,620.84	27,620.84	27,620.84	27,620.84	27,620.84	27,620.84	27,620.84	27,620.84	27,620.84	27,620.84	27,620.84	27,620.84	331,450.08
500.12 · Payroll Taxes	2,209.67	2,209.67	2,209.67	2,209.67	2,209.67	2,209.67	2,209.67	2,209.67	2,209.67	2,209.67	2,209.67	2,209.67	26,516.04
500.14 · W/C Insurance	210.00	210.00	210.00	210.00	210.00	210.00	210.00	210.00	210.00	210.00	210.00	210.00	2,520.00
500.15 · Employee Health & Welfare	3,626.70	3,626.70	3,626.70	3,626.70	3,626.70	3,626.70	3,735.50	3,735.50	3,735.50	3,735.50	3,735.50	3,735.50	44,173.20
500.16 · Board Stipends	1,575.00	1,575.00	1,575.00	1,575.00	1,575.00	1,575.00	2,100.00	1,575.00	1,575.00	1,575.00	1,575.00	1,575.00	19,950.00
500.17 · Education & Conferences	1,000.00	3,800.00	0.00	0.00	0.00	0.00	0.00	3,500.00	0.00	2,500.00	2,500.00	0.00	13,300.00
500.18 · Dues & Subscriptions	10,250.00	2,100.00	675.00	8,700.00	850.00	850.00	720.00	2,100.00	750.00	750.00	1,200.00	850.00	29,795.00
500.19 · Insurance - General	2,238.08	2,238.08	2,238.08	2,238.08	2,238.08	2,238.08	2,238.08	2,238.08	2,238.08	2,238.08	2,238.08	2,238.08	26,856.96
500.20 · Independent Accounting Services	1,400.00	1,400.00	1,400.00	1,400.00	1,400.00	2,600.00	1,400.00	1,400.00	1,400.00	1,400.00	1,400.00	1,400.00	18,000.00
500.21 · Annual Independent Audit	0.00	5,000.00	1,000.00	3,500.00	2,500.00	2,500.00	1,000.00	0.00	0.00	0.00	0.00	0.00	15,500.00
500.22 · Medical Records Store & Service	2,218.01	2,218.01	2,218.01	2,218.01	2,218.01	2,218.01	2,218.01	2,218.01	2,218.01	2,218.01	2,218.01	2,218.01	26,616.12
500.23 · General Counsel	4,611.25	3,333.75	2,178.75	717.50	3,123.75	1,951.25	2,581.25	4,730.25	3,091.38	3,075.08	3,120.77	3,854.57	36,369.55
500.29 · Dist Promotions & Publications	625.00	625.00	625.00	3,125.00	625.00	3,125.00	625.00	625.00	625.00	625.00	625.00	625.00	12,500.00
500.30 · Simple IRA Expense	828.63	828.63	828.63	828.63	828.63	828.63	828.63	828.63	828.63	828.63	828.63	828.63	9,943.56
500.33 · Copier Lease	846.34	846.34	846.34	846.34	846.34	846.34	846.34	846.34	846.34	846.34	846.34	846.34	10,156.08
500.36 · Accrued Vacation & Sick Leave	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
500.40 · Office Equipment	3,100.00	500.00	0.00	0.00	0.00	2,100.00	0.00	0.00	0.00	0.00	0.00	0.00	5,700.00
500.50 · General Election	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 500 · Administrative Expenses	68,740.12	64,850.42	53,639.32	64,978.68	55,922.41	60,467.42	54,287.94	59,836.89	53,506.78	56,487.70	56,410.53	54,256.26	703,384.47
570 · Comm. Health & Wellness Center													
570.32 · Vehicle Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
570.01 · Communications	220.00	220.00	220.00	220.00	220.00	220.00	220.00	220.00	220.00	220.00	220.00	220.00	2,640.00
570.02 · IT Services	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	1,320.00
570.03 · Refreshments	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
570.04 · Office Expenses	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	6,000.00
570.05 · Utilities	1,690.34	1,252.36	1,160.47	1,167.64	1,538.17	1,436.91	1,284.01	1,199.91	1,207.97	1,181.49	1,209.57	1,246.96	15,575.80
570.06 · Independent Contract Services	115.50	115.50	115.50	115.50	115.50	115.50	115.50	115.50	115.50	115.50	115.50	115.50	1,386.00
570.07 · Maintenance Services & Repairs	2,035.00	2,035.00	2,035.00	2,035.00	2,035.00	2,035.00	2,035.00	2,035.00	2,035.00	2,035.00	2,035.00	2,035.00	24,420.00
570.10 · Salaries	12,677.20	12,677.20	12,677.20	12,989.70	12,989.70	12,989.70	12,989.70	12,989.70	13,150.38	13,150.38	13,150.38	13,150.38	155,581.62
570.12 · Payroll Taxes	1,014.18	1,014.18	1,014.18	1,039.18	1,039.18	1,039.18	1,039.18	1,039.18	1,052.03	1,052.03	1,052.03	1,052.03	12,446.56
570.14 · W/C Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
570.15 · Employee Health & Welfare	2,847.82	2,847.82	2,847.82	2,847.82	2,847.82	2,847.82	2,933.25	2,933.25	2,933.25	2,933.25	2,933.25	2,933.25	34,686.42
570.18 · Dues & Subscriptions	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
570.19 · Insurance - General	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	9,000.00

Fallbrook Regional Health District
REPORT 4 - APPROVED ANNUAL BUDGET
 July 2022 through June 2023

	Jul 22	Aug 22	Sep 22	Oct 22	Nov 22	Dec 22	Jan 23	Feb 23	Mar 23	Apr 23	May 23	Jun 23	TOTAL Jul '22 - Ju...
570.23 · General Counsel	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	24,000.00
570.29 · Dist Promotions & Publications	2,666.67	1,016.67	1,016.67	3,666.67	1,266.67	1,016.67	1,416.67	3,516.67	1,266.67	1,166.67	1,266.67	766.67	20,050.04
570.30 · Simple IRA Expense	388.82	388.82	388.82	388.82	388.82	388.82	388.82	388.82	388.82	388.82	388.82	388.82	4,665.84
570.33 · Copier Lease	846.34	846.34	846.34	846.34	846.34	846.34	846.34	846.34	846.34	846.34	846.34	846.34	10,156.08
570.40 · Office Equipment	3,000.00	0.00	0.00	1,000.00	0.00	1,000.00	0.00	1,000.00	0.00	0.00	0.00	0.00	6,000.00
Total 570 · Comm. Health & Wellness Center	30,861.87	25,773.89	25,682.00	29,676.67	26,647.20	27,295.94	26,628.47	29,644.37	26,575.96	26,449.48	26,577.56	26,114.95	327,928.36
600 · Community Health Contracts													
600.01 · Be Well Therapy	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
600.02 · Boys & Girls Clubs of North Cty	25,156.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25,156.00
600.03 · Champions for Health	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
600.04 · D'Vine Path	11,787.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	11,787.00
600.05 · Fallbrook Food Pantry	37,600.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	37,600.00
600.06 · Fallbrook Land Conservancy	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
600.07 · Fallbrook Senior Citizens Serv	10,169.78	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,169.78
600.08 · Fallbrook Smiles Project	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
600.09 · Fallbrook Union High School	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
600.10 · Foundation for Senior Care	30,501.21	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	30,501.21
600.11 · Hospice of the Valleys	4,461.11	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,461.11
600.12 · Michelle's Place Cancer Res Ctr	11,851.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	11,851.50
600.13 · Neighborhood Healthcare	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
600.14 · Palomar Family Counseling Svc	15,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,000.00
600.15 · REINS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
600.16 · SSNAAPE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
600.17 · Trauma Intervention Prog of SD	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
600.50 · NC Fire JPA (Ambulance)	105,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	105,000.00
600.51 · NC Fire JPA (EMSO)	0.00	20,000.00	0.00	0.00	0.00	20,000.00	0.00	0.00	20,000.00	0.00	0.00	20,000.00	80,000.00
600.52 · NC Fire JPA (Public Comms)	0.00	7,500.00	0.00	0.00	0.00	7,500.00	0.00	0.00	7,500.00	0.00	0.00	7,500.00	30,000.00
Total 600 · Community Health Contracts	251,526.60	27,500.00	0.00	0.00	0.00	27,500.00	0.00	0.00	27,500.00	0.00	0.00	27,500.00	361,526.60
800 · District Direct Care Services													
800.01 · Health Services and Clinics	16,916.67	16,916.67	21,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	208,000.04
800.02 · Urgent Care	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
800.03 · Women of Wellness	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 800 · District Direct Care Services	16,916.67	16,916.67	21,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	208,000.04
Total Expense	368,045.26	135,040.98	101,237.99	111,572.02	99,486.28	132,180.03	97,833.08	106,397.93	124,499.41	99,853.85	99,904.76	124,787.88	1,600,839.47
Net Ordinary Income	-340,580.25	-109,213.42	-64,632.08	7,067.56	540,610.92	192,408.94	-12,744.26	-40,896.96	313,806.46	174,116.18	-68,822.72	-104,799.00	486,321.37
Other Income/Expense													
Other Income													
406 · Unearned Gain/Loss - CalTRUST	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
810 · Interest Income - Alvarado Str.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
820 · Gain on Sale of Assets													
820.01 · Gain on Sale of Assets - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 820 · Gain on Sale of Assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Expense													
825 · Depreciation													
500.27 · Depreciation - Brandon Rd.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
570.27 · Depreciation - Mission Rd.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 825 · Depreciation	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Fallbrook Regional Health District
REPORT 4 - APPROVED ANNUAL BUDGET
 July 2022 through June 2023

	Jul 22	Aug 22	Sep 22	Oct 22	Nov 22	Dec 22	Jan 23	Feb 23	Mar 23	Apr 23	May 23	Jun 23	TOTAL Jul '22 - Ju...
830 · Community Investment Funds Used													
830.01 · Consultants	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
830.02 · Facility Improvements	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 830 · Community Investment Funds U...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
835 · FRHD Foundation													
580 · FRHD Foundation Support													
580.01 · Communications	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.02 · I.T. Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.03 · Refreshments	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.04 · Office Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.05 · Utilities	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.07 · Maintenance Services & Repairs	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.10 · Salaries	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.12 · Payroll Taxes	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.14 · W/C Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.17 · Education & Conferences	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.18 · Dues & Subscriptions	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.19 · Insurance - General	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.20 · Independent Accounting Servic...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.21 · Annual Independent Audit	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.23 · General Counsel	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.33 · Copier Lease	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.40 · Office Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580 · FRHD Foundation Support - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 580 · FRHD Foundation Support	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 835 · FRHD Foundation	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
900 · Community Investment Fund Reimb	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Other Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net Income	-340,580.25	-109,213.42	-64,632.08	7,067.56	540,610.92	192,408.94	-12,744.26	-40,896.96	313,806.46	174,116.18	-68,822.72	-104,799.00	486,321.37

California State Treasurer
Fiona Ma, CPA



Local Agency Investment Fund
P.O. Box 942809
Sacramento, CA 94209-0001
(916) 653-3001

October 20, 2022

[LAIF Home](#)
[PMIA Average](#)
[Monthly Yields](#)

FALLBROOK REGIONAL HEALTH DISTRICT

DISTRICT ADMINISTRATOR
138 SOUTH BRANDON ROAD
FALLBROOK, CA 92028

[Tran Type](#)
[Definitions](#)

Account Number: [REDACTED]

September 2022 Statement

Account Summary

Total Deposit:	0.00	Beginning Balance:	1,661,513.04
Total Withdrawal:	0.00	Ending Balance:	1,661,513.04



CalTRUST
 PO Box 2709
 Granite Bay, CA 95746
 www.caltrust.org
 Email: admin@caltrust.org
 Fax: 402-963-9094
 Phone: 833-CALTRUST (225-8787)

Investment Account Summary

09/01/2022 through 09/30/2022

SUMMARY OF INVESTMENTS

Fund	Account Number	Total Shares Owned	Net Asset Value per Share on Sep 30 (\$)	Value on Sep 30 (\$)	Average Cost Amount (\$)	Cumulative Change in Value (\$)
FALLBROOK REGIONAL HEALTH DISTRICT						
CalTRUST Medium Term Fund	[REDACTED]	571,029.561	9.67	5,521,855.85	5,728,072.26	(206,216.41)
Portfolios Total value as of 09/30/2022				5,521,855.85		

DETAIL OF TRANSACTION ACTIVITY

Activity Description	Activity Date	Amount (\$)	Amount in Shares	Balance in Shares	Price per Share (\$)	Balance (\$)	Average Cost Amt (\$)	Realized Gain/(Loss) (\$)
		FALLBROOK REGIONAL HEALTH DISTRICT			Account Number: [REDACTED]			
Beginning Balance	09/01/2022			570,165.854	9.81	5,593,327.03		
Accrual Income Div Reinvestment	09/30/2022	8,352.05	863.707	571,029.561	9.67	5,521,855.85	0.00	0.00
Change in Value						(79,823.23)		
Closing Balance as of	Sep 30			571,029.561	9.67	5,521,855.85		

LOCAL AGENCY INVESTMENT FUND (LAIF)

Through the Pooled Money Investment Account (PMIA), the State Treasurer invests taxpayers' money to manage the State's cash flow and strengthen the financial security of local governmental entities. PMIA policy sets as primary investment objectives safety, liquidity and yield. Total assets under LAIF Management at month-end was \$33.0 billion.

As of September 30, 2022, the PMIA's holdings included US Treasury Bills and Notes (66.59% of portfolio), Federal Agency Debentures and Discount Notes (19.79% of portfolio), CDs and Commercial Paper (13.23% of portfolio).

As of September 30, 2022, the District's balance was \$1,661,513.04. This represents 23.13% of the District's investment portfolio. The Performance Rate for the month of September was 1.513%.

In September, 2022, the District reported \$0.00 in quarterly earnings.

CalTRUST

The CalTRUST Board works closely with the investment manager, BlackRock, to ensure that public dollars are managed securely and efficiently and are in full compliance with California Law. The primary objective is to safeguard the preservation of principal.

The District is invested in the CalTRUST Medium Term Fund which held, in part, the following sectors at September 30, 2022: Corporate Bonds (29.86% of portfolio), US Government and Agencies (51.52% of portfolio) and CDs (4.18% of portfolio). Total assets under CalTRUST Management at month-end was over \$2.4 billion.

As of September 30, 2022, the District's closing Net Asset Value was \$5,521,855.85. This represents 76.87% of the District's investment portfolio.

In September 2022, the District earned \$8,352.05 in dividend income and reported an unrealized loss of \$79,823.23. The One Year Yield on the Medium-Term Fund was .88%

The investments of the District are in compliance with the District's 2022-2023 Investment Policy. The balances in the District's investment accounts give the District the ability to meet its expenditure requirements for the next eighteen (18) months.

Fallbrook Regional Health District
REPORT 7 - PROPERTY TAX REVENUE
 September 2022

Type	Date	Name	Amount	Balance
400 · District Income				
402 · Property Tax Revenue				
General Journal	07/31/2022		33,039.59	33,039.59
General Journal	08/31/2022		19,112.02	52,151.61
General Journal	09/30/2022		38,254.42	90,406.03
Total 402 · Property Tax Revenue			90,406.03	90,406.03
Total 400 · District Income			90,406.03	90,406.03
TOTAL			90,406.03	90,406.03

Fallbrook Regional Health District
REPORT 8 - CHECK DETAIL REPORT
September 2022

Date	Num	Name	Memo	Amount
102.3 - Cash in Bank - Pacific Western				
09/01/2022	255		Pay August Simple IRA	-3,981.43
09/01/2022	257		-MULTIPLE-	-816.65
09/01/2022	257		Tax apportionment due	19,112.02
09/02/2022	229		08/31/22 Payroll/Tax Disbursement	-20,901.94
09/07/2022	12933	Aztec Cleaning & Mai...	Office Cleaning	-380.00
09/07/2022	12934	Culligan of San Diego	Water Svc - WC	-37.50
09/07/2022	12935	Geracitano-reimburse,...	Mileage reimbursement	-13.75
09/07/2022	12936	Impact Marketing & D...	Promo for WC & Admin	-1,215.71
09/07/2022	12937	JK Drywall and Constr...	WC - Facility improvements	-9,050.00
09/07/2022	12938	Judith Oswald	Mileage reimbursement	-15.00
09/07/2022	12939	LDC Always Green La...		-1,440.00
09/07/2022	12940	Portero Services	Bookkeeping	-1,338.75
09/07/2022	12941	Springston Design LLC	IT Service Contract	-400.00
09/07/2022	12942	Tracy Rosalee - Reim...	Mileage reimbursement	-58.81
09/07/2022	12943	Uline	Admin - Office Equipment	-1,390.59
09/14/2022			Deposit	2,500.00
09/14/2022	12944	24 Hour Elevator Inc.	Elevator Maintenance	-238.11
09/14/2022	12945	Amazon Capital Servi...		-402.48
09/14/2022	12946	Aztec Cleaning & Mai...	Office Cleaning	-380.00
09/14/2022	12947	Culligan of Escondido	Water Service - Admin	-58.50
09/14/2022	12948	Fallbrook Chamber of ...	Chamber Ad	-15.00
09/14/2022	12949	Fallbrook Waste & Re...	Garbage Service	-265.78
09/14/2022	12950	Fowler Pest Control, L...	Monthly Pest Control - Admin	-85.00
09/14/2022	12951	Key, Darren	WC - Classroom Repair	-1,150.78
09/14/2022	12952	SDRMA	Medical Benefits	-293.35
09/14/2022	12953	Spectrum - Mission	8448 20 899 0060354	-245.91
09/14/2022	ONLINE	UMPQUA Bank		-2,500.00
09/14/2022	12954	UMPQUA Bank		-2,510.27
09/20/2022	248		09/30/22 Payroll/Tax Disbursement	-18,661.84
09/26/2022	247		Tracy Rosalee Covid bonus	-26,912.50
09/28/2022	12955	ACHD	Conference	-800.00
09/28/2022	12956	Amazon Capital Servi...		-209.01
09/28/2022	12957	Aztec Cleaning & Mai...		-760.00
09/28/2022	12958	CalPERS	ID 1559595490	-5,001.83
09/28/2022	12959	Fallbrook Chamber of ...	State of Chamber Dinner	-300.00
09/28/2022	12960	Fallbrook Local Locks...	Keys - WC	-100.73
09/28/2022	12961	FPUD - 7720-001	7720-001	-154.50
09/28/2022	12962	FPUD - 7720-002 - E. ...	Utilities - WC	-65.03
09/28/2022	12963	FPUD - 7720-003 - E. ...	Utilities - WC	-367.18
09/28/2022	12964	FPUD - 7721-000	Utilities - Admin	-65.03
09/28/2022	12965	Glennie's Office Produ...	Office Supplies - Admin	-92.39
09/28/2022	12966	Judith Oswald	Airfare for Conference	-339.88
09/28/2022	12967	Konica Minolta	Copier Lease	-899.85
09/28/2022	12968	North County Fire Prot...		-27,521.75
09/28/2022	12969	Patty Taylor	Mileage Reimbursement	-7.54
09/28/2022	12970	Pitney Bowes - Lease	0018137865	-77.29
09/28/2022	12971	Scott, Jeffrey G., Esq...	Legal Services	-4,655.00
09/28/2022	12972	SDG&E - 5971 - E. Mi...	Utilities - WC	-600.59
09/28/2022	12973	SDG&E - 6994 - Bran...	Utilities - Admin	-1,026.45
09/28/2022	12974	Spectrum Business-Br...	8448 20 899 0060321	-342.91
09/28/2022	12975	Sun Realty	Maintenance - Admin	-487.50
09/28/2022	12976	Woodward, Susan	Accounting Services	-1,500.00
Total 102.3 - Cash in Bank - Pacific Western				-118,522.09
TOTAL				-118,522.09



UMPQUA BANK

BL ACCT 00002840-20000001
FALLBROOK REG HEALTH DIST
Account Number: ####-####-####-7117
Page 1 of 3



Account Summary

Table with 3 columns: Description, Sign, Amount. Includes Billing Cycle, Days In Billing Cycle, Previous Balance, Purchases, Cash, Balance Transfers, Special, Credits, Payments, Other Charges, Finance Charges.

NEW BALANCE \$1,315.22

Credit Summary

Table with 2 columns: Description, Amount. Includes Total Credit Line, Available Credit Line, Available Cash, Amount Over Credit Line, Amount Past Due, Disputed Amount.

Account Inquiries

- Call us at: (866) 777-9013
Lost or Stolen Card: (866) 839-3485
Go to www.umpquabank.com
Write us at PO BOX 35142 - LB1181, SEATTLE, WA 98124-5142

Payment Summary

Table with 2 columns: Description, Amount. Includes NEW BALANCE \$1,315.22, MINIMUM PAYMENT \$1,315.22, PAYMENT DUE DATE 10/25/2022

NOTE: Grace period to avoid a finance charge on purchases, pay entire new balance by payment due date. Finance charge accrues on cash advances until paid and will be billed on your next statement.

Corporate Activity

Table with 5 columns: Trans Date, Post Date, Reference Number, Transaction Description, Amount. Includes TOTAL CORPORATE ACTIVITY \$5,010.27-

Cardholder Account Summary

Table with 5 columns: Cardholder Name, Payments & Other Credits, Purchases & Other Charges, Cash Advances, Total Activity. Includes LINDA BANNERMAN, \$0.00, \$421.16, \$0.00, \$421.16

Cardholder Account Detail

Table with 6 columns: Trans Date, Post Date, Plan Name, Reference Number, Description, Amount. Includes VAST CONFERENCE, ADOBE ACROPRO SUBS, WWW COSTCO COM.

PLEASE DETACH COUPON AND RETURN PAYMENT USING THE ENCLOSED ENVELOPE - ALLOW UP TO 7 DAYS FOR RECEIPT

UMPQUA BANK
PO BOX 35142 - LB1181
SEATTLE WA 98124-5142



Account Number

####-####-#### 7117

Check box to indicate name/address change on back of this coupon

AMOUNT OF PAYMENT ENCLOSED

Table with 4 columns: Closing Date, New Balance, Total Minimum Payment Due, Payment Due Date. Includes 09/30/22, \$1,315.22, \$1,315.22, 10/25/22

\$



BL ACCT 00002840-20000001
FALLBROOK REG HEALTH DIST
138 SOUTH BRANDON ROAD
FALLBROOK CA 92028

MAKE CHECK PAYABLE TO:

UMPQUA BANK COMMERCIAL CARD OPS
PO BOX 35142 - LB1181
SEATTLE WA 98124-5142

Cardholder Account Detail Continued

Trans Date	Post Date	Plan Name	Reference Number	Description	Amount
09/22	09/25	PPLN01	74579162266443177527384	BLS*TOMEDES LTD8777748914 LONDON	\$140.00
09/22	09/25	PPLN01	74579162266443177527384	INTERNATIONAL TRANS FEE	\$2.80
09/27	09/28	PPLN01	24906412270157071689676	EIG*CONSTANTCONTACT.COM 855-2295506 MA	\$95.00

Cardholder Account Summary

Cardholder Name	Payments & Other Credits	Purchases & Other Charges	Cash Advances	Total Activity
RACHEL MASON ##### 2600	\$0.00	\$859.07	\$0.00	\$859.07

Cardholder Account Detail

Trans Date	Post Date	Plan Name	Reference Number	Description	Amount
09/16	09/18	PPLN01	24943002260722121559520	HYATT REGENCY ORANGE COU 8885884384 CA	\$474.80
09/16	09/18	PPLN01	24943002259722123902440	HYATT REGENCY ORANGE COU 8885884384 CA	\$221.14
09/16	09/18	PPLN01	24493982259200489900545	PCAM-HYATT REGENCY OC GARDEN GROVE CA	\$68.00
09/18	09/20	PPLN01	24692162262108759676807	TST* E. A. T. Marketplace Temecula CA	\$68.61
09/21	09/23	PPLN01	24129422265100000663286	MAJOR MARKET FALLBROOK CA	\$26.52

Cardholder Account Summary

Cardholder Name	Payments & Other Credits	Purchases & Other Charges	Cash Advances	Total Activity
THERESA GERACITANO ##### 9073	\$6.45-	\$41.44	\$0.00	\$34.99

Cardholder Account Detail

Trans Date	Post Date	Plan Name	Reference Number	Description	Amount
09/08	09/09	PPLN01	24204292251000158087349	FACEBK ERJYTH7TF2 650-5434800 CA	\$18.83
09/19	09/21	PPLN01	24231682263837000810443	ALBERTSONS #4786 FALLBROOK CA	\$22.61
09/19	09/21		74231682263837000811313	CREDIT VOUCHER ALBERTSONS #4786 FALLBROOK CA	\$6.45-

Finance Charge Summary / Plan Level Information

Plan Name	Plan Description	FCM ¹	Average Daily Balance	Periodic Rate *	Corresponding APR	Finance Charges	Effective APR Fees **	Effective APR	Ending Balance
Purchases									
PPLN01 001	PURCHASE	E	\$0.00	0.06024%(D)	21.9900%	\$0.00	\$0.00	0.0000%	\$1,315.22
Cash									
CPLN01 001	CASH	A	\$0.00	0.06572%(D)	23.9900%	\$0.00	\$0.00	0.0000%	\$0.00

* Periodic Rate (M)=Monthly (D)=Daily
 ** includes cash advance and foreign currency fees
 Days In Billing Cycle: 30
 APR = Annual Percentage Rate
¹ FCM = Finance Charge Method
 (V) = Variable Rate If you have a variable rate account the periodic rate and Annual Percentage Rate (APR) may vary.

Fallbrook Regional Health District
Uses of Community Funds
 August 2022

Community Investment Fund Beginning Balance as of 09/01/2022				8,576,807.54
	<u>Date</u>	<u>Name</u>	<u>Memo</u>	<u>Amount</u>
570 · Comm. Health & Wellness Center				
570.07 · Maintenance Services & Repairs				
	09/22/2022	Fallbrook Local Locksmith	Keys - WC	100.73
Total 570.07 · Maintenance Services & Repairs				<u>100.73</u>
Total 570 · Comm. Health & Wellness Center				<u>100.73</u>
Community Investment Fund Beginning Balance as of 09/30/2022				<u>8,576,706.81</u>



**MINUTES
FINANCE COMMITTEE**

Wednesday, November 2, 2022 at 4:30 P.M.

Virtual and In-Person at Administrative Office, 1st Floor Community Room, 138 S. Brandon Rd., Fallbrook

In accordance with California Government Code Section 54953 teleconferencing was used for this meeting. Board members, staff and members of the public were able to participate by webinar and members of the public were also able to participate by telephone.

1. Call to Order/Roll Call

Committee Chair Jennifer Jeffries called the meeting to order at 4:29 pm

In attendance: Committee Members Jennifer Jeffries and Barbara Mroz. CEO Rachel Mason, Executive Assistant Linda Bannerman, Executive Assistant Raquel Williams, Administrative Officer Judith Oswald and Accountant Susan Woodward

2. Public Comments - Announcement

None

3. Review of Financial Statements for **September 2022**

Report 1 – Balance Sheet Comparison of **September to August**

Report 2 – Income Statement for the Month Ended **September & Fiscal Year to Date**

Report 3 – Profit & Loss Actual vs YTD Budget – **September ago 2022**

Report 4 – Approved Annual Budget **July 2022 – June 2023**

Report 5 – Local Agency Investment Fund (LAIF) Statement – **September 2022**

Report 6 – CalTrust Statement – **September 2022**

FRHD Compliance Report

Report 7 – Property Tax Revenue – **July 2022 – September 2022**

Report 8 – Check Detail Report as of **September 2022**

Report 9 – VISA Credit Card Statement – **September 2022**

Report 10 –Community Investment Fund Report as of **September 2022**

Committee Chair Jeffries reviewed the above September 2022 financial reports.

Disclosures: The investments of the District are in compliance with the District's 2022-23 Investment Policy. The balances in the district's investment accounts give the District the ability to meet its expenditure requirements for the next eighteen (18) months.

4. Board Member Comments and Future Agenda Items

None

5. Adjournment

There being no further business, the meeting was adjourned at 4:54 p.m.

Jennifer Jeffries, Committee Chair

Board Secretary/Clerk



MINUTES
REGULAR BOARD MEETING
 Wednesday, November 9, 2022, 6:00 p.m.
 Virtual and In-Person Meeting at Administrative Office,
 1st Floor Community Room, 138 S. Brandon Rd., Fallbrook

In accordance with California Government Code Section 54953 teleconferencing was used for this meeting. Board members, staff and members of the public were able to participate by webinar and members of the public were also able to participate by telephone.

A. CALL MEETING TO ORDER / ROLL CALL / ESTABLISH A QUORUM / PLEDGE OF ALLEGIANCE

Chairman Howard Salmon called the meeting to order at 6:02 pm and Director Leach led the Pledge of Allegiance.

In attendance: Directors Howard Salmon, Barbara Mroz, Bill Leach, Jennifer Jeffries, Stephanie Ortiz. CEO Rachel Mason, Accountant Susan Woodward, Legal Counsel Jeffrey Scott, and Property Manager Roy Moosa. Staff members and associates: Raquel Williams, Linda Bannerman, Judith Oswald, Theresa Geracitano, Tomedes translator, and members of the public.

Legal Counsel Jeff Scott indicated that due to the written notice of resignation received today from Director Stephanie Ortiz, with an effective date of November 10, 2022; staff asked that item be added to the agenda to address this vacancy under Attorneys report pursuant to Government Section 5494.2B2.

Action: It was moved by Director Jeffries seconded by Director Mroz to add item to Agenda.

Motion carried by the following roll call vote (5-0)

Director Leach.....	Aye
Director Ortiz.....	Aye
Director Jeffries.....	Aye
Director Mroz.....	Aye
Director Salmon.....	Aye

B. APPROVAL OF THE AGENDA

Action: It was moved by Director Salmon seconded by Director Jeffries to approve the agenda as presented.

Motion carried by the following roll call vote (0-0)

Director Leach.....	
Director Ortiz.....	
Director Jeffries.....	
Director Mroz.....	
Director Salmon.....	

C. PUBLIC COMMENTS - ANNOUNCEMENT

None

D. PRESENTATIONS

D1. Overview of CalTrust Investment – John Colville CalTrust Trustee
CalTrust Trustee John Colville provided overview of CalTRUST and introduced Laura Labanieh CEO at CalTRUST. He provided in depth information on current investments, total returns perspective, and coupon amounts collected. Provided a prospective overview of market and strategies for withdrawal of funds. Mr. Colville also covered investment policies set forth by the state. CEO Labanieh provided details on compliance parameters for investments to follow both California codes and CalTRUST investment policies.

E. CONSENT ITEMS

- E1. Approval of August 2022 Financial Statements
 - E2. Minutes of October 3, 2022 Gov’t & Public Engagement Committee Meeting
 - E3. Minutes of October 5, 2022 Finance Committee Meeting
 - E4. Minutes of October 12, 2022 Regular Board Meeting
 - E5. Minutes of October 19, 2022 Facilities Committee Meeting
 - E6. Minutes of October 19, 2022 Strategic Planning Committee Meeting
 - E7. Minutes of October 26, 2022 Gov’t & Public Engagement Committee Meeting
 - E8. Consideration of Resolution 454 – Re-Ratifying the State of Emergency and Re-Authorizing Remote Teleconference Meetings
- No member of the Board asked to pull a consent item for further discussion.

Action: It was moved by Director Mroz seconded by Director Leach to approve the Consent Items as presented.

Motion carried by the following roll call vote (5-0)

Director Jeffries.....	Aye
Director Mroz.....	Aye
Director Ortiz.....	Aye
Director Leach.....	Aye
Director Salmon.....	Aye

F. REPORTS/POSSIBLE ACTION

- F1. Finance Committee – Directors Jeffries and Mroz
Committee Chair Jeffries reviewed the Financials for September.
Disclosures: The investments of the District are in compliance with the District’s 2021-22 Investment Policy. The balances in the District’s investment accounts give the District the ability to meet its expenditure requirements for the next eighteen (18) months.
- F2. Strategic Planning Committee – Directors Jeffries and Salmon
Committee Chair Jeffries summarized conversations about the Community Resource Navigator position. The committee also reviewed grantee programs: Summer Safety Program at the Boys & Girls Club and Palomar Family Counseling’s Grandparents Raising Grandchildren.
- F3. Facilities Committee – Directors Mroz and Ortiz
Committee Chair Mroz stated that the committee was focused on the maintenance of the facilities and Taylor Design was still working on getting us the cost estimate.
- F4. Gov’t and Public Engagement Committee – Directors Salmon and Ortiz
Committee Chair Salmon indicated that much of the discussion in this committee centered around Wellness Center Administrator, Theresa Geracitano’s, report. Wellness Center Administrator indicated there were 74 events in the month of September, with a total of 685 visits to the Community Health & Wellness Center. Discussed email marketing, and the success of the open rate, which is almost three times over industry average. Highlighted Hospice of the Valleys support group targeting mental health over the Holidays.

- F5. Chief Executive Officer – Rachel Mason
 CEO Mason provided COVID 19 updates. Indicated still pending Taylor Design cost estimates. Directors Mroz and Salmon toured the Boys and Girls Club as part of the Community Health Contracts. Provided update on the Annual report.
- F6. General Counsel – Jeffrey Scott
 General Counsel summarized the steps that will be taken due to vacancy on the Board of Directors. The process would conclude in choosing a new member, this member would serve the next two year until November 2024.
Action: It was moved by Director Leach seconded by Director Jeffries to move forward with the appointment of new member of the Board of Directors
Motion carried by the following roll call vote (5-0)
- | | |
|------------------------|-----|
| Director Jeffries..... | Aye |
| Director Mroz..... | Aye |
| Director Ortiz..... | Aye |
| Director Leach..... | Aye |
| Director Salmon..... | Aye |

G. DISCUSSION/POSSIBLE ACTION ITEMS

- G1. Consideration of Proposed Community Resource – Director Jeffries
 Director Jeffries discussed the Job Description for the Community Resource Navigator. Public comments were welcomed. Discussion ensued.
Action: It was moved by Director Jeffries seconded by Director Ortiz to approve the job title for Community Resource Navigator.
Motion carried by the following roll call vote (5-0)
- | | |
|------------------------|-----|
| Director Jeffries..... | Aye |
| Director Mroz..... | Aye |
| Director Ortiz..... | Aye |
| Director Leach..... | Aye |
| Director Salmon..... | Aye |

THERE WAS ANOTHER ROLL CALL AT 7:33 PM BUT NOT SURE WHAT IT WAS TO?
 The ROLL CALL WAS ALL 5 AYES

H. COMMENTS BY MEMBERS OF THE PUBLIC ON ITEMS NOT ON THE AGENDA

None

I. BOARD MEMBER COMMENTS & ITEMS FOR SUBSEQUENT MEETINGS

- I1. Other Director/Staff discussion items
- I1a. Item(s) for future board agendas
 - I1b. Announcements of upcoming events:
 - See the District website event calendar at <https://www.fallbrookhealth.org/community-health-wellness-center>
 - **Veterans Day – Office Closed November 11**
 - **Strategic Planning Committee meeting – 3rd Wednesday, November 16**
2:00pm, Hybrid Meeting
 - **Facilities Committee meeting – 3rd Wednesday, November 16 5:00pm,**
Hybrid Meeting
 - **Thanksgiving Holiday Weekend – Office Closed November 24 & 25**
 - **Finance Committee meeting – 1st Wednesday, December 7 4:30pm, Hybrid Meeting**

- I2. Next Regular Board meeting – Wednesday, **December 14**, 2022, 6:00pm, Virtual and In-Person Meeting at Administrative Office, 1st Floor Community Room, 138 S. Brandon Rd., Fallbrook

J. ADJOURNMENT

There being no further business, the meeting was adjourned at 7:36 p.m.

Howard Salmon, Board Chair

Board Secretary/Clerk

DRAFT



**MINUTES
SPECIAL BOARD MEETING**

**Wednesday, November 30, 2022, 5:30 p.m.
Administrative Office, 1st Floor Community Room, 138 S. Brandon Rd., Fallbrook**

In accordance with California Government Code Section 54953 teleconferencing was used for this members of the public were also able to participate by telephone.

A. CALL MEETING TO ORDER / ROLL CALL / ESTABLISH A QUORUM / PLEDGE OF ALLEGIANCE

Chairman Howard Salmon called the meeting to order at 5:30 p.m. and led the Pledge of Allegiance.

In attendance: Directors Howard Salmon, Barbara Mroz, Bill Leach, and Jennifer Jeffries. CEO Rachel Mason, Legal Counsel Jeffrey Scott, Newspaper reporter Rick Monroe, Executive Assistant Linda Bannerman, Executive Assistant Raquel Williams, Administrative Officer Judith Oswald. Candidate for the Board position: Mike Stanicek. Members of the public also in attendance.

B. APPROVAL OF THE AGENDA

Action: It was moved by Director Jeffries seconded by Director Mroz to approve the agenda as presented.

Motion carried by the following roll call vote (4-0)

Director Leach.....	Aye
Director Mroz.....	Aye
Director Jeffries.....	Aye
Director Salmon.....	Aye

C. PUBLIC COMMENTS – ANNOUNCEMENT

None

D. DISCUSSION/POSSIBLE ACTION ITEMS

D1. Consideration of Appointment of a New Board Member to Zone 2

- Introductory comments from the Board Chairman and interviews of the Applicants by the Board

Chairman of the Board Howard Salmon provided introductory remarks and discussed the process that would be followed. Each Board member had an opportunity to ask questions of candidate Mike Stanicek. Mr. Stanicek shared his experience, and how he may add value to the board and the community.

- Board nominations and potential appointment of new Director

Director Salmon opened nomination process. CEO Rachel Mason distributed and collected ballots from Board Members and read the results:

- Director Leach stated no nominee
- Director Jeffries nominated Mr. Stanicek
- Director Mroz stated no nominee
- Director Salmon nominated Mr. Stanicek

Discussion ensued and decision not to re-vote. Legal Counsel provided guidance on next steps

Action: It was moved by Director Mroz seconded by Director Leach to consider candidate at next board meeting

Motion failed by the following roll call vote (2-2)

Director Leach.....	Aye
Director Mroz.....	Aye
Director Jeffries.....	Nay
Director Salmon.....	Nay

Discussion ensued and new motion taken

Action: It was moved by Director Mroz seconded by Director Leach to consider candidate at next board meeting after district staff has time to continue recruiting efforts.

Motion carried by the following roll call vote (3-1)

Director Leach.....	Aye
Director Mroz.....	Aye
Director Jeffries.....	Aye
Director Salmon.....	Nay

- Consideration of Resolution 455 Appointing New Director to Serve as the Representative from Zone 2 on the Board of Directors until the next District General Election in November 2024
This step not taken
- Administer Oath of Office to new Director
This step not taken

E. ADJOURNMENT

There being no further business, the meeting was adjourned at 6:27pm

Howard Salmon, Board Chair

Board Secretary/Clerk

RESOLUTION NO. 456

**RESOLUTION OF THE BOARD OF DIRECTORS OF THE
FALLBROOK REGIONAL HEALTH DISTRICT
AUTHORIZING AGREEMENT WITH UMPQUA BANK
TO PARTICIPATE IN THE
CSDA DISTRICT PURCHASING CARD PROGRAM**

WHEREAS, credit cards and purchasing cards are mechanisms for purchasing goods and services for the convenience of the Fallbrook Regional Health District; and

WHEREAS, the California Special Districts Association (“CSDA”) has negotiated with Umpqua Bank to provide a Purchasing Card Program for vendor payments, purchasing, travel, or fleet transactions; and

WHEREAS, the CSDA District Purchasing Card Program is available to members of the CSDA and the District is a member of the CSDA; and

WHEREAS, the Program requires an application for credit approval, a resolution by the District Governing Board, and District policy and procedures regarding the use of the credit cards; and

WHEREAS, the District has a Standard Practice of procedures for using credit cards as required by the Program.

NOW, THEREFORE, BE IT RESOLVED that the Governing Board of the Fallbrook Regional Health District directs the following actions:

- a. Authorize participation with Umpqua Bank in the CSDA District Purchasing Card program
- b. Authorize the application to the Program for credit cards or purchasing cards;
- c. Authorize the Board Chair to execute any necessary agreements
- d. Authorize the following persons:
 - Rachel Mason-Runnells, Executive Director;
 - Theresa Geracitano, Community Health and Wellness Center Administrator; and
 - Judith Oswald, Administrative Officer;to add new participants or cancel former employees.

BE IT FURTHER RESOLVED that this Resolution shall be effective upon adoption by the Board of Directors.

WHEREAS, as a consequence of the local emergency persisting, the Board of Directors does hereby find that the District shall conduct its meetings without compliance with paragraph (3) of subdivision (b) of Government Code section 54953, as authorized by Government Code section 54953(e), and that such meetings shall comply with the requirements to provide the public with access to the meetings as prescribed in Government Code section 54953(e);

THEREFORE, BE IT RESOLVED by the Fallbrook Regional Health District Board of Directors as follows:

Section 1: Recitals. The Recitals set forth above are true and correct and are incorporated into this Resolution by this reference.

Section 2: Affirmation that a Local Emergency Persists. The Board of Directors hereby considers the conditions of the state of emergency in the District and proclaims that a local emergency persists throughout the District.

Section 3: Re-Ratification of the Governor’s Proclamation of a State of Emergency. The Board hereby ratifies the Governor’s Proclamation of a State of Emergency.

Section 4. Remote Teleconference Meetings. The District’s Chief Executive Officer is hereby authorized and directed to take all actions necessary to carry out the intent and purpose of this resolution, including conducting open and public meetings in accordance with Government Code section 54953(e) and other applicable provisions of the Ralph M. Brown Act.

PASSED AND ADOPTED at a regular meeting of the Board of Directors of Fallbrook Regional Health District held on November 9, 2022, by the following roll call vote:

AYES: Directors _____
NOES: Directors _____
ABSTAIN: Directors _____
ABSENT: Directors _____

Howard Salmon, Chairman
Board of Directors

ATTEST:

Stephanie Ortiz, Secretary
Board of Directors

RESOLUTION NO. 457

**RESOLUTION OF THE BOARD OF DIRECTORS OF
FALLBROOK REGIONAL HEALTH DISTRICT RE-RATIFYING
THE STATE OF EMERGENCY AND RE-AUTHORIZING
REMOTE TELECONFERENCE MEETINGS**

WHEREAS, Fallbrook Regional Health District (“District”) is committed to preserving and fostering access and participation in meetings of its Board of Directors; and

WHEREAS, Government Code section 54953(e) makes provisions for remote teleconferencing participation in meetings by members of a legislative body without compliance with the requirements of Government Code section 54953(b)(3), subject to the existence of certain emergency conditions; and

WHEREAS, a required condition is that a state of emergency is declared by the Governor pursuant to Government Code section 8625, proclaiming the existence of conditions of disaster or of extreme peril to the safety of persons and property within the state caused by conditions as described in Government Code section 8558; and

WHEREAS, a proclamation is made when there is an actual incident, threat of disaster, or extreme peril to the safety of persons and property within the jurisdictions that are within the District’s boundaries, caused by natural, technological, or human-caused disasters; and

WHEREAS, it is further required that state or local officials have imposed or recommended measures to promote vaccines, masking, and social distancing, and that meeting in person at the hospital would present imminent risks to the health and safety of attendees; and

WHEREAS, the Board of Directors previously adopted Resolution No. 437 on October 13, 2021, finding that the requisite conditions exist for the Board of Directors of the District to conduct remote teleconference meetings without compliance with paragraph (3) of subdivision (b) of Government Code section 54953; and

WHEREAS, as a condition of extending the use of the provisions found in Government Code section 54953(e), the Board of Directors must reconsider the circumstances of the state of emergency that exists in the District, and the Board of Directors has done so; and

WHEREAS, emergency conditions persist in the District and vaccine compliance, masking, and social distancing measures are required to be followed for the continued health and safety of the staff, Board, and public; and

WHEREAS, as a consequence of the local emergency persisting, the Board of Directors does hereby find that the District shall conduct its meetings without compliance with paragraph (3) of subdivision (b) of Government Code section 54953, as authorized by Government Code section 54953(e), and that such meetings shall comply with the requirements to provide the public with access to the meetings as prescribed in Government Code section 54953(e);

THEREFORE, BE IT RESOLVED by the Fallbrook Regional Health District Board of Directors as follows:

Section 1: Recitals. The Recitals set forth above are true and correct and are incorporated into this Resolution by this reference.

Section 2: Affirmation that a Local Emergency Persists. The Board of Directors hereby considers the conditions of the state of emergency in the District and proclaims that a local emergency persists throughout the District.

Section 3: Re-Ratification of the Governor’s Proclamation of a State of Emergency. The Board hereby ratifies the Governor’s Proclamation of a State of Emergency.

Section 4. Remote Teleconference Meetings. The District’s Chief Executive Officer is hereby authorized and directed to take all actions necessary to carry out the intent and purpose of this resolution, including conducting open and public meetings in accordance with Government Code section 54953(e) and other applicable provisions of the Ralph M. Brown Act.

PASSED AND ADOPTED at a regular meeting of the Board of Directors of Fallbrook Regional Health District held on December 14, 2022, by the following roll call vote:

AYES: Directors _____
NOES: Directors _____
ABSTAIN: Directors _____
ABSENT: Directors _____

Chairman
Board of Directors

ATTEST:

Secretary
Board of Directors

REPORTS/POSSIBLE ACTION
Finance Committee

Fallbrook Regional Health District

Balance Sheet

12/01/22

As of September 30, 2022

Accrual Basis

	Sep 30, 22
ASSETS	
Current Assets	
Checking/Savings	
102.3 · Cash in Bank - Pacific Western	792,371.21
102.6 · Cash in Bank - LAIF	1,661,513.04
102.9 · Cash in Bank - CalTRUST	5,521,855.85
102.10 · Petty Cash	418.84
Total Checking/Savings	7,976,158.94
Other Current Assets	
104 · Prepaid Insurance	22,947.57
107 · Tax Apportionment Receivable	38,254.42
110 · Reimbursement Rec'ble - CIF	-369.42
Total Other Current Assets	60,832.57
Total Current Assets	8,036,991.51
Fixed Assets	
121 · Equipment	79,034.49
121.2 · Equipment Depreciation	-48,985.75
122.0 · Assets	
122.01 · S. Brandon Road	161,578.00
122.011 · S. Brandon Road Improvements	223,424.76
122.012 · S. Brandon Road Land	129,662.00
122.02 · E. Mission Road	1,441,539.86
122.021 · E. Mission Road Improvements	450,806.49
122.022 · E. Mission Road Land	360,629.00
122.04 · Accum Depr - All Buildings	-206,367.50
Total 122.0 · Assets	2,561,272.61
Total Fixed Assets	2,591,321.35
Other Assets	
130 · Note Receivable - East Alvarado	467,343.15
Total Other Assets	467,343.15
TOTAL ASSETS	11,095,656.01
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
140 · Accounts Payable	13,100.29
Total Accounts Payable	13,100.29
Other Current Liabilities	
203 - Accrued Payroll	16,426.89
204 · Accrued Vacation & Sick Leave	35,930.38
211 · Payroll Taxes Payable	6,393.62
213 · Simple Plan Payable	3,060.91
Total Other Current Liabilities	61,811.80
Total Current Liabilities	74,912.09
Total Liabilities	74,912.09
Equity	
302.2 · Community Investment Funds	8,912,578.12
300 · Unrestricted Operations Fund	2,485,148.17
Net Income	-376,982.37
Total Equity	11,020,743.92
TOTAL LIABILITIES & EQUITY	11,095,656.01

Fallbrook Regional Health District

Balance Sheet

12/01/22

As of October 31, 2022

Accrual Basis

	<u>Oct 31, 22</u>
ASSETS	
Current Assets	
Checking/Savings	
102.3 · Cash in Bank - Pacific Western	614,371.91
102.6 · Cash in Bank - LAIF	1,667,359.73
102.9 · Cash in Bank - CalTRUST	5,514,122.06
102.10 · Petty Cash	418.84
Total Checking/Savings	<u>7,796,272.54</u>
Other Current Assets	
104 · Prepaid Insurance	20,397.85
107 · Tax Apportionment Receivable	101,462.22
110 · Reimbursement Rec'ble - CIF	-369.42
Total Other Current Assets	<u>121,490.65</u>
Total Current Assets	<u>7,917,763.19</u>
Fixed Assets	
121 · Equipment	79,034.49
121.2 · Equipment Depreciation	-49,756.00
122.0 · Assets	
122.01 · S. Brandon Road	161,578.00
122.011 · S. Brandon Road Improvements	223,424.76
122.012 · S. Brandon Road Land	129,662.00
122.02 · E. Mission Road	1,441,539.86
122.021 · E. Mission Road Improvements	450,806.49
122.022 · E. Mission Road Land	360,629.00
122.04 · Accum Depr - All Buildings	-210,741.00
Total 122.0 · Assets	<u>2,556,899.11</u>
Total Fixed Assets	<u>2,586,177.60</u>
Other Assets	
130 · Note Receivable - East Alvarado	466,790.41
Total Other Assets	<u>466,790.41</u>
TOTAL ASSETS	<u><u>10,970,731.20</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
140 · Accounts Payable	9,349.66
Total Accounts Payable	<u>9,349.66</u>
Other Current Liabilities	
203 - Accrued Payroll	17,673.93
204 · Accrued Vacation & Sick Leave	35,930.38
211 · Payroll Taxes Payable	6,544.27
213 · Simple Plan Payable	3,060.92
Total Other Current Liabilities	<u>63,209.50</u>
Total Current Liabilities	<u>72,559.16</u>
Total Liabilities	<u>72,559.16</u>
Equity	
302.2 · Community Investment Funds	8,912,578.12
300 · Unrestricted Operations Fund	2,485,148.17
Net Income	-499,554.25
Total Equity	<u>10,898,172.04</u>
TOTAL LIABILITIES & EQUITY	<u><u>10,970,731.20</u></u>

Fallbrook Regional Health District
REPORT 2 - INCOME STATEMENT
For the Month Ended October 2022 & Fiscal Year to Date

	Oct 22	Jul - Oct 22
Ordinary Income/Expense		
Income		
400 · District Income		
402 · Property Tax Revenue	101,462.22	191,868.25
403 · Interest / Dividends	15,243.78	40,463.54
Total 400 · District Income	<u>116,706.00</u>	<u>232,331.79</u>
Total Income	116,706.00	232,331.79
Expense		
500 · Administrative Expenses		
500.01 · Communications	569.99	2,683.76
500.02 · IT Services	500.00	1,660.00
500.03 · Refreshments	33.58	221.52
500.04 · Office Expenses	751.51	5,018.18
500.05 · Utilities	1,027.91	5,034.92
500.06 · Independent Contract Services	2,677.50	6,693.75
500.07 · Maintenance Services & Repairs	2,311.27	27,482.27
500.08 · Vehicle Expenses	0.00	472.10
500.10 · Salaries	29,124.31	138,717.06
500.12 · Payroll Taxes	2,379.96	14,014.03
500.14 · W/C Insurance	-131.17	808.82
500.15 · Employee Health & Welfare	2,563.38	10,236.76
500.16 · Board Stipends	1,764.00	6,300.00
500.17 · Education & Conferences	9,768.85	14,303.03
500.18 · Dues & Subscriptions	583.16	12,756.41
500.19 · Insurance - General	1,712.87	6,851.48
500.20 · Independent Accounting Services	1,500.00	6,000.00
500.21 · Annual Independent Audit	0.00	5,000.00
500.22 · Medical Records Store & Service	2,590.71	10,373.34
500.23 · General Counsel	0.00	9,065.00
500.29 · Dist Promotions & Publications	412.20	2,415.48
500.30 · Simple IRA Expense	838.06	2,448.15
500.33 · Copier Lease	902.85	3,602.40
500.36 · Accrued Vacation & Sick Leave	0.00	3,028.48
500.40 · Office Equipment	0.00	1,727.41
Total 500 · Administrative Expenses	<u>61,880.94</u>	<u>296,914.35</u>
570 · Comm. Health & Wellness Center		
570.32 · Vehicle Expenses	44.33	221.99
570.01 · Communications	435.91	1,538.64
570.04 · Office Expenses	450.82	2,400.50
570.05 · Utilities	1,034.75	4,433.35
570.07 · Maintenance Services & Repairs	7,999.42	17,756.61
570.10 · Salaries	13,410.63	43,858.66
570.12 · Payroll Taxes	1,050.09	3,392.79
570.15 · Employee Health & Welfare	2,323.03	10,873.77
570.18 · Dues & Subscriptions	0.00	172.00
570.19 · Insurance - General	606.52	2,426.08
570.29 · Dist Promotions & Publications	922.31	3,507.95
570.30 · Simple IRA Expense	283.91	948.14
570.40 · Office Equipment	0.00	1,315.79
Total 570 · Comm. Health & Wellness Center	<u>28,561.72</u>	<u>92,846.27</u>
600 · Community Health Contracts		
600.02 · Boys & Girls Clubs of North Cty	10,156.00	35,312.00
600.04 · D'Vine Path	11,787.00	23,574.00
600.05 · Fallbrook Food Pantry	37,600.00	75,200.00
600.07 · Fallbrook Senior Citizens Serv	10,169.78	20,339.56
600.10 · Foundation for Senior Care	30,501.21	61,002.42
600.11 · Hospice of the Valleys	4,461.11	8,922.22
600.12 · Michelle's Place Cancer Res Ctr	11,851.50	23,703.00
600.14 · Palomar Family Counseling Svc	15,000.00	30,000.00
600.51 · NC Fire JPA (EMSO)	0.00	19,042.08

Fallbrook Regional Health District
REPORT 2 - INCOME STATEMENT
For the Month Ended October 2022 & Fiscal Year to Date

	Oct 22	Jul - Oct 22
600.52 · NC Fire JPA (Public Comms)	0.00	8,479.67
Total 600 · Community Health Contracts	131,526.60	305,574.95
800 · District Direct Care Services		
800.01 · Health Services and Clinics	0.00	3,671.05
Total 800 · District Direct Care Services	0.00	3,671.05
Total Expense	221,969.26	699,006.62
Net Ordinary Income	-105,263.26	-466,674.83
Other Income/Expense		
Other Income		
406 · Unearned Gain/Loss - CalTRUST	-17,130.88	-119,753.20
810 · Interest Income - Alvarado Str.	1,947.26	7,802.78
Total Other Income	-15,183.62	-111,950.42
Other Expense		
825 · Depreciation		
500.27 · Depreciation - Brandon Rd.	1,408.45	5,633.80
570.27 · Depreciation - Mission Rd.	3,735.30	14,941.20
Total 825 · Depreciation	5,143.75	20,575.00
835 · FRHD Foundation		
580 · FRHD Foundation Support		
580.17 · Education & Conferences	0.00	176.71
Total 580 · FRHD Foundation Support	0.00	176.71
Total 835 · FRHD Foundation	0.00	176.71
900 · Community Investment Fund Reimb	0.00	-96,803.96
Total Other Expense	5,143.75	-76,052.25
Net Other Income	-20,327.37	-35,898.17
Net Income	-125,590.63	-502,573.00

Fallbrook Regional Health District
REPORT 3 - PROFIT & LOSS ACTUAL vs. YTD BUDGET
 July through October 2022

	Jul - Oct 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
400 · District Income				
402 · Property Tax Revenue	191,868.25	201,519.98	(9,651.73)	95.2%
403 · Interest / Dividends	40,463.54	6,618.08	33,845.46	611.4%
Total 400 · District Income	232,331.79	208,138.06	24,193.73	111.6%
460 · Lease Income				
570.00 · Wellness Center Income	0.00	400.00	(400.00)	0.0%
Total 460 · Lease Income	0.00	400.00	(400.00)	0.0%
Total Income	232,331.79	208,538.06	23,793.73	111.4%
Expense				
500 · Administrative Expenses				
500.01 · Communications	2,683.76	3,252.00	(568.24)	82.5%
500.02 · IT Services	1,660.00	1,140.00	520.00	145.6%
500.03 · Refreshments	221.52	160.00	61.52	138.5%
500.04 · Office Expenses	5,018.18	3,800.00	1,218.18	132.1%
500.05 · Utilities	5,034.92	5,664.21	(629.29)	88.9%
500.06 · Independent Contract Services	6,693.75	5,668.00	1,025.75	118.1%
500.07 · Maintenance Services & Repairs	27,482.27	5,680.00	21,802.27	483.8%
500.08 · Vehicle Expenses	472.10	285.00	187.10	165.6%
500.10 · Salaries	138,717.06	110,483.36	28,233.70	125.6%
500.12 · Payroll Taxes	14,014.03	8,838.68	5,175.35	158.6%
500.14 · W/C Insurance	808.82	840.00	(31.18)	96.3%
500.15 · Employee Health & Welfare	10,236.76	14,506.80	(4,270.04)	70.6%
500.16 · Board Stipends	6,300.00	6,300.00	0.00	100.0%
500.17 · Education & Conferences	14,303.03	4,800.00	9,503.03	298.0%
500.18 · Dues & Subscriptions	12,756.41	21,725.00	(8,968.59)	58.7%
500.19 · Insurance - General	6,851.48	8,952.32	(2,100.84)	76.5%
500.20 · Independent Accounting Services	6,000.00	5,600.00	400.00	107.1%
500.21 · Annual Independent Audit	5,000.00	9,500.00	(4,500.00)	52.6%
500.22 · Medical Records Store & Service	10,373.34	8,872.04	1,501.30	116.9%
500.23 · General Counsel	9,065.00	10,841.25	(1,776.25)	83.6%
500.29 · Dist Promotions & Publications	2,415.48	5,000.00	(2,584.52)	48.3%
500.30 · Simple IRA Expense	2,448.15	3,314.52	(866.37)	73.9%
500.33 · Copier Lease	3,602.40	3,385.36	217.04	106.4%
500.36 · Accrued Vacation & Sick Leave	3,028.48	0.00	3,028.48	100.0%
500.40 · Office Equipment	1,727.41	3,600.00	(1,872.59)	48.0%
Total 500 · Administrative Expenses	296,914.35	252,208.54	44,705.81	117.7%
570 · Comm. Health & Wellness Center				
570.32 · Vehicle Expenses	221.99	0.00	221.99	100.0%
570.01 · Communications	1,538.64	880.00	658.64	174.8%
570.02 · IT Services	0.00	440.00	(440.00)	0.0%
570.04 · Office Expenses	2,400.50	2,000.00	400.50	120.0%
570.05 · Utilities	4,433.35	5,270.81	(837.46)	84.1%
570.06 · Independent Contract Services	0.00	462.00	(462.00)	0.0%
570.07 · Maintenance Services & Repairs	17,756.61	8,140.00	9,616.61	218.1%
570.10 · Salaries	43,858.66	51,021.30	(7,162.64)	86.0%
570.12 · Payroll Taxes	3,392.79	4,081.72	(688.93)	83.1%
570.15 · Employee Health & Welfare	10,873.77	11,391.28	(517.51)	95.5%
570.18 · Dues & Subscriptions	172.00	0.00	172.00	100.0%
570.19 · Insurance - General	2,426.08	3,000.00	(573.92)	80.9%
570.23 · General Counsel	0.00	8,000.00	(8,000.00)	0.0%
570.29 · Dist Promotions & Publications	3,507.95	8,366.68	(4,858.73)	41.9%
570.30 · Simple IRA Expense	948.14	1,555.28	(607.14)	61.0%
570.33 · Copier Lease	0.00	3,385.36	(3,385.36)	0.0%
570.40 · Office Equipment	1,315.79	4,000.00	(2,684.21)	32.9%
Total 570 · Comm. Health & Wellness Center	92,846.27	111,994.43	(19,148.16)	82.9%
600 · Community Health Contracts				
600.02 · Boys & Girls Clubs of North Cty	35,312.00	25,156.00	10,156.00	140.4%

Fallbrook Regional Health District
REPORT 3 - PROFIT & LOSS ACTUAL vs. YTD BUDGET
 July through October 2022

	Jul - Oct 22	Budget	\$ Over Budget	% of Budget
600.04 · D'Vine Path	23,574.00	11,787.00	11,787.00	200.0%
600.05 · Fallbrook Food Pantry	75,200.00	37,600.00	37,600.00	200.0%
600.07 · Fallbrook Senior Citizens Serv	20,339.56	10,169.78	10,169.78	200.0%
600.10 · Foundation for Senior Care	61,002.42	30,501.21	30,501.21	200.0%
600.11 · Hospice of the Valleys	8,922.22	4,461.11	4,461.11	200.0%
600.12 · Michelle's Place Cancer Res Ctr	23,703.00	11,851.50	11,851.50	200.0%
600.14 · Palomar Family Counseling Svc	30,000.00	15,000.00	15,000.00	200.0%
600.50 · NC Fire JPA (Ambulance)	0.00	105,000.00	(105,000.00)	0.0%
600.51 · NC Fire JPA (EMSO)	19,042.08	20,000.00	(957.92)	95.2%
600.52 · NC Fire JPA (Public Comms)	8,479.67	7,500.00	979.67	113.1%
Total 600 · Community Health Contracts	305,574.95	279,026.60	26,548.35	109.5%
800 · District Direct Care Services				
800.01 · Health Services and Clinics	3,671.05	72,666.68	(68,995.63)	5.1%
Total 800 · District Direct Care Services	3,671.05	72,666.68	(68,995.63)	5.1%
Total Expense	699,006.62	715,896.25	(16,889.63)	97.6%
Net Ordinary Income	(466,674.83)	(507,358.19)	40,683.36	92.0%
Other Income/Expense				
Other Income				
406 · Unearned Gain/Loss - CalTRUST	(119,753.20)	0.00	(119,753.20)	100.0%
810 · Interest Income - Alvarado Str.	7,802.78	0.00	7,802.78	100.0%
Total Other Income	(111,950.42)	0.00	(111,950.42)	100.0%
Other Expense				
825 · Depreciation				
500.27 · Depreciation - Brandon Rd.	5,633.80	0.00	5,633.80	100.0%
570.27 · Depreciation - Mission Rd.	14,941.20	0.00	14,941.20	100.0%
Total 825 · Depreciation	20,575.00	0.00	20,575.00	100.0%
835 · FRHD Foundation				
580 · FRHD Foundation Support				
580.17 · Education & Conferences	176.71	0.00	176.71	100.0%
Total 580 · FRHD Foundation Support	176.71	0.00	176.71	100.0%
Total 835 · FRHD Foundation	176.71	0.00	176.71	100.0%
900 · Community Investment Fund Reimb	(96,803.96)	0.00	(96,803.96)	100.0%
Total Other Expense	(76,052.25)	0.00	(76,052.25)	100.0%
Net Other Income	(35,898.17)	0.00	(35,898.17)	100.0%
Net Income	(502,573.00)	(507,358.19)	4,785.19	99.1%

Fallbrook Regional Health District
REPORT 4 - APPROVED ANNUAL BUDGET
 July 2022 through June 2023

	Jul 22	Aug 22	Sep 22	Oct 22	Nov 22	Dec 22	Jan 23	Feb 23	Mar 23	Apr 23	May 23	Jun 23	TOTAL Jul '22 - Ju...
Ordinary Income/Expense													
Income													
400 · District Income													
402 · Property Tax Revenue	25,753.04	24,975.91	35,041.36	115,749.67	638,174.56	322,447.93	81,478.01	62,990.89	435,413.06	269,885.67	29,301.03	18,016.39	2,059,227.52
403 · Interest / Dividends	1,611.97	751.65	1,464.55	2,789.91	1,822.84	2,041.04	3,510.81	2,410.08	2,792.81	3,984.36	1,681.01	1,872.49	26,733.32
Total 400 · District Income	27,365.01	25,727.56	36,505.91	118,539.58	639,997.20	324,488.97	84,988.82	65,400.97	438,205.87	273,870.03	30,982.04	19,888.88	2,085,960.84
460 · Lease Income													
460.03 · Lease Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
570.00 · Wellness Center Income	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,200.00
571.00 · Program Fees	0.00	0.00	0.00	0.00	0.00	0.00							0.00
Total 460 · Lease Income	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,200.00
Total Income	27,465.01	25,827.56	36,605.91	118,639.58	640,097.20	324,588.97	85,088.82	65,500.97	438,305.87	273,970.03	31,082.04	19,988.88	2,087,160.84
Expense													
600.99 · Returned Grant Money	0.00	0.00	0.00	0.00	0.00	0.00							0.00
500 · Administrative Expenses													
500.01 · Communications	813.00	813.00	813.00	813.00	813.00	813.00	813.00	813.00	813.00	813.00	813.00	813.00	9,756.00
500.02 · IT Services	285.00	285.00	285.00	285.00	285.00	285.00	285.00	285.00	285.00	285.00	285.00	285.00	3,420.00
500.03 · Refreshments	40.00	40.00	40.00	40.00	40.00	190.00	40.00	40.00	40.00	40.00	40.00	40.00	630.00
500.04 · Office Expenses	950.00	950.00	950.00	950.00	950.00	950.00	950.00	950.00	950.00	950.00	950.00	950.00	11,400.00
500.05 · Utilities	1,435.60	1,568.40	1,442.30	1,217.91	1,105.39	872.90	1,009.62	1,054.57	1,213.33	1,185.55	1,137.69	1,099.62	14,342.88
500.06 · Independent Contract Services	1,417.00	1,417.00	1,417.00	1,417.00	1,417.00	1,417.00	1,417.00	1,417.00	1,417.00	1,417.00	1,417.00	1,417.00	17,004.00
500.07 · Maintenance Services & Repairs	1,420.00	1,420.00	1,420.00	1,420.00	1,420.00	1,420.00	1,420.00	1,420.00	1,420.00	1,420.00	1,420.00	1,420.00	17,040.00
500.08 · Vehicle Expenses	20.00	225.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	445.00
500.10 · Salaries	27,620.84	27,620.84	27,620.84	27,620.84	27,620.84	27,620.84	27,620.84	27,620.84	27,620.84	27,620.84	27,620.84	27,620.84	331,450.08
500.12 · Payroll Taxes	2,209.67	2,209.67	2,209.67	2,209.67	2,209.67	2,209.67	2,209.67	2,209.67	2,209.67	2,209.67	2,209.67	2,209.67	26,516.04
500.14 · W/C Insurance	210.00	210.00	210.00	210.00	210.00	210.00	210.00	210.00	210.00	210.00	210.00	210.00	2,520.00
500.15 · Employee Health & Welfare	3,626.70	3,626.70	3,626.70	3,626.70	3,626.70	3,626.70	3,735.50	3,735.50	3,735.50	3,735.50	3,735.50	3,735.50	44,173.20
500.16 · Board Stipends	1,575.00	1,575.00	1,575.00	1,575.00	1,575.00	1,575.00	2,100.00	1,575.00	1,575.00	1,575.00	1,575.00	1,575.00	19,950.00
500.17 · Education & Conferences	1,000.00	3,800.00	0.00	0.00	0.00	0.00	0.00	3,500.00	0.00	2,500.00	2,500.00	0.00	13,300.00
500.18 · Dues & Subscriptions	10,250.00	2,100.00	675.00	8,700.00	850.00	850.00	720.00	2,100.00	750.00	750.00	1,200.00	850.00	29,795.00
500.19 · Insurance - General	2,238.08	2,238.08	2,238.08	2,238.08	2,238.08	2,238.08	2,238.08	2,238.08	2,238.08	2,238.08	2,238.08	2,238.08	26,856.96
500.20 · Independent Accounting Services	1,400.00	1,400.00	1,400.00	1,400.00	1,400.00	2,600.00	1,400.00	1,400.00	1,400.00	1,400.00	1,400.00	1,400.00	18,000.00
500.21 · Annual Independent Audit	0.00	5,000.00	1,000.00	3,500.00	2,500.00	2,500.00	1,000.00	0.00	0.00	0.00	0.00	0.00	15,500.00
500.22 · Medical Records Store & Service	2,218.01	2,218.01	2,218.01	2,218.01	2,218.01	2,218.01	2,218.01	2,218.01	2,218.01	2,218.01	2,218.01	2,218.01	26,616.12
500.23 · General Counsel	4,611.25	3,333.75	2,178.75	717.50	3,123.75	1,951.25	2,581.25	4,730.25	3,091.38	3,075.08	3,120.77	3,854.57	36,369.55
500.29 · Dist Promotions & Publications	625.00	625.00	625.00	625.00	625.00	625.00	625.00	625.00	625.00	625.00	625.00	625.00	12,500.00
500.30 · Simple IRA Expense	828.63	828.63	828.63	828.63	828.63	828.63	828.63	828.63	828.63	828.63	828.63	828.63	9,943.56
500.33 · Copier Lease	846.34	846.34	846.34	846.34	846.34	846.34	846.34	846.34	846.34	846.34	846.34	846.34	10,156.08
500.36 · Accrued Vacation & Sick Leave	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
500.40 · Office Equipment	3,100.00	500.00	0.00	0.00	0.00	2,100.00	0.00	0.00	0.00	0.00	0.00	0.00	5,700.00
500.50 · General Election	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 500 · Administrative Expenses	68,740.12	64,850.42	53,639.32	64,978.68	55,922.41	60,467.42	54,287.94	59,836.89	53,506.78	56,487.70	56,410.53	54,256.26	703,384.47
570 · Comm. Health & Wellness Center													
570.32 · Vehicle Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
570.01 · Communications	220.00	220.00	220.00	220.00	220.00	220.00	220.00	220.00	220.00	220.00	220.00	220.00	2,640.00
570.02 · IT Services	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	1,320.00
570.03 · Refreshments	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
570.04 · Office Expenses	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	6,000.00
570.05 · Utilities	1,690.34	1,252.36	1,160.47	1,167.64	1,538.17	1,436.91	1,284.01	1,199.91	1,207.97	1,181.49	1,209.57	1,246.96	15,575.80
570.06 · Independent Contract Services	115.50	115.50	115.50	115.50	115.50	115.50	115.50	115.50	115.50	115.50	115.50	115.50	1,386.00
570.07 · Maintenance Services & Repairs	2,035.00	2,035.00	2,035.00	2,035.00	2,035.00	2,035.00	2,035.00	2,035.00	2,035.00	2,035.00	2,035.00	2,035.00	24,420.00
570.10 · Salaries	12,677.20	12,677.20	12,677.20	12,989.70	12,989.70	12,989.70	12,989.70	12,989.70	13,150.38	13,150.38	13,150.38	13,150.38	155,581.62
570.12 · Payroll Taxes	1,014.18	1,014.18	1,014.18	1,039.18	1,039.18	1,039.18	1,039.18	1,039.18	1,052.03	1,052.03	1,052.03	1,052.03	12,446.56
570.14 · W/C Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
570.15 · Employee Health & Welfare	2,847.82	2,847.82	2,847.82	2,847.82	2,847.82	2,847.82	2,933.25	2,933.25	2,933.25	2,933.25	2,933.25	2,933.25	34,686.42
570.18 · Dues & Subscriptions	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
570.19 · Insurance - General	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	9,000.00

Fallbrook Regional Health District
REPORT 4 - APPROVED ANNUAL BUDGET
 July 2022 through June 2023

	Jul 22	Aug 22	Sep 22	Oct 22	Nov 22	Dec 22	Jan 23	Feb 23	Mar 23	Apr 23	May 23	Jun 23	TOTAL Jul '22 - Ju...
570.23 · General Counsel	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	24,000.00
570.29 · Dist Promotions & Publications	2,666.67	1,016.67	1,016.67	3,666.67	1,266.67	1,016.67	1,416.67	3,516.67	1,266.67	1,166.67	1,266.67	766.67	20,050.04
570.30 · Simple IRA Expense	388.82	388.82	388.82	388.82	388.82	388.82	388.82	388.82	388.82	388.82	388.82	388.82	4,665.84
570.33 · Copier Lease	846.34	846.34	846.34	846.34	846.34	846.34	846.34	846.34	846.34	846.34	846.34	846.34	10,156.08
570.40 · Office Equipment	3,000.00	0.00	0.00	1,000.00	0.00	1,000.00	0.00	1,000.00	0.00	0.00	0.00	0.00	6,000.00
Total 570 · Comm. Health & Wellness Center	30,861.87	25,773.89	25,682.00	29,676.67	26,647.20	27,295.94	26,628.47	29,644.37	26,575.96	26,449.48	26,577.56	26,114.95	327,928.36
600 · Community Health Contracts													
600.01 · Be Well Therapy	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
600.02 · Boys & Girls Clubs of North Cty	25,156.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25,156.00
600.03 · Champions for Health	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
600.04 · D'Vine Path	11,787.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	11,787.00
600.05 · Fallbrook Food Pantry	37,600.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	37,600.00
600.06 · Fallbrook Land Conservancy	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
600.07 · Fallbrook Senior Citizens Serv	10,169.78	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,169.78
600.08 · Fallbrook Smiles Project	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
600.09 · Fallbrook Union High School	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
600.10 · Foundation for Senior Care	30,501.21	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	30,501.21
600.11 · Hospice of the Valleys	4,461.11	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,461.11
600.12 · Michelle's Place Cancer Res Ctr	11,851.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	11,851.50
600.13 · Neighborhood Healthcare	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
600.14 · Palomar Family Counseling Svc	15,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,000.00
600.15 · REINS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
600.16 · SSNAAPE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
600.17 · Trauma Intervention Prog of SD	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
600.50 · NC Fire JPA (Ambulance)	105,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	105,000.00
600.51 · NC Fire JPA (EMSO)	0.00	20,000.00	0.00	0.00	0.00	20,000.00	0.00	0.00	20,000.00	0.00	0.00	20,000.00	80,000.00
600.52 · NC Fire JPA (Public Comms)	0.00	7,500.00	0.00	0.00	0.00	7,500.00	0.00	0.00	7,500.00	0.00	0.00	7,500.00	30,000.00
Total 600 · Community Health Contracts	251,526.60	27,500.00	0.00	0.00	0.00	27,500.00	0.00	0.00	27,500.00	0.00	0.00	27,500.00	361,526.60
800 · District Direct Care Services													
800.01 · Health Services and Clinics	16,916.67	16,916.67	21,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	208,000.04
800.02 · Urgent Care	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
800.03 · Women of Wellness	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 800 · District Direct Care Services	16,916.67	16,916.67	21,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	208,000.04
Total Expense	368,045.26	135,040.98	101,237.99	111,572.02	99,486.28	132,180.03	97,833.08	106,397.93	124,499.41	99,853.85	99,904.76	124,787.88	1,600,839.47
Net Ordinary Income	-340,580.25	-109,213.42	-64,632.08	7,067.56	540,610.92	192,408.94	-12,744.26	-40,896.96	313,806.46	174,116.18	-68,822.72	-104,799.00	486,321.37
Other Income/Expense													
Other Income													
406 · Unearned Gain/Loss - CalTRUST	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
810 · Interest Income - Alvarado Str.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
820 · Gain on Sale of Assets													
820.01 · Gain on Sale of Assets - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 820 · Gain on Sale of Assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Expense													
825 · Depreciation													
500.27 · Depreciation - Brandon Rd.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
570.27 · Depreciation - Mission Rd.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 825 · Depreciation	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Fallbrook Regional Health District
REPORT 4 - APPROVED ANNUAL BUDGET
 July 2022 through June 2023

	Jul 22	Aug 22	Sep 22	Oct 22	Nov 22	Dec 22	Jan 23	Feb 23	Mar 23	Apr 23	May 23	Jun 23	TOTAL Jul '22 - Ju...
830 · Community Investment Funds Used													
830.01 · Consultants	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
830.02 · Facility Improvements	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 830 · Community Investment Funds U...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
835 · FRHD Foundation													
580 · FRHD Foundation Support													
580.01 · Communications	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.02 · I.T. Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.03 · Refreshments	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.04 · Office Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.05 · Utilities	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.07 · Maintenance Services & Repairs	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.10 · Salaries	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.12 · Payroll Taxes	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.14 · W/C Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.17 · Education & Conferences	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.18 · Dues & Subscriptions	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.19 · Insurance - General	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.20 · Independent Accounting Servic...	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.21 · Annual Independent Audit	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.23 · General Counsel	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.33 · Copier Lease	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.40 · Office Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580 · FRHD Foundation Support - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 580 · FRHD Foundation Support	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 835 · FRHD Foundation	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
900 · Community Investment Fund Reimb	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Other Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net Income	-340,580.25	-109,213.42	-64,632.08	7,067.56	540,610.92	192,408.94	-12,744.26	-40,896.96	313,806.46	174,116.18	-68,822.72	-104,799.00	486,321.37

California State Treasurer
Fiona Ma, CPA



Local Agency Investment Fund
 P.O. Box 942809
 Sacramento, CA 94209-0001
 (916) 653-3001

FALLBROOK REGIONAL HEALTH DISTRICT

DISTRICT ADMINISTRATOR
 138 SOUTH BRANDON ROAD
 FALLBROOK, CA 92028

[Tran Type](#)
[Definitions](#)



Account Number: XXXXXXXXXX

October 2022 Statement

Effective Date	Transaction Date	Tran Type	Confirm Number	Web Confirm Number	Authorized Caller	Amount
10/14/2022	10/13/2022	QRD	1714920	N/A	SYSTEM	5,846.69

Account Summary

Total Deposit:	5,846.69	Beginning Balance:	1,661,513.04
Total Withdrawal:	0.00	Ending Balance:	1,667,359.73



CalTRUST
 PO Box 2709
 Granite Bay, CA 95746
 www.caltrust.org
 Email: admin@caltrust.org
 Fax: 402-963-9094
 Phone: 833-CALTRUST (225-8787)

Investment Account Summary

10/01/2022 through 10/31/2022

SUMMARY OF INVESTMENTS

Fund	Account Number	Total Shares Owned	Net Asset Value per Share on Oct 31 (\$)	Value on Oct 31 (\$)	Average Cost Amount (\$)	Cumulative Change in Value (\$)
FALLBROOK REGIONAL HEALTH DISTRICT						
CalTRUST Medium Term Fund		572,004.363	9.64	5,514,122.06	5,737,469.35	(223,347.29)
Portfolios Total value as of 10/31/2022				5,514,122.06		

DETAIL OF TRANSACTION ACTIVITY

Activity Description	Activity Date	Amount (\$)	Amount in Shares	Balance in Shares	Price per Share (\$)	Balance (\$)	Average Cost Amt (\$)	Realized Gain/(Loss) (\$)
		FALLBROOK REGIONAL HEALTH DISTRICT			Account Number: [REDACTED]			
Beginning Balance	10/01/2022			571,029.561	9.67	5,521,855.85		
Accrual Income Div Reinvestment	10/31/2022	9,397.09	974.802	572,004.363	9.64	5,514,122.06	0.00	0.00
Change in Value						(17,130.88)		
Closing Balance as of	Oct 31			572,004.363	9.64	5,514,122.06		

LOCAL AGENCY INVESTMENT FUND (LAIF)

Through the Pooled Money Investment Account (PMIA), the State Treasurer invests taxpayers' money to manage the State's cash flow and strengthen the financial security of local governmental entities. PMIA policy sets as primary investment objectives safety, liquidity and yield. Total assets under LAIF Management at month-end was \$33.0 billion.

As of October 31, 2022, the PMIA's holdings included US Treasury Bills and Notes (66.59% of portfolio), Federal Agency Debentures and Discount Notes (19.79% of portfolio), CDs and Commercial Paper (13.23% of portfolio).

As of October 31, 2022, the District's balance was \$1,667,359.73. This represents 23.13% of the District's investment portfolio. The Performance Rate for the month of October was 1.772%.

In October, 2022, the District reported \$5846.69 in quarterly earnings.

CalTRUST

The CalTRUST Board works closely with the investment manager, BlackRock, to ensure that public dollars are managed securely and efficiently and are in full compliance with California Law. The primary objective is to safeguard the preservation of principal.

The District is invested in the CalTRUST Medium Term Fund which held, in part, the following sectors at October 31, 2022: Corporate Bonds (29.86% of portfolio), US Government and Agencies (51.52% of portfolio) and CDs (4.18% of portfolio). Total assets under CalTRUST Management at month-end was over \$2.4 billion.

As of October 31, 2022, the District's closing Net Asset Value was \$5,514,122.06. This represents 76.87% of the District's investment portfolio.

In October 2022, the District earned \$9,397.09 in dividend income and reported an unrealized loss of \$17,130.88. The One Year Yield on the Medium-Term Fund was .88%

The investments of the District are in compliance with the District's 2022-2023 Investment Policy. The balances in the District's investment accounts give the District the ability to meet its expenditure requirements for the next eighteen (18) months.

Fallbrook Regional Health District
REPORT 7 - PROPERTY TAX REVENUE
 October 2022

Type	Date	Name	Amount	Balance
400 · District Income				
402 · Property Tax Revenue				
General Journal	07/31/2022		33,039.59	33,039.59
General Journal	08/31/2022		19,112.02	52,151.61
General Journal	09/30/2022		38,254.42	90,406.03
General Journal	10/31/2022		101,462.22	191,868.25
Total 402 · Property Tax Revenue			191,868.25	191,868.25
Total 400 · District Income			191,868.25	191,868.25
TOTAL			191,868.25	191,868.25

Fallbrook Regional Health District
REPORT 8 - CHECK DETAIL REPORT
October 2022

Date	Num	Name	Memo	Amount
102.3 - Cash in Bank - Pacific Western				
10/03/2022	272		-MULTIPLE-	-643.97
10/03/2022			Deposit	2,500.00
10/04/2022	256		Pay Simple IRA Sept	-4,182.86
10/05/2022	250		09/30/22 Payroll/Tax Disbursement	-22,820.51
10/06/2022	12977	24 Hour Elevator Inc.	Maintenance	-238.11
10/06/2022	12978	Amazon Capital Servi...	WC - Supplies	-133.13
10/06/2022	12979	Aztec Cleaning & Mai...	Office Cleaning	-380.00
10/06/2022	12980	Bowker Builders	Maintenance - WC	-760.00
10/06/2022	12981	Clifton Larson Allen LLP	Audit payment	-5,000.00
10/06/2022	12982	Culligan of San Diego	WC - Water delivery	-30.00
10/06/2022	12983	Fallbrook Chamber of ...		-145.00
10/06/2022	12984	Fallbrook Rooter & Dr...	WC - Maintenance	-149.00
10/06/2022	12985	Fallbrook Waste & Re...	Utilities - Admin	-265.78
10/06/2022	12986	Fowler Pest Control, L...		-240.00
10/06/2022	12987	Geracitano-reimburse,...	September Mileage Reimbursement	-40.63
10/06/2022	12988	Glennie's Office Produ...	Office Supplies - WC	-287.65
10/06/2022	12989	Howard Salmon - Rei...	Reimbursement for Annual Meeting	-486.64
10/06/2022	12990	Iron Mountain	Doc Storage	-2,536.34
10/06/2022	12991	Judith Oswald		-91.38
10/06/2022	12992	Key, Darren	WC - Repair	-95.00
10/06/2022	12993	LDC Always Green La...		-1,710.00
10/06/2022	12994	Patty Taylor	Reimburse Office Supplies	-17.98
10/06/2022	12995	Portero Services	Bookkeeping Services	-1,338.75
10/06/2022	12996	SDRMA	Employee Benefits	-293.35
10/06/2022	12997	Spectrum - Mission	8448 20 899 0060354	-285.91
10/06/2022	12998	Springston Design LLC		-500.00
10/06/2022	12999	Tracy Rosalee - Reim...	Mileage Reimbursement	-47.03
10/06/2022	13000	Woodward, Susan	Accounting Services	-1,500.00
10/10/2022	273		Tax Apportionment for October	38,254.42
10/13/2022	13001	Aztec Cleaning & Mai...	Office Cleaning	-380.00
10/13/2022	13002	BETA Healthcare Group	WC Insurance	-249.00
10/13/2022	13003	Culligan of Escondido	Water Cooler	-58.50
10/13/2022	13004	Key, Darren	WC - Repairs	-1,686.00
10/13/2022	13005	UMPQUA Bank	September Statement	-1,315.22
10/20/2022	13006	24 Hour Elevator Inc.	Elevator repair - parts only	-16.16
10/20/2022	13007	Aztec Cleaning & Mai...	Office cleaning	-380.00
10/20/2022	13008	California Special Dist...	2023 CSDA Membership Renewal	-8,186.00
10/20/2022	13009	Geracitano-reimburse,...	Expense reimbursement	-19.40
10/20/2022	13010	Low Voltage		-504.75
10/20/2022	13011	Rotary Club of Fallbro...	Sept Dues	-51.00
10/20/2022			Deposit	361.50
10/20/2022	252		10/15/22 Payroll/Tax Disbursement	-20,416.12
10/27/2022	13012	Aztec Cleaning & Mai...	Office Cleaning	-380.00
10/27/2022	13013	CalPERS	ID 1559595490	-5,001.83
10/27/2022	13014	Fallbrook Waste & Re...	Garbage - Admin	-89.00
10/27/2022	13015	First Impulse	Maintenance & Repairs - WC	-1,923.37
10/27/2022	13016	FPUD - 7720-001	7720-001	-154.50
10/27/2022	13017	FPUD - 7720-002 - E. ...	Utilities - WC	-65.03
10/27/2022	13018	FPUD - 7720-003 - E. ...	Utilities - WC	-383.94
10/27/2022	13019	FPUD - 7721-000	Utilities - Admin	-65.03
10/27/2022	13020	Village News	Publications - WC	-706.00
10/28/2022	13021	Boys & Girls Club of N...	VOID: Triple Play	0.00
10/28/2022	13022	D'Vine Path	Life I can Healthy Lifestyle	-11,787.00
10/28/2022	13023	Fallbrook Food Pantry	Alleviating Hunger in Greater Fallbrook area	-22,500.00
10/28/2022	13024	Fallbrook Food Pantry	Nutrition & Occupational Education	-12,500.00
10/28/2022	13025	Fallbrook Food Pantry	Seniors & Disabled Adults Nutrition Program	-2,600.00
10/28/2022	13026	Fallbrook Senior Citize...	Congregate Meal Program	-10,169.78
10/28/2022	13027	Foundation for Senior ...	Adult Day-Care, Door-Through Door, Senior Care A...	-30,501.21
10/28/2022	13028	Hospice of the Valleys	Fallbrook Community Support	-4,461.11
10/28/2022	13029	Michelle's Place Canc...	Cancer Support Program	-11,851.50
10/28/2022	13030	Palomar Family Coun...	Grandparents Raising Grandchildren	-3,750.00
10/28/2022	13031	Palomar Family Coun...	Healthy Bodies, Healthy Minds	-11,250.00

Fallbrook Regional Health District
REPORT 8 - CHECK DETAIL REPORT
October 2022

<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Memo</u>	<u>Amount</u>
10/28/2022	13032	Portero Services	October Bookkeeping	-1,338.75
10/28/2022	13033	Boys & Girls Club of N...	Triple Play	-10,156.00
Total 102.3 · Cash in Bank - Pacific Western				-177,999.30
TOTAL				-177,999.30



UMPQUA BANK

BL ACCT 00002840-20000001
FALLBROOK REG HEALTH DIST
Account Number: ####-####-####-7117
Page 1 of 3



Account Summary




Billing Cycle		10/31/2022
Days In Billing Cycle		31
Previous Balance		\$1,315.22
Purchases	+	\$1,999.53
Cash	+	\$0.00
Balance Transfers	+	\$0.00
Special	+	\$0.00
Credits	-	\$0.00
Payments	-	\$1,315.22
Other Charges	+	\$0.00
Finance Charges	+	\$0.00

NEW BALANCE \$1,999.53

Credit Summary

Total Credit Line	\$6,000.00
Available Credit Line	\$4,000.47
Available Cash	\$0.00
Amount Over Credit Line	\$0.00
Amount Past Due	\$0.00
Disputed Amount	\$0.00

Account Inquiries

-  Call us at: (866) 777-9013
Lost or Stolen Card: (866) 839-3485
-  Go to www.umpquabank.com
-  Write us at PO BOX 35142 - LB1181, SEATTLE, WA 98124-5142

Payment Summary

NEW BALANCE	\$1,999.53
MINIMUM PAYMENT	\$1,999.53
PAYMENT DUE DATE	11/25/2022

NOTE: Grace period to avoid a finance charge on purchases, pay entire new balance by payment due date. Finance charge accrues on cash advances until paid and will be billed on your next statement.

Corporate Activity

				TOTAL CORPORATE ACTIVITY	\$1,315.22-
Trans Date	Post Date	Reference Number	Transaction Description	Amount	
10/17	10/17	0000000LBX2210175948010	PAYMENT - THANK YOU	\$1,315.22-	

Cardholder Account Summary

LINDA BANNERMAN #### #### #### 7133		Payments & Other Credits	Purchases & Other Charges	Cash Advances	Total Activity
		\$0.00	\$1,027.89	\$0.00	\$1,027.89

Cardholder Account Detail

Trans Date	Post Date	Plan Name	Reference Number	Description	Amount
09/29	10/02	PPLN01	24202982273030036593467	CALIFORNIA SPECIAL DISTRI 916-442-7887 CA	\$100.00
10/03	10/03	PPLN01	24692162276108883329269	VAST CONFERENCE 888-8868869 CA	\$2.08
10/04	10/05	PPLN01	24943002277700561580686	ADOBE ACROPRO SUBS 800-443-8158 CA	\$67.96

PLEASE DETACH COUPON AND RETURN PAYMENT USING THE ENCLOSED ENVELOPE - ALLOW UP TO 7 DAYS FOR RECEIPT

UMPQUA BANK
PO BOX 35142 - LB1181
SEATTLE WA 98124-5142



Account Number

7117

Check box to indicate name/address change on back of this coupon

AMOUNT OF PAYMENT ENCLOSED

Closing Date	New Balance	Total Minimum Payment Due	Payment Due Date
10/31/22	\$1,999.53	\$1,999.53	11/25/22

\$



BL ACCT 00002840-20000001
FALLBROOK REG HEALTH DIST
138 SOUTH BRANDON ROAD
FALLBROOK CA 92028

MAKE CHECK PAYABLE TO:

UMPQUA BANK COMMERCIAL CARD OPS
PO BOX 35142 - LB1181
SEATTLE WA 98124-5142

Cardholder Account Detail Continued					
Trans Date	Post Date	Plan Name	Reference Number	Description	Amount
10/27	10/28	PPLN01	24906412300159239866869	EIG*CONSTANTCONTACT.COM 855-2295506 MA	\$95.00
10/28	10/30	PPLN01	24431062302036157536457	ALASKA AIR 0272315753645 SEATTLE WA WILLIAMS/RAQUEL 110722 SAN MRY AS M SAN AS J O	\$717.98
10/29	10/30	PPLN01	24492152302869343447782	ALLIANZ TRAVEL INS ALLIANZINS.US VA	\$44.87

Cardholder Account Summary					
RACHEL MASON ##### 2600		Payments & Other Credits \$0.00	Purchases & Other Charges \$864.02	Cash Advances \$0.00	Total Activity \$864.02

Cardholder Account Detail					
Trans Date	Post Date	Plan Name	Reference Number	Description	Amount
10/06	10/09	PPLN01	24129422280100000690389	MAJOR MARKET FALLBROOK CA	\$15.27
10/18	10/19	PPLN01	24055232291207091700486	WRISTBANDEXPRESSCOM 262-745-5885 WI	\$79.96
10/22	10/23	PPLN01	24445002296400227250440	WM SUPERCENTER #2708 TEMECULA CA	\$168.62
10/22	10/23	PPLN01	24431052295700832417926	BACKGROUNDCHECKS.COM} 866-300-8524 TX	\$85.95
10/23	10/25	PPLN01	24037242297900012665756	EL TORO MARKET FALLBROOK CA	\$18.31
10/25	10/26	PPLN01	24137462299001471990388	CVS/PHARMACY #09110 FALLBROOK CA	\$138.68
10/28	10/30	PPLN01	24137462301300761463387	BIG LOTS STORES - #1938 TEMECULA CA	\$15.23
10/28	10/30	PPLN01	24692162302105431497836	MICHAELS STORES 9974 TEMECULA CA	\$222.01
10/30	10/31	PPLN01	24011342304000002467054	CANVA* I03589-19611461 HTTPSCANVA.CO DE	\$119.99

Cardholder Account Summary					
THERESA GERACITANO ##### 9073		Payments & Other Credits \$0.00	Purchases & Other Charges \$107.62	Cash Advances \$0.00	Total Activity \$107.62

Cardholder Account Detail					
Trans Date	Post Date	Plan Name	Reference Number	Description	Amount
10/07	10/09	PPLN01	24765012280400000621220	FALLBROOK ACE HARDWARE FALLBROOK CA	\$32.30
10/12	10/13	PPLN01	24445002286000953733874	DOLLAR TREE FALLBROOK CA	\$6.54
10/21	10/23	PPLN01	24431062295083314818930	AMZN MKTP US*H889S7S60 AM AMZN.COM/BILL WA	\$25.70
10/24	10/25	PPLN01	24445002298000895304632	DOLLAR TREE FALLBROOK CA	\$8.08
10/24	10/25	PPLN01	24204292297307304497447	FACEBK T8H7EJBSF2 650-5434800 CA	\$35.00

Finance Charge Summary / Plan Level Information									
Plan Name	Plan Description	FCM ¹	Average Daily Balance	Periodic Rate *	Corresponding APR	Finance Charges	Effective APR Fees **	Effective APR	Ending Balance
Purchases									
PPLN01 001	PURCHASE	E	\$0.00	0.06024%(D)	21.9900%	\$0.00	\$0.00	0.0000%	\$1,999.53
Cash									
CPLN01 001	CASH	A	\$0.00	0.06572%(D)	23.9900%	\$0.00	\$0.00	0.0000%	\$0.00
* Periodic Rate (M)=Monthly (D)=Daily							Days In Billing Cycle: 31		
** includes cash advance and foreign currency fees							APR = Annual Percentage Rate		
¹ FCM = Finance Charge Method									
(V) = Variable Rate If you have a variable rate account the periodic rate and Annual Percentage Rate (APR) may vary.									

**Fallbrook Regional Health District
Uses of Community Investment Funds**

Community Investment Fund Beginning Balance as of 07/01/2022				\$8,669,216.66
	<u>Date</u>	<u>Name</u>	<u>Memo</u>	<u>Amount</u>
122.021 - E. Mission Road Improvements				
	07/19/2022	Taylor Design	Exp Reimbursement	120.40
	07/19/2022	Taylor Design	Architect Designs	56,840.00
Total 122.021 - E. Mission Road Improvements				56,960.40
Community Investment Fund Ending Balance as of 07/31/2022				8,612,256.26
122.021 - E. Mission Road Improvements				
	08/16/2022	Taylor Design	WC - Facility Improvements	22,736.00
	08/21/2022	Sun Realty	Reimburse for Title Report	750.00
	08/24/2022	JK Drywall and Construction	WC - Facility improvements	9,050.00
Total 122.021 - E. Mission Road Improvements				32,536.00
Community Investment Fund Ending Balance as of 08/31/2022				8,579,720.26
570 - Comm. Health & Wellness Center				
570.07 - Maintenance Services & Repairs				
	09/22/2022	Fallbrook Local Locksmith	Keys - WC	100.73
Total 570.07 - Maintenance Services & Repairs				100.73
Community Investment Fund Ending Balance as of 09/30/2022				\$8,579,619.53
Total Community Funds used 1st Quarter FY2022-2023				\$ 89,597.13

REPORTS/POSSIBLE ACTION

Wellness Center Administrator Report- December 2022

Data from November

Community Health & Wellness Center:

- Activity at the Center continues strong over the holiday months with a total of 70 events in the month of December and 67 in November. This number includes both closed and open to the public events.
- Community was appreciative of the November vaccination event which had a strong turn out with 82 people vaccinated.
- Three holiday parties will be held by clubs and businesses in December.
- Palomar Family Counseling will be starting their Life After COVID support group in January.
- Programming for 2023 is being finalized and includes continuation of monthly Health Screenings (blood pressure, blood glucose and BMI) as a “Wellness Wednesday” event, Mental Health First Aid (every other month), Cultivate Health Workshops, blood drives every 8 weeks, introduction of Diabetes Prevention Program, financial literacy and mindfulness.
- Current grantee and community programming will continue including support groups (Parkinson’s, Maternal Mental Health, Cancer, Caregiver, Grief), club meetings & events, chair yoga, Boys & Girls Junior Chef Club.

<u>Wellness Center Events</u>	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV
COVID Booster Clinic		74				47			82
COVID-19 PCR Testing	54	53	58	88	92	133	51	20	20
Mental Health First Aid		15	16	12	16	5	4	4	9
CCHW	17	19	23	18	12	12	16	18	16
Hands Only CPR Training with North County Fire	15	11		7		11			
Health Screening	11	12	16	19	11	9	8	6	4
Blood Drive with San Diego Blood Bank		26		29	17	24		24	
Cultivate Health				9	7	13	11	4	2
Grantee Events			24	123	68	24	51	21	27
Tours/ Fallbrook Chamber of Commerce	4	22	43	115	27	25	31	28	45
North County Parkinsons Support Group	18	20	19	24	20	43	30	12	
Michelle’s Place office hours & events	32	37	34	54	40	33	31	17	25
Yoga	116	128	111	128	122	163	236	206	164
Foundation for Senior Care- Fix It Fridays/Computer Classes		18	16	15	12	12	57	20	17
Nonprofit/club meetings	53	80	53	55	56	127	159	192	131
Total Wellness Center Visits (approximate)	320	515	413	696	500	681	685	572	542

North County Fire- Senior Medical Services Officer, Mary Murphy:

- Waiting for Mary’s report as she was out with COVID this past week.

Flyer Distribution:

- Printed flyers were distributed at the following:
 - 4 grocery stores (including 3 Hispanic markets)
 - Chamber of Commerce, library, and community center
 - 1 pharmacy
 - 2 physical therapists

- 3 grantees – FFSC, Senior Center, Food Pantry
- Digital flyers were provided to area schools -Fallbrook Elementary school district, Fallbrook High School District, Bonsall School District, Rainbow School District
- Digital flyers were provided directly to Bonsall Chamber, Fallbrook Forum, Fallbrook Chamber for community calendar, community housing works, head start program, WIC and 3 grantees- this is in addition to receiving the constant contact email
- Digital flyers are in Fallbrook Features, the monthly newsletter of the Fallbrook Chamber.
- Event dates are provided to the Village News for the calendar monthly.
- Monthly events newsletter includes the option to download each flyer as a PDF which can be printed.

Marketing:

Press (Village News):

- Only articles were in relation to board of directors election.

Email Marketing & Constant Contact Overview:

- Email list continues to grow and open and click rates remain at or above industry average demonstrating that the Community Health & Wellness Center continues to interest community members.

EMAIL MARKETING	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV
Total Contacts	3143	3207	3373	3468	3629	3660	3679	3758	3752
New Contacts Added	155	141	179	95	185	115	83	76	27
Number of emails sent	11,903	8,629	4,453	4,008	13,706	10,675	10,862	9,989	18,745
Number of emails opened	5,048	4,069	1,992	1,793	6,336	4,896	5,070	4,497	8,589
Open rate	44%	49%	48%	48%	49%	49%	50%	48%	49%
Open rate over industry average	15%	20%	20%	19%	20%	17%	18%	16%	15%
# of Clicks	129	251	68	99	256	156	150	127	345
Click rate	3%	6%	2%	3%	4%	3%	3%	3%	4%
Click rate over industry average	same	3%	1%	2%	2%	1%	1%	0%	1%

Social Media:

Social Media Metrics	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov
Total number of posts (Instagram & Facebook)	52	63	46	46	45	54	38	51	58
Instagram Followers	406	418	421	430	443	462	466	468	475
Facebook Likes	831	833	848	855	871	887	896	904	908
Post Reach Instagram	0.17%	1667%	-94.80%	104%	24.70%	-37.40%	35.80%	-22.30%	-2.50%
Post Reach Facebook	-10%	47.30%	-36.00%	-32.70%	19.10%	4.80%	-56.10%	65.90%	-30.40%
Audience Growth Instagram	1.72%	0.02%	0.71%	2%	2.90%	4%	0.90%	0.02%	12%
Audience Growth Facebook	0	0	1.77%	0.82%	1.84%	1.80%	1%	0.08%	1.50%
Engagement rate Instagram	-8.60%	18.70%	-34.30%	4%	8.60%	25%	-6.20%	-13.20%	-2.60%
Engagement rate Facebook	23%	51%	-22%	71%	8%	43.97%	-59%	-23%	-5%
Website Views	39,065	43,206	41,122	37,439	34,391	45,823	60,484	48,117	51,297

- While our statistics have been rather unpredictable across the board, it is worth noting that our Instagram following is constantly growing and this month we saw a 12% jump in followers. It is worth our efforts putting in some extra effort in our approach with Instagram especially since we are wanting to reach out to a younger audience (our older audience on Facebook is steady and reliable).
- The post with the widest reach and the most engagement this month was the healthy cooking holiday class.



Boost post

The Holidays are a busy time for us all, Health Coach Shannon Moss is hosting...

November 26, 2022 at 5:00 PM

ID: 3302350510093286

Interactions

👍 3 reactions
💬 0 comments
➦ 5 shares

Performance

Reach	Reactions, comments and shares	Results
<p>Total</p> <p>387</p> <p>Worst Best</p> <p>This post reached more people than 100% of your 50 most recent Facebook posts and stories.</p>	<p>Total</p> <p>8</p> <p>Worst Best</p> <p>This post received more reactions, comments and shares than 90% of your 50 most recent Facebook posts and stories.</p>	<p>Total</p> <p>--</p>
<p>Reach</p> <p style="text-align: right;">387</p>	<p>Reactions</p> <p>Comments</p> <p>Shares</p> <p style="text-align: right;">3</p> <p style="text-align: right;">0</p> <p style="text-align: right;">5</p>	<p>Link clicks</p> <p style="text-align: right;">--</p>

CHIEF EXECUTIVE OFFICER'S REPORT - DECEMBER

COVID-19 Updates:

- Continuing testing on Mondays and Thursdays, no new vaccination events are currently scheduled. We are seeing a surge in the County of new cases, so we will keep on top of testing and or vaccination events.

Community Health & Wellness Center:

- Taylor Design
 - Taylor Design is finalizing the overall project cost estimates that are based on all the concept design ideas. Due to all the changes on our Board I'll be bringing this forward in January for discussion.

CHC-Grants:

- We will resume grant site visits in January. Raquel will begin coordinating the site visits and the Board Members calendars.

Staff & Operations:

- The job notice for the Community Resource Navigator was posted and we have several viable candidates. I expect to fill the position at the start of the year.

Administrative Projects:

- Annual report – completed and is on the website as was mailed in late early December.
- Board Member Portal – we will be decommissioning the Chrome books and moving to a web-based portal that you'll be able to access via our website. You will be able to access all your Board packets and a link to your email from this site.

Board Notes:

Looking for a date for our January Board Workshop. Our agenda that day will include:

- Update on Brown Act and Governance from Jeff Scott
- New Board portal training – *hopefully*
- Review and discussion of the 23.24 CHC-Grant policy & guidelines
- Community Health & Wellness Center Priorities
- Initial budget considerations