#### **Organization Information**

#### **Legal Name**

Palomar Family Counseling Service, Inc.

**DBA** (if Applicable)

n/a

#### **Program Name/Title**

Grandparents Raising Grandchildren

#### **Brief Program Description**

When parents are unable to raise their children, it is often grandparents who step in. Grandfamilies thrive when they get the support they need. Grandparents Raising Grandchildren is a comprehensive service that fosters healthy grandparents and a strong and stable family.

#### Is this a new (pilot, recently developed) or established program?

**Established Program** 

#### **Program Information - Type**

Ongoing

#### Requested Amount

15000

#### **Organization's Mission Statement**

Our enduring mission is to support and strengthen children, youth, adults, families, schools, and communities. The mission is brought to life by an expert team of licensed counselors, therapists, case managers and paraprofessionals.

Our goals include providing the highest standard of professional service - particularly to underserved communities. Although we have grown in size and scope to annually serve over 6,000 children, adults, and families across North County, we have retained our commitment to providing comprehensive mental health services that are personal, convenient, and affordable. Long standing partnerships across North County have earned us the reputation of being collaborative and innovative.

#### **Organization's Vision Statement**

Palomar Family Counseling Service (PFCS) will become a preferred provider of community mental health services in North County. Passionate and dedicated professionals aspire to work here, clients achieve an enhanced quality of life, and collaborative partnerships are enriched by our trained expertise.

#### **Agency Capability**

In its third year of operation, Grandparents Raising Grandchildren (GRG) has been instrumental in strengthening over 45 grandfamilies and also strengthening the local system of formal and informal support services. GRG has assembled a network of over 50 business and organizations that have become a lifeline to many grandfamilies.

GRG has also been instrumental in mobilizing local experts to provide educational and self-care workshops. The workshops have become an important source of social support and engagement.

Last year, 280 referrals were made to over 45 service providers on behalf of 35 grandfamilies. Similar to last year, emotional support and parenting guidance continues to be approximately 40% of the services provided by



our Project Coordinator.

Since the Spring of 2021, 36% of grandparents have decreased or eliminated the need for active case management and family support services. The community need however has not diminished. Ten new grandfamilies have been added to the program in 2023.

Satisfaction with services is consistently at the highest level on our confidential surveys. The response and coordination with other kinship programs offered in the county is an indication that our services are highly regarded. Grandfamilies continue to want to connect informally with other grandfamilies creating a natural network of emotional and social support.

#### **Agency Collaborations**

PFCS has long been a member of the Community Collaborative for Health and Wellness organized by the Fallbrook Regional Health District (FRHD). The monthly meeting is an opportunity to promote the program, gather information on community resources to share with program participants, problem solve any unforeseen barriers, and coordinate events.

Over the past three years, we have created strong collaborative relationships with Elder Law & Advocacy (legal aid), The Social Care Network, Fallbrook Senior Center, Aging & Independence Services, Southern Caregiver Resource Center, The Food Pantry, local schools, The San Diego Regional Center, In Home Support Services, and Interfaith Community Services. We were honored to connect and collaborate with the San Diego County Sheriff's Department.

Our close collaboration with the YMCA's Kinship Program continues to strengthen local services to grandfamilies. The Kinship program does not extend as far north as FRHD communities, but they have agreed to collaborate and support GRG with information and resources.

All these relationships improve our ability to effectively serve grandfamilies.

#### **Target Population - Age**

	Percent of program participants	Estimated number of participants
Children (infants to 12)		
Young Adults (13-17)		
Adults (18-60)	33	11
Seniors (60+)	67	21
We do not collect this data (indicate with 100%)*		

#### **Target Population not collected - Age**

NA

#### Gender

	Percent of program participants
Female	83
Male	17
Non-binary	
Unknown*	

#### \*Target Population - Gender

NA

#### **Income Level**

	Percent of program participants
Extremely Low-Income Limits, ceiling of \$32,100	53
Very Low (50%) Income Limits, ceiling of \$53,500	40
Low (80%) Income Limits, ceiling of \$85,600	
Higher Than Listed Limits	7
We do not collect this data (indicate with 100%)*	

<sup>\*</sup>Target Population - Income Level

NA

Projected number of residents that will directly benefit (participant/client) from this program.

32

### **Social Determinants of Health (SDOH)**

#### **Program/Services Description - Social Determinants of Health**

Economic Stability (Employment, Food Insecurity, Housing Instability, Poverty)

Social & Community Context (Civic Participation, Discrimination, Incarceration, Social Cohesion)

Healthcare Access & Quality (Access to Health Care, Access to Primary Care, Health Literacy)

#### Statement of Need/Problem

When parents are not able to raise their children, it is often grandparents who step in.

In the Fallbrook area, grandfamilies have taken over parenting responsibilities for many reasons including drug addicted daughters and incarcerated sons. One grandmother provides for three grandchildren under the age of seven due to her daughter's mental illness. She was forced to move the family into a hotel, neglect her own pressing health needs, and now needs surgery. Teenagers having lost their parents due to tragic illness are living with grandparents overcome with grief. Babies placed with grandparents when they are only 4 months old have never known anyone other than grandma as mom. Grandparents face never imagined legal challenges, custody arrangements, physical, mental, emotional and financial demands. Most take on the parenting role valiantly regardless of the great cost to health and well-being.

Grandparents have little experience navigating bureaucratic systems for specialized services and are unaware of available resources. They express feelings of loneliness and isolation and high levels of stress. And they worry that their grandchildren are at risk for not receiving adequate supports for positive growth and development. Of the five Social Determinants of Health, three pertain:

Economic security: 93% of the grandparents we serve live on fixed incomes; 53% report living at or below the poverty level. Food insecurity ranks as the second highest need.

Social and community context: Social & emotional support is the highest need of grandparents. 68% percent have a grandchild with special needs. Many feel isolated, different and alone.

Healthcare access: Some neglect their health due to the demands associated with caring for their grandchildren.



Others experience significant anxiety and depression. Mental health services ranks as the third highest need.

#### Statement of Need/Problem - Others

Although there is no other resource specifically addressing the needs of grandparents raising grandchildren in the local community, there are organizations who provide excellent services to seniors.

Fallbrook Senior Care Center offers outstanding support, including social activities and meal services to seniors. We are proud to be recognized as one of their partners. The Foundation for Senior Care offers multiple services to seniors including a grocery delivery service and expanded transportation services.

The YMCA offers kinship programs but nothing similar is offered in the Fallbrook region. 211 San Diego or the Access & Crisis Line would be responsive to a grandparent calling for assistance, however, for those that do call, they are unlikely to follow up with referrals that require them to travel far from home. 211 also offers a resource page on their website for grandparents. As stated earlier,

#### **Program/Services Description - Program Entry**

We advertise our services through community partners across the region, including schools, senior centers, churches, libraries, and county programs. Other grandparents are also a source of connection. Individuals can self-refer or be referred by one of our community partners including local schools, senior centers, 211 San Diego, The Social Care Network, Aging & Independence Services, The Southern California Resource Center, Elder Law & Advocacy, and Child Welfare Services.

In order to reduce any barriers to service, we have no entrance criteria beyond being a grandparent raising a grandchild(ren) who would like help and support.

First contact is typically by telephone or email. All grandparents are offered a meeting to discuss areas of need. Needs assessment meetings can occur at almost any community location comfortable for the grandparent, including the family home. Video conferencing continues to be offered and remains an option. The Project Coordinator will take the time necessary to explore needs, link to services, provide general emotional support and advocacy, and plan for next steps.

Confidential self-report surveys conducted during and after the provision of services is used to gauge satisfaction. Confidential surveys are also used to assess the degree to which program outcomes have been achieved. The Project Coordinator is in routine contact with grandparents to determine whether needed services have been received or if further advocacy and support is needed.

#### **Program/Services Description - Program Activities**

Grandfamilies thrive when they get the support they need. In contrast to children living with foster parents, children in grandfamilies experience increased stability, higher levels of permanency, and greater safety. They experience better mental health, social, and educational outcomes than those raised in grandfamilies not receiving services.

Grandparents need help getting health care, food and nutrition, legal services, educational supports, housing, childcare, and respite. They need assistance navigating complicated, fragmented, and siloed service systems. They need emotional support to deal with family trauma and stress. Our services include: Information. Referral, and Case Management.

Grandfamilies are unaware of the services and supports that are available to them. Without these services, grandfamilies are often left in the dark, alone, and isolated. We provide information and referral services to help grandparents find and access supports that help meet their needs and the needs of the children they are raising. Information and referral services include:

Help to gain access to public benefits, including financial assistance.

Assistance finding educational supports and communicating with the school system.

Connections to legal assistance.

Emergency assistance and goods, such as diapers, clothing, and furniture.

Resources for childcare and respite care.

Connections to mental and physical health care.

Support to access food and nutrition programs.

Case management services includes provision of direct, personalized, ongoing assistance in obtaining services and supports geared specifically to the unique needs of each grand family. We offer ongoing support, not just one interaction and assist grandfamilies in dealing with the systems they encounter.

Education and Training for Grandparents.

Training topics for grandparents include public benefits, legal matters, how to work with the child welfare system, navigating school systems and educational services, and self-care. Grandparents also receive training about how to deal with difficult behaviors, support children who are grieving or have suffered trauma, and how to manage relationships with birth parents. Education and training are key to helping grandfamilies through the challenges they face and through life going forward.

Social and Emotional Support.

Social and emotional support is offered at each quarterly workshops and in one-to-one support sessions with the Project Manager or Director. Many grandfamilies say connections made during group sessions with is the strongest reinforcement they receive on an ongoing basis.

Many members of grandfamilies feel isolated; they may not know anyone else who is in a grand family. They often feel different and alone. When they connect in group situations they find a sense of belonging, and that can be a lifesaver for those who are struggling.

#### **Program Goal #1**

Grandfamilies thrive when they get the support and services they need.https://www.gu.org/app/uploads/2022/02/2021-Grandfamilies-Report*V14.pdf* 

Healthy grandparents are a must. They need assistance navigating complicated, fragmented, and siloed service systems. They need emotional support to deal with family trauma and stress. They need to practice self-care.

The goal of GRG is to ensure the health and wellbeing of grandparents raising their grandchildren in Fallbrook and its neighboring communities of Bonsall, Rainbow, and De Luz by providing a comprehensive service that promotes a strong and stable family.

#### **Program Objectives - Goal #1**

Improve family functioning and decrease family stress by providing customized case management services and parent coaching.

Decrease social isolation and increase connection to a community of supports by providing at minimum, quarterly educational, self-care and social workshops and gatherings.

Provide effective case management and support services that meet the needs of grandfamilies and their grandchildren, in order to create an environment where the full potential for health and well-being can be met.

#### Program Outcomes/Measurables - Goal & Objectives #1

OUTCOME MEASURE 1: By 6/30/24, 30 grandfamilies will be connected to the services and supports they or their grandchildren need including parent coaching and report decreased stress and improved family functioning on self-report surveys administered semi-annually.

OUTCOME MEASURE 2: By 6/30/24, 25 grandparents will participate in at least one educational, self-care or social workshop every 6 months and report decreased feelings of loneliness, improved mood, and overall

increased resilience on a self-report survey administered semi-annually.

OUTCOME MEASURE 3: 80% of grandparents who receive case management or support services between July 1, 2023 and June 30, 2024, will: a) rate their satisfaction with services as 9 or 10 (top highest ratings) on a 10 point scale administered 2 times per year via an anonymous electronic survey; and b) would recommend this service to a friend of family member.

## **Anticipated Acknowledgment**

#### **Anticipated Acknowledgment**

Social Media Postings Signage at Service Sites Print Materials to Service Recipients

Website Display Other

#### **Anticipated Acknowledgment**

The District's name and logo is featured on all print materials, typically underneath a title stating "This project is made possible through the generous support of" or "Funding generously provided by". When posting the logo to our website, electronic flyers, or emails, we link the logo to <a href="https://www.fallbrookhealth.org">https://www.fallbrookhealth.org</a>. Alternatively, we will also link 'visit fallbrookhealth.org' to the same web location.

PFCS has an active Facebook, Instagram and LinkedIn page; we typically post 3-5 times per week. We use our Twitter account to focus on issues related to mental and behavioral health. We tag the Fallbrook Regional Health District in all related posts. We follow the District's Facebook page and frequently share, applaud, and comment on District posts and affiliated organization posts. We also follow and post in the Friends of Fallbrook Facebook Page, tagging FRHD in all posts.

We anticipate articles in local newspapers and participating in local presentations and podcasts. FRHD will be acknowledged in each of these activities.

#### **Terms and Conditions**

Accepted

**Authorized Signature** 

# BOARD OF DIRECTORS October 2022 - September 2023

#### **Officers**

Dan Engelbrecht, President

Ron Rosol, Vice President

Darol Caster, Treasurer

Albert Trevisan, Secretary

Randy Garcia, Past President

#### Lisa Turner, LCSW Executive Director

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#### Albert Trevisan

43073 Calle Camellia Temecula, CA 92592 951.383.8339 ahtrevisan@yahoo.com Business Owner



#### Palomar Family Counseling Service, Inc. Profit & Loss YTD Comparison July 2021 through June 2022

	Jul '21 - Jun 22	Jul '21 - Jun 22
Ordinary Income/Expense		
Income		
CARES Act Provider Relief Fund	26,842.75	26,842.75
Client Services Client Billing	117,603.80	117,603.80
CWS	45,892.66	45,892.66
Domestic Violence -DV Escondido	133,996.00	133,996.00
Domestic Violence -DV Fallbrook	10,529.00	10,529.00
Domestic Violence -DV Poway	1,020.00	1,020.00
Domestic Violence -DV Vista	40,687.00	40,687.00
Neighborhood Health	116,860.00	116,860.00
Substance Abuse UBH OPTUM	70.00 78,178.00	70.00 78,178.00
Victim Relief Fund	1,063.00	1,063.00
Total Client Services	545,899.46	545,899.46
Total Donations	14,483.29	14,483.29
Eleanor Bordeaux Training Fund	628.67	628.67
Grant/Contract Revenues		
Foundation Grants	39,178.48	39,178.48
Projects Public Contracts	758,935.77 3,096,064.03	758,935.77
Total Grant/Contract Revenues	3,894,178.28	3,096,064.03 3,894,178.28
Total Interest	1,389.18	1,389.18
Other Revenue	75.69	75.69
Total Income	4,483,497.32	4,483,497.32
Gross Profit	4,483,497.32	4,483,497.32
Expense		
Operating Costs	0.004.04	0.004.04
Total Board and Employee Events	3,304.21	3,304.21
Total Board and Employee Events Total Business Fees	4,192.55 4,244.13	4,192.55 4,244.13
Total Business Services	35,055.83	35,055.83
Total Business Taxes	280.70	280.70
Client Transportation	10,575.00	10,575.00
Total Contractual ADP	17,487.16	17,487.16
Donation	500.00	500.00
EHR Citt Cordo CSED	13,140.00	13,140.00
Gift Cards CSED Gift Cards SD Foundation	1,200.00 700.00	1,200.00 700.00
Gifts	1,000.00	1,000.00
Total Incredible Years	3,886.32	3,886.32
Total Insurance Expense	30,252.44	30,252.44
Total Interest Expense	10,237.59	10,237.59
Interpreter Services	1,500.00	1,500.00
IT Services	30,743.00	30,743.00
Longevity Award Total Maintenance	375.00 95,946.89	375.00 95,946.89
Membership Dues/Fees	1,839.95	1,839.95
Minor Equipment	53,429.62	53,429.62
Printing/Duplicating	9,266.03	9,266.03
Total Professional Fees	97,780.00	97,780.00
Relief Funds	5,060.00	5,060.00
Total Space Rent and Storage	10,932.59	10,932.59
Total Staff Devel/Training/Education Total Supplies	3,590.21 70,739.01	3,590.21 70,739.01
Total Telecommunications	64,855.26	64,855.26
Total Travel Related	13,865.08	13,865.08
Total Utilities	34,765.99	34,765.99
Total Operating Costs	630,744.56	630,744.56
Personnel		
Total Fringe Benefits	711,607.04	711,607.04
Total Wages Total Personnel	3,150,467.37 3,862,074.41	3,150,467.37 3,862,074.41
Total Expense	4,492,818.97	4,492,818.97
Net Income	(9,321.65)	(9,321.65)

#### Palomar Family Counseling Service, Inc. Balance Sheet As of June 30, 2022

ASSETS	
Current Assets	
Checking/Savings	
First Republic Checking	597,157.80
FRB Merchant Services	36,987.36
Total Checking/Savings	634,145.16
Total Accounts Receivable	563,891.51
Other Current Assets	
Total Prepaid Expenses	3,817.50
<b>Total Current Assets</b>	1,201,854.17
Fixed Assets	
Acc. Depreciation-Buildings	(762,831.27)
Total Building-Escondido	1,000,934.63
Total Building-Fallbrook	278,303.39
Total Building-Vista	207,950.62
Total Furniture,Fixtures, Equipment	80,659.64
Land-Escondido (1002 E Grand)	200,000.00
Land-Fallbrook `	35,814.00
Land-Vista	112,200.00
Total Land - Escondido (N. Cedar)	122,574.65
Total Fixed Assets	1,275,605.66
Other Assets	,,_, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Loan Fees	9,229.88
SD Comm Foundation - Endowment	71,600.76
Security Deposit	200.00
Total Other Assets	81,030.64
TOTAL ASSETS	2,558,490.47
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Total Accounts Payable	1,042.20
Total Credit Cards	1,276.49
Other Current Liabilities	,
Clearing	463.17
Total Payroll Liabilities	157,868.02
Unearned Grant Revenue	54,284.23
Total Other Current Liabilities	212,615.42
Total Current Liabilities	214,934.11
Long Term Liabilities	·
First Republic Bank - Esc Bldg	314,874.62
Total Long Term Liabilities	314,874.62
Total Liabilities	529,808.73
Equity	
Restricted Funds-Trust Account	58,823.56
Retained Earnings	139,858.05
Temporarily Restricted	1,000.00
Unrestricted-Operations	1,484,814.76
Unrestricted - Designated Funds	353,507.02
Net Income	(9,321.65)
Total Equity	2,028,681.74
TOTAL LIABILITIES & EQUITY	2,558,490.47

# INDEPENDENT AUDITOR'S REPORT AND FINANCIAL STATEMENTS

OF

## PALOMAR FAMILY COUNSELING SERVICE, INC.

JUNE 30, 2021 AND 2020

#### PALOMAR FAMILY COUNSELING SERVICE, INC. TABLE OF CONTENTS JUNE 30, 2021 AND 2020

Independent Auditor's Report	1
Statements of Financial Position	2
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Statements of Functional Expenses	4
Statements of Cash Flows	6
Notes to Financial Statements	7



#### **Independent Auditor's Report**

To the Board of Directors of Palomar Family Counseling Service, Inc. Escondido, California

We have audited the accompanying financial statements of Palomar Family Counseling Service, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2021 and 2020, the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Palomar Family Counseling Service, Inc. as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

COVell, Jani & Pasch LLP

Escondido, California March 24, 2022

# PALOMAR FAMILY COUNSELING SERVICE, INC. STATEMENTS OF FINANCIAL POSITION JUNE 30, 2021 AND 2020

#### **ASSETS**

Abblio	2021	2020
Current Assets	2021	
	\$ 619,884	\$ 1,159,752
Cash and cash equivalents Accounts receivable	638,956	428,621
	1,857	2,900
Prepaid expenses TOTAL CURRENT ASSETS	1,260,697	1,591,273
TOTAL CURRENT ASSETS	1,200,097	1,391,273
Property and equipment, net	1,275,608	1,263,431
Other Assets		
Investment, endowment (restricted)	72,955	58,824
Deferred loan cost, net	9,230	4,342
Refundable deposits	200	200
TOTAL OTHER ASSETS	82,385	63,366
TOTAL ASSETS	\$ 2,618,690	<u>\$ 2,918,070</u>
LIABILITIES AND NET ASSET	S	
Current Liabilities		
Accounts payable	\$ 8,228	\$ 5,979
Refundable advance	-	442,324
Accrued payroll liabilities	152,785	135,697
Long-term debt, current portion	18,585	21,604
TOTAL CURRENT LIABILITIES	179,598	605,604
Long-term Liabilities		
Long-term debt, noncurrent portion	314,704	327,937
TOTAL LONG-TERM LIABILITIES	314,704	327,937
TOTAL LIABILITIES	494,302	933,541
Net Assets		
Without donor restrictions	1,964,051	1,924,706
With donor restrictions	160,337	59,823
TOTAL NET ASSETS	2,124,388	1,984,529
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 2,618,690</u>	<u>\$ 2,918,070</u>

#### PALOMAR FAMILY COUNSELING SERVICE, INC. STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

	Year	Ended June 30, 20	021
	Without Donor	With Donor	
	Restrictions	Restrictions	Total
Revenue and Support			
Contract service revenue	\$ 3,171,705	\$ 182,677	\$ 3,354,382
Counseling service revenue	561,151	•	561,151
Grant revenue	348,921	_	348,921
Donations	11,258	_	11,258
Interest and other income	4,980	-	4,980
Unrealized gain (loss) on investments	4,900	14,132	14,132
Total Revenue and Support	4,098,015	196,809	4,294,824
Total Revenue and Support	4,090,013	190,009	4,234,624
Net Assets Released from Restrictions			
Contract service revenue	96,295	(96,295)	
<b>Total Net Assets Released from Restrictions</b>	96,295	(96,295)	
	4,194,310	100,514	4,294,824
Costs and Expenses			
Program services	3,494,817	_	3,494,817
General and administrative	660,148	-	660,148
Total Costs and Expenses	4,154,965		4,154,965
•			
Change in Net Assets	39,345	100,514	139,859
Net assets at Beginning of Year	1,924,706	59,823	1,984,529
NET ASSETS AT END OF YEAR	\$ 1,964,051	\$ 160,337	\$ 2,124,388
	Year	Ended June 30, 20	020
	Year Without Donor	Ended June 30, 20 With Donor	020
			020 Total
Revenue and Support	Without Donor	With Donor	
Revenue and Support Contract service revenue	Without Donor Restrictions	With Donor Restrictions	Total
Contract service revenue	Without Donor Restrictions  \$ 3,264,375	With Donor	Total \$ 3,264,375
= =	Without Donor Restrictions  \$ 3,264,375 524,009	With Donor Restrictions	Total \$ 3,264,375 524,009
Contract service revenue Counseling service revenue	Without Donor Restrictions  \$ 3,264,375 524,009 197,176	With Donor Restrictions	Total \$ 3,264,375 524,009 197,176
Contract service revenue Counseling service revenue Grant revenue	**Signature	With Donor Restrictions	Total  \$ 3,264,375 524,009 197,176 5,096
Contract service revenue Counseling service revenue Grant revenue Donations Interest and other income	Without Donor Restrictions  \$ 3,264,375 524,009 197,176	With Donor Restrictions	Total  \$ 3,264,375 524,009 197,176 5,096 3,521
Contract service revenue Counseling service revenue Grant revenue Donations	**Signature	With Donor Restrictions  \$ (2,129)	Total  \$ 3,264,375 524,009 197,176 5,096 3,521 (2,129)
Contract service revenue Counseling service revenue Grant revenue Donations Interest and other income Unrealized gain (loss) on investments Total Revenue and Support	\$ 3,264,375 524,009 197,176 5,096 3,521	With Donor Restrictions	Total  \$ 3,264,375 524,009 197,176 5,096 3,521
Contract service revenue Counseling service revenue Grant revenue Donations Interest and other income Unrealized gain (loss) on investments Total Revenue and Support Net Assets Released from Restrictions	\$ 3,264,375 524,009 197,176 5,096 3,521 - 3,994,177	\$ - (2,129) (2,129)	Total  \$ 3,264,375 524,009 197,176 5,096 3,521 (2,129)
Contract service revenue Counseling service revenue Grant revenue Donations Interest and other income Unrealized gain (loss) on investments Total Revenue and Support  Net Assets Released from Restrictions Contract service revenue	\$ 3,264,375 524,009 197,176 5,096 3,521 - 3,994,177	With Donor Restrictions  \$ (2,129) (2,129) (3,000)	Total  \$ 3,264,375 524,009 197,176 5,096 3,521 (2,129)
Contract service revenue Counseling service revenue Grant revenue Donations Interest and other income Unrealized gain (loss) on investments Total Revenue and Support  Net Assets Released from Restrictions Contract service revenue Donations	\$ 3,264,375 \$ 524,009 197,176 5,096 3,521 - 3,994,177 3,000 395	\$ - (2,129) (2,129) (3,000) (395)	Total  \$ 3,264,375 524,009 197,176 5,096 3,521 (2,129)
Contract service revenue Counseling service revenue Grant revenue Donations Interest and other income Unrealized gain (loss) on investments Total Revenue and Support  Net Assets Released from Restrictions Contract service revenue	\$ 3,264,375 \$ 524,009 197,176 5,096 3,521  3,994,177 3,000 395 3,395	\$ - (2,129) (2,129) (3,000) (395) (3,395)	Total  \$ 3,264,375 524,009 197,176 5,096 3,521 (2,129) 3,992,048
Contract service revenue Counseling service revenue Grant revenue Donations Interest and other income Unrealized gain (loss) on investments Total Revenue and Support  Net Assets Released from Restrictions Contract service revenue Donations Total Net Assets Released from Restrictions	\$ 3,264,375 \$ 524,009 197,176 5,096 3,521 - 3,994,177 3,000 395	\$ - (2,129) (2,129) (3,000) (395)	Total  \$ 3,264,375 524,009 197,176 5,096 3,521 (2,129)
Contract service revenue Counseling service revenue Grant revenue Donations Interest and other income Unrealized gain (loss) on investments Total Revenue and Support  Net Assets Released from Restrictions Contract service revenue Donations Total Net Assets Released from Restrictions Costs and Expenses	\$ 3,264,375 524,009 197,176 5,096 3,521 	\$ - (2,129) (2,129) (3,000) (395) (3,395)	Total  \$ 3,264,375
Contract service revenue Counseling service revenue Grant revenue Donations Interest and other income Unrealized gain (loss) on investments Total Revenue and Support  Net Assets Released from Restrictions Contract service revenue Donations Total Net Assets Released from Restrictions  Costs and Expenses Program services	\$ 3,264,375 524,009 197,176 5,096 3,521 3,994,177  3,000 395 3,395 3,997,572  3,256,055	\$ - (2,129) (2,129) (3,000) (395) (3,395)	Total  \$ 3,264,375
Contract service revenue Counseling service revenue Grant revenue Donations Interest and other income Unrealized gain (loss) on investments Total Revenue and Support  Net Assets Released from Restrictions Contract service revenue Donations Total Net Assets Released from Restrictions  Costs and Expenses Program services General and administrative	\$ 3,264,375 524,009 197,176 5,096 3,521	\$ - (2,129) (2,129) (3,000) (395) (3,395)	Total  \$ 3,264,375 524,009 197,176 5,096 3,521 (2,129) 3,992,048  3,992,048  3,256,055 637,224
Contract service revenue Counseling service revenue Grant revenue Donations Interest and other income Unrealized gain (loss) on investments Total Revenue and Support  Net Assets Released from Restrictions Contract service revenue Donations Total Net Assets Released from Restrictions  Costs and Expenses Program services	\$ 3,264,375 524,009 197,176 5,096 3,521 3,994,177  3,000 395 3,395 3,997,572  3,256,055	\$ - (2,129) (2,129) (3,000) (395) (3,395)	Total  \$ 3,264,375
Contract service revenue Counseling service revenue Grant revenue Donations Interest and other income Unrealized gain (loss) on investments Total Revenue and Support  Net Assets Released from Restrictions Contract service revenue Donations Total Net Assets Released from Restrictions  Costs and Expenses Program services General and administrative	\$ 3,264,375 524,009 197,176 5,096 3,521	\$ - (2,129) (2,129) (3,000) (395) (3,395)	Total  \$ 3,264,375 524,009 197,176 5,096 3,521 (2,129) 3,992,048  3,992,048  3,256,055 637,224
Contract service revenue Counseling service revenue Grant revenue Donations Interest and other income Unrealized gain (loss) on investments Total Revenue and Support  Net Assets Released from Restrictions Contract service revenue Donations Total Net Assets Released from Restrictions  Costs and Expenses Program services General and administrative Total Costs and Expenses	\$ 3,264,375 524,009 197,176 5,096 3,521 3,994,177  3,000 395 3,395 3,395 3,997,572  3,256,055 637,224 3,893,279	With Donor Restrictions  \$	Total  \$ 3,264,375

#### PALOMAR FAMILY COUNSELING SERVICE, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2021

	ProgramServices		Total		
Wages and Employee Benefits					
Salaries	\$ 2,477,741	\$ 397,669	\$ 2,875,410		
Payroll taxes	218,426	35,057	253,483		
Health insurance	170,495	27,364	197,859		
Worker compensation	16,244	2,607	18,851		
Life AD&D and LTD	3,338	536	3,874		
Vacation benefits	112,379	18,037	130,416		
Retirement benefit matching	46,612	7,481	54,093		
Total Wages and Employee Benefits	3,045,235	488,751	3,533,986		
Other Expenses					
Advertising	3,723	597	4,320		
Bank charges	3,131	502	3,633		
Board and employee events	-	3,984	3,984		
Consulting and contract services	171,721	10,843	182,564		
Depreciation and amortization	-	62,663	62,663		
Dues and subscriptions	-	5,011	5,011		
Employee longevity awards	928	-	928		
Fingerprinting, TB, immunization	1,735	270	2,005		
Gift cards	1,200	2,000	3,200		
Insurance	26,904	4,318	31,222		
Interest	-	12,020	12,020		
IT services	18,927	3,038	21,965		
Legal and accounting	9,586	1,789	11,375		
Maintenance	37,865	6,077	43,942		
Office equipment lease	19,014	3,052	22,066		
Office supplies	30,158	4,840	34,998		
Payroll service fees	13,130	2,107	15,237		
Postage	2,631	422	3,053		
Printing	6,457	2,037	8,494		
Program supplies	12,343	1,301	13,644		
Relief fund	-	12,240	12,240		
Rent-archives	-	4,683	4,683		
Rent-Escondido	-	3,000	3,000		
Rent-Poway	-	2,600	2,600		
Taxes and license fees	-	4,411	4,411		
Telephone	53,416	8,573	61,989		
Training meetings	1,115	3,305	4,420		
Travel	8,018	1,287	9,305		
Utilities	27,580	4,427	32,007		
Total Other Expenses	449,582	171,397	620,979		
	\$ 3,494,817	\$ 660,148	<u>\$ 4,154,965</u>		

#### PALOMAR FAMILY COUNSELING SERVICE, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2020

	Program Services		General and Administrative			Total
Wages and Employee Benefits	-	_				
Salaries	\$	2,303,361	\$	415,431	\$	2,718,792
Payroll taxes		204,375		36,861		241,236
Health insurance		155,104		27,974		183,078
Worker compensation		15,672		2,827		18,499
Life AD&D and LTD		3,006		542		3,548
Vacation benefits		96,610		17,424		114,034
Retirement benefit matching		38,994		7,033		46,027
<b>Total Wages and Employee Benefits</b>		2,817,122		508,092		3,325,214
Other Expenses						
Advertising		5,296		955		6,251
Bank charges		1,612		291		1,903
Board and employee events		-		3,586		3,586
Consulting and contract services		100,650		1,166		101,816
Depreciation and amortization		-		48,372		48,372
Dues and subscriptions		2,350		424		2,774
Fingerprinting, TB, Immunization		1,834		331		2,165
Gift cards		1,200		-		1,200
Insurance		23,811		4,295		28,106
Interest		-		15,620		15,620
IT services		19,820		3,575		23,395
Legal and accounting		9,129		1,646		10,775
Maintenance		55,398		9,992		65,390
Office equipment lease		24,547		4,427		28,974
Office supplies		34,003		6,133		40,136
Payroll service fees		16,162		2,915		19,077
Postage		1,869		337		2,206
Printing		6,317		1,139		7,456
Program supplies		18,903		-		18,903
Rent-archives		4,014		724		4,738
Rent-Escondido		-		3,000		3,000
Rent-Poway		3,939		711		4,650
Taxes and license fees		3,614		652		4,266
Telephone		46,039		8,303		54,342
Training meetings		11,456		2,066		13,522
Travel		18,419		3,322		21,741
Utilities		28,551		5,150		33,701
Total Other Expenses		438,933		129,132		568,065
Total Expenses	<u>s</u>	3,256,055	<u>\$</u>	637,224	<u>\$</u>	3,893,279

#### PALOMAR FAMILY COUNSELING SERVICE, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

		2021		2020
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	<u>\$</u>	139,859	\$	98,769
Adjustments to reconcile change in net assets				
provided by operating activities:				
Unrealized (gain) loss on investments		(14,132)		2,129
Depreciation and amortization		62,663		48,372
(Increase) decrease in operating assets:				
Accounts receivable		(210,335)		32,722
Prepaid expense		1,043		(782)
Other current assets		-		1,450
Increase (decrease) in operating liabilities:				
Accounts payable		2,249		(2,921)
Accrued liabilities		(442,324)		442,324
Accrued payroll expense		17,089		25,616
Total adjustments		(583,747)		548,910
Net cash provided by operating activities		(443,888)		647,679
CASH FLOW FROM INVESTING ACTIVITIES				
Purchase of property and equipment		(73,923)		(131,257)
Net cash used in investing activities		(73,923)	_	(131,257)
CASH FLOW FROM FINANCING ACTIVITIES				
Cash paid on loan fees		(5,805)		-
Cash paid on long-term debt		(16,252)		(20,639)
Net cash provided by financing activities	_	(22,057)		(20,639)
NET INCREASE (DECREASE) IN CASH		(539,868)		495,783
CASH AND EQUIVALENTS, BEGINNING OF YEAR	_	1,159,752	_	663,969
CASH AND EQUIVALENTS, END OF YEAR	<u>\$</u>	619,884	<u>\$</u>	1,159,752
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION CASH PAID DURING THE YEAR FOR:				
Interest expense	<u>\$</u>	12,020	<u>\$</u>	15,620

#### A. ORGANIZATION

Palomar Family Counseling Service, Inc. is a California not-for-profit public benefit corporation (the "Organization") that provides a variety of mental health services at its offices in Escondido, Vista, Fallbrook, Poway, and on-site at public schools, preschool centers, and youth activity organizations across North San Diego County.

The mission of the Organization is to support and strengthen children, youth, adults, families, schools and communities. The agency mission is expressed through the provision of a full range of comprehensive and integrated services that include prevention, education, early intervention, assessment, individual and family counseling, crisis response, and professional training. To implement its mission, the Organization has structured activities in four main areas. These four areas are comprised of mental health assessment and treatment services, community site-based outreach services, prevention and education programs, and court ordered treatment services.

#### B. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Adoption of New Accounting Standard

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*. The ASU and all subsequently issued clarifying ASUs replaced most existing revenue recognition guidance in U.S. GAAP. The ASU also required expanded disclosures relating to the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers.

In June 2018, the FASB issued ASU 2018-08, Not-For-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made. The standard clarified and improved current guidance by providing criteria for determining whether a nonprofit is receiving commensurate value in return for the resources transferred. The outcome of the analysis determines whether the contract or grant constitutes either a contribution or an exchange transaction (i.e., Topic 606). The guidance also provides a more robust framework for determining whether a contribution is conditional or unconditional, and for distinguishing a donorimposed condition from a donor-imposed restriction. As a result, not-for-profit entities are to account for most grants as donor-restricted conditional contributions rather than as exchange transactions because the customer does not receive commensurate value for the consideration received by the Organization; rather, the purpose of these arrangements is for the benefit of the general public. Therefore, management concluded that the agreements are conditional due to rights of return/release and barriers to entitlement to funds. Revenue is recognized when the condition is satisfied. Because the nature of conditions is either based on incurring qualifying expenses or satisfying a milestone or other deliverable, the pattern of revenue recognition remained consistent with previous years. ASU 2018-08 was adopted by the Organization for the year ended June 30, 2020 and under the prospective approach, has determined that there was no material change in the revenue recognition for grants and contracts.

#### B. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Basis of Accounting**

The Organization's accounting records and the accompanying financial statements are prepared on the accrual basis in accordance with generally accepted accounting principles (GAAP), whereby all revenue is recognized when earned rather than received and expenses are recognized when incurred rather than when paid, and accordingly, reflect all significant receivables, payables and other liabilities.

#### **Financial Statement Presentation**

The financial statements are presented in accordance with the provisions of the Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2016-14, Presentation of Financial Statements of Non-For-Profit Entities. Under ASU 2016-14, the Organization is required to report information regarding its financial position and activities according to two classes of net assets:

**Net assets without donor restriction:** net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's Board of Directors.

**Net assets with donor restriction:** net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

#### Cash and Cash Equivalents

The Organization considers instruments purchased with a fixed maturity date of three months or less to be cash equivalents for the purposes of the statement of cash flows.

#### Accounts Receivable

Accounts receivable consist of balances due for services provided pursuant to written and verbal contracts with various public and private agencies. The Organization evaluates the collectability of receivables on a regular and ongoing basis and they are written off when they are determined to be uncollectible. Management considers all accounts receivable to be collectible and no allowance for doubtful accounts has been provided as of June 30, 2021 and 2020.

#### B. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

#### Property and Equipment

Acquisitions of property and equipment of \$1,000 or more are capitalized. Property and equipment are stated at cost, or, if donated, at the approximate fair market value at the date of donation. Expenditures for maintenance, repairs, and improvements, which do not materially extend the useful lives of the assets, are charged to operations in the periods incurred. Equipment purchased as part of and with grant or contract funds is generally expensed during the grant or contract period. Depreciation is provided on the straight-line method over the estimated useful lives of the assets as follows:

. ..

5 - 40 years
5 - 10 years Not depreciated

#### Impairment of Long-Lived Assets

The Organization evaluates long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. If the estimated future cash flows (undiscounted and without interest charges) from the use of an asset are less than the carrying value, a write-down would be recorded to reduce the related asset to its estimated fair value.

#### Income Tax

The Organization is a not-for-profit public benefit corporation exempt from income tax under Section 501(c)(3) organization of the Internal Revenue Code and Section 23701(d) of the California State Revenue and Taxation Code, except for unrelated business activities or unrelated business income. During the years ended June 30, 2021 and 2020, there were no unrelated business activities or unrelated business income.

#### B. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Contributions

Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions.

Contributions that are restricted by the donor are reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the contribution is recognized. All other donor restricted contributions are reported as an increase in net assets with donor restrictions, depending on the nature of restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. When restrictions are satisfied in the same accounting period that the contribution is received, both the revenue and the related expense are reported in the unrestricted net asset class.

#### Contributed Goods and Services

The Organization records contributed goods and services when received at estimated fair market value. No amounts for contributed goods and services have been reflected in the financial statements for the years ended June 30, 2021 and 2020.

#### Functional Allocation of Expenses

The costs of providing program services have been summarized on a functional basis in the Statement of Functional Expenses. Based on estimates made by management, costs based on contract guidelines have been allocated between program services and general and administrative expenses at 86.17% and 13.83%, respectively, for the year ended June 30, 2021 and 84.72% and 15.28%, respectively, for the year ended June 30, 2020.

#### Advertising

The Organization expenses advertising costs as they are incurred. The total advertising expense for the years ended June 30, 2021 and 2020 was \$4,320 and \$6,251, respectively.

#### C. AVAILABILITY AND LIQUIDITY

The following represents the Organization's financial assets as of June 30, 2021, reduced by amounts not available for general use because of donor-imposed restrictions within one year of the statement of financial position date.

Financial assets at year-end:		
Cash and cash equivalents	\$	619,884
Investment		72 <u>,955</u>
Total financial assets		692,839
Less amounts not available to be used within one year:		
Investment endowment		(72,955)
Restricted by donor with purpose restrictions	_	
Financial assets available to meet general expenditures		
over the next twelve months	<u>\$_</u>	<u>619,884</u>

The Organization regularly monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Organization considers all expenditures related to its ongoing program activities as well as the conduct of services undertaken to support those activities to be general expenditures.

#### D. CASH FLOW INFORMATION

The Organization did not have any non-cash financing transactions for the years ended June 30, 2021 and 2020.

#### E. INVESTMENTS

The Organization accounts for its investments with a readily determinable market value by recording and reporting those investments at fair market value.

Endowment Funds: The Organization's endowment fund consists of a permanently restricted endowment as referenced in Note K. The fund is valued based on the determinable fair market value of securities included. Gains and losses are included in the statement of activities in the with donor restrictions column.

#### F. PROPERTY AND EQUIPMENT

The following is a summary of property and equipment at June 30:

	<u>2021</u>	<u>2020</u>
Buildings and improvements	\$1,487,190	\$1,478,812
Furniture, fixtures and equipment	185,369	119,825
Land	470,589	470,589
	2,143,148	2,069,226
Less: accumulated depreciation	(867,540)	(805,795)
	\$1,275,608	\$1,263,431

Depreciation expense for the years ended June 30, 2021 and 2020 was \$61,746 and \$47,793.

#### G. DEFERRED LOAN COST

Deferred loan cost consists of the following at June 30:

		<u>2021</u>		<u>2020</u>
Loan closing costs Less: accumulated amortization	\$	19,347 (10,117)	\$	13,541 (9,199)
	<u>\$</u>	9,230	<u>\$</u>	4,342

Loan closing costs are being amortized over 10 years using the straight-line method of accounting (term of the related loan agreement). During the years ended June 30, 2021 and 2020, amortization expense was \$917 and \$579, respectively.

#### H. LINE OF CREDIT

The Organization had a line of credit with First Republic Bank in the amount of \$200,000 at the U.S. Prime rate plus .50% per annum. Calculated interest was payable monthly. The line was collateralized by the Organization's assets. The line of credit expired December 19, 2021. On December 3, 2021, the line was renewed under the same terms until December 19, 2022. No balance was outstanding under the line of credit as of June 30, 2021 and 2020.

#### I. LONG-TERM DEBT

Long-term debt consists of the following at June 30:	<u>2021</u>	2020
Note payable to the bank in monthly installments of \$3,022 including interest at 4.25% maturing December 2027, with a lump payment of \$165,837. Secured by real property. The loan was refinanced in December 2020.	\$ -	\$ 349,541
Note payable to the bank in monthly installments of \$2,388 including interest at 3.10% maturing December 2030, with a lump payment of \$133,491. Secured by real property.	\$ 333,289	<u>\$ -</u>
Total long-term debt Less: current portion	333,289 (18.585)	349,541 (21,604)
Noncurrent portion	<u>\$ 314,704</u>	<u>\$ 327,937</u>
Annual maturities of long-term debt outstanding at June 30, 2021 a	re as follows:	
2022	\$ 18,585	

2022	\$ 18,585
2023	19,169
2024	19,772
2025	20,394
2026	21,035
2027 and thereafter	 234,334
Total annual maturities	\$ 333,289

The loan agreement includes provisions that the Organization maintain an unrestricted EBIDA annually of not less than negative \$25,000 and unencumbered liquid assets of not less than \$250,000. As of June 30, 2021 and 2020, the Organization was in compliance with the loan covenants.

The total approximate book value of the collateralized real property was approximately \$126,668 and \$135,304 at June 30, 2021 and 2020, respectively.

#### J. CONCENTRATIONS OF CREDIT RISK

Financial instruments that potentially subject the Organization to concentrations of credit risk consist principally of cash deposits and investment securities in bank and financial institutions. The Organization maintains cash and cash equivalents and short and long-term investments with major banks and financial institutions. Accounts at banks are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 at each institution. The Organization had balances of \$497,597 and \$1,028,344 in excess of the FDIC coverage for the years ended June 30, 2021 and 2020, respectively.

#### K. RESTRICTED NET ASSETS

Changes in restricted net assets for the year ended June 30, 2021 are as follows:

Purpose restrictions	2020	<u>Additions</u>	Released	2021
City of Poway	\$ 1,000	\$ 1,000	\$ (1,000)	\$ 1,000
CARES Act Provider Relief Fund	-	73,843	(47,000)	26,843
Neighborhood Reinvestment Prog	-	50,000	(19,728)	30,272
Escondido clients and families	_	20,000	(14,240)	5,760
Teen Life Skills	-	15,574	(14,327)	1,247
Grandparents Raising Grandchildren	ı -	11,000	-	11,000
Telehealth Svcs	-	10,000	-	10,000
Docusign purchase	<u>-</u>	1,260		1,260
Total temporarily restricted	\$ <u>1,000</u>	<u>\$182,677</u>	<u>\$ (96,295)</u>	<u>\$ 87,382</u>

Changes in restricted net assets for the year ended June 30, 2020 are as follows:

<u>Purpose restrictions</u>		2019	<u>Addi</u>	itions	<u>R</u>	eleased		2020_
City of Poway	\$	4,000	\$	-	\$	(3,000)	\$	1,000
S.D. Employees Charitable Org. Total temporarily restricted	\$_	395 4,395	<u>\$</u>	<u>-</u>	<u>\$</u>	(395) (3,395)	<u>\$</u>	1,000

#### **Permanently Restricted**

A contribution totaling \$225,000 was received on June 13, 1997, in the form of a bequest from Mr. Ernest Allen, who requested the funds be used for programs in Escondido and Valley Center, California. The original contribution was recognized as \$50,000 being permanently restricted and the remaining \$175,000 temporarily restricted.

The permanently restricted Allen Bequest Endowment Fund was established by the Organization in honor of Mr. Allen and is currently held by the San Diego Foundation.

Changes in endowment net assets as of June 30, 2021 are as follows:

Value at June 30, 2020	\$ 58,823
Change in net assets	14,132
Value at June 30, 2021	\$ 72,955

Changes in endowment net assets as of June 30, 2020 are as follows:

Value at June 30, 2019	\$ 60,953
Change in net assets	 (2,129)
Value at June 30, 2020	\$ 58,824

#### K. RESTRICTED NET ASSETS (CONTINUED)

Net assets with donor restrictions consist of the following at June 30:

	<u>2021</u>	<u>2020</u>
Temporarily restricted	\$ 87,382	\$ 1,000
Permanently restricted	<u>72,955</u>	58,823
-	\$ 160,337	\$ 59,823

#### L. CONTRACT SERVICE REVENUE

Similarly to contributions, contract service revenue and the related program services expenses are classified as unrestricted net assets since the restrictions are satisfied in the same accounting period that the revenue is received.

**Public Contracts** -The Organization had the following contracts for the years ended June 30, 2021 and 2020:

<u>San Diego County – Childnet CSED</u>: contract with the San Diego County Department of Mental Health and Human Services to provide mental outpatient services and other developmentally appropriate clinical interventions to seriously emotionally disturbed (SED) children age birth through five years and their families. Initial grant contract terms covered a one-year period with an additional six-year extension through June 30, 2021. Award amounts totaled \$468,590 and \$468,590 for the years ended June 30, 2021 and 2020. Total payments received were \$447,578 and \$432,957 for the years ended June 30, 2021 and 2020, respectively.

San Diego County – Full Service Partnership: contract with the San Diego County Department of Health and Human Services to provide a certified outpatient behavioral health program and provide a full range of Title 9 out-patient diagnostic and treatment services for children, adolescents, and young adults up to age 21 who are seriously emotionally disturbed. The program in its entirety is a Full Service Partnership (FSP) model that offers integrated services with an emphasis on whole person wellness and promotes access to medical, social, rehabilitative, and other community services and supports needed. Initial grant contract terms covered a one-year period with an additional four year extension through June 30, 2024. Award amounts totaled \$1,470,343 and \$1,617,377 for the years ended June 30, 2021 and 2020, respectively. Total payments received were \$1,403,515 and \$1,370,424 for the years ended June 30, 2021 and 2020, respectively.

The Organization requested and received startup/refresh funding in the amount of \$147,032 for repairs and maintenance, small equipment, office supplies and staff development and training for the year ended June 30, 2020.

#### L. CONTRACT SERVICE REVENUE (CONTINUED)

San Diego County – North Coastal Prevention & Early Intervention: contract with the San Diego County Department of Health and Human Services to provide social-emotional health evidence-based prevention and early intervention (PEI) services for preschool and elementary school age children at public schools in the Oceanside and Vista Unified School Districts. The contract terms were for July 1 through June 30 of each fiscal year. Award amounts totaled \$692,258 and \$692,258 for the years ended June 30, 2021 and 2020, respectively. Total payments received were \$619,529 and \$692,258 for the years ended June 30, 2021 and 2020, respectively.

The contract was awarded extra funds during the year for CARES ACT "Out & About San Diego" in the amount of \$88,286 and for CARES Act IT Equipment in the amount of \$15,737.

<u>San Diego County – CARES Act IT Equipment:</u> contract with the San Diego County Department of Health and Human Services to provide funding for purchase of IT equipment and were used for the above three contracts. The contract term was for September 15 through November 30, 2020. The amount awarded and received for the year ended June 30, 2021, was \$71,156. The amount spent as of June 30, 2021, was \$59,771.

<u>San Diego County – Neighborhood Reinvestment Program</u>: contract with the San Diego County Board of Supervisors Dist 3 to help purchase computers, tablets, cloud-based electronic health record system, update facility swing doors, and purchase portable tabletop/partition acrylic guards. The contract term was for October 13, 2020 through November 13, 2021. The amount awarded and received for the year ended June 30, 2021 was \$35,000. The amount spent as of June 30, 2021 was \$19,728.

<u>San Diego County – Neighborhood Reinvestment Program</u>: contract with the San Diego County Board of Supervisors Dist 5 to help with the purchase of equipment such as acrylic guards, computers, tablets, and electronic health record system, and to update accessibility of their facility with automobile swing doors. The contract term was for April 6, 2021 through May 6, 2022. The amount awarded and received for the year ended June 30, 2021 was \$15,000. As of June 30, 2021, none of the funds have been used.

The county contracts listed above are funded through federal funding. However, they are exempt from single or program specific audits that are required for non-federal entities that expend \$750,000 or more in accordance with the U.S. Office of Management and Budget (OMB) Circular A-133.

Health Resources and Services Administration: contract with the Health Resources and Services Administration to reimburse eligible healthcare providers for healthcare related expense or lost revenues attributable to the coronavirus. The contract term was January 2020 to June 2021. The amount awarded and received for the year ended June 30, 2021, was \$73,843. The amount spent as of June 30, 2021, was \$47,000.

#### L. CONTRACT SERVICE REVENUE (CONTINUED)

Healthy Bodies, Healthy Minds: contract with the Fallbrook Regional Health District to provide the Healthy Bodies, Healthy Minds program to the district community. The contract terms were for July 1 through June 30 of each fiscal year. Award amounts totaled \$66,581 and \$67,423 for the years ended June 30, 2021 and 2020, respectively. Total payments received were \$66,581 and \$67,423 for the years ended June 30, 2021 and 2020, respectively.

Grandparents Raising Grandchildren: contract with the Fallbrook Regional Health District to provide the Grandparents Raising Grandchildren program to the district community. The contract term was for July 1, 2020 through June 30, 2021. Award amounts totaled \$37,252 and \$0 for the years ended June 30, 2021 and 2020, respectively. Total payments received were \$37,252 and \$0 for the years ended June 30, 2021 and 2020, respectively.

The three contracts listed above are not provided from federal funds, so are not subject to the audit requirements of the U.S. Office of Management and Budget Circular A-133.

<u>Vista CDGB-YRD</u>: contract with the City of Vista to provide counseling and case management services to low-income at-risk youth, children and their families. The contract terms were for July 1 through June 30 of each fiscal year. Award amounts totaled \$10,000 and \$14,300 for the years ended June 30, 2021 and 2020, respectively. Total payments received were \$10,000 and \$14,300 for the years ended June 30, 2021 and 2020, respectively.

The contract listed above is provided from federal funds, but is under the audit requirement threshold of the U.S. Office of Management and Budget Circular A-133.

The Fallbrook and Vista contracts referenced above are subject to bidding and funding annually and biannually, respectively. The San Diego County contracts are renewed annually.

**Project Fees** - The Organization also obtained funding under various project fee contracts totaling \$477,724 and \$539,981 for the years ended June 30, 2021 and 2020, respectively. The project fee contracts are principally provided to various public and private school districts in the surrounding San Diego County area to provide family counseling and mental health services. Contracts are generally awarded annually by the school districts to the Organization. Individual school district project fee contracts are renewed annually.

None of the project fee contracts are subject to the audit requirements of the U.S. Office of Management and Budget Circular A-133.

#### M. REVENUE CONCENTRATION

The Organization receives revenue for several contracts from San Diego County, which provided \$2,574,645, or approximately 60% of the Organization's total revenue for the year ended June 30, 2021. Accounts receivable from San Diego County was \$571,233 at June 30, 2021.

#### N. RETIREMENT PLANS

The Organization offers a voluntary 403(b) savings plan for management employees qualified under Internal Revenue Code Section 403(b) and a tax deferred annuity for non-management employees. The Organization paid \$54,093 and \$46,027 in matching employee contributions for eligible participants in the 403(b) plan for the years ended June 30, 2021 and 2020, respectively.

#### O. OPERATING LEASE ARRANGEMENTS

The Organization had a lease agreement with an unrelated party for its office in Poway, California for \$1,450 per month, that expired in July 2018. The Organization paid rent at this location on a month-to-month basis through July 2019, at which time the Organization began using a new location in Poway. Total rent expense for the years ended June 30, 2021 and 2020 was \$0 and \$250, respectively.

A facility use agreement was signed with an unrelated party effective August 1, 2019 at a new location in Poway for \$400 per month, expiring July 31, 2020 with an annual option to renew. The lease was renewed on a month to month basis for \$200 per month. Total rent expense for the years ended June 30, 2021 and 2020 was \$2,600 and \$4,400, respectively.

The Organization has a lease agreement for garage storage with an unrelated party through December 2019 for \$250 per month. The lease was renewed on the same terms through December 2021. Total rent expense for the years ended June 30, 2021 and 2020 was \$3,000 and \$3,000, respectively.

The Organization also pays for records storage and shredding. Total expense for these services for the years ended June 30, 2021 and 2020 was \$4,683 and \$4,738, respectively.

The Organization leases copy machines from an unrelated party under a five year lease agreement that expires October 2025. The lease had a monthly payment of \$2,198 which increased to \$2,357 on January 2022. Operating lease expense for this lease for the years ended June 30, 2021 and 2020 was \$20,005 and \$26,957, respectively.

The Organization leases copy machines from an unrelated party under a five year lease agreement that expires April 2024. The lease had a monthly payment of \$169. Operating lease expense for this lease for the years ended June 30, 2021 and 2020 was \$2,061 and \$2,017, respectively.

#### O. OPERATING LEASE ARRANGEMENTS (CONTINUED)

The future minimum rental commitments under the above leases are as follows at June 30:

2022	\$ 30,307
2023	30,307
2024	29,969
2025	28,282
2026	9,427
2027 and thereafter	 
	\$ 128.292

#### P. COVID-19 PANDEMIC

During March 2020, the World Health Organization declared the outbreak of a novel coronavirus (COVID-19) as a pandemic. The full impact of the COVID-19 outbreak continues to evolve as of the date of this report. As such, it is uncertain as to the full magnitude that the pandemic will have on the Organization's financial condition, liquidity, and future results of operations. Management is actively monitoring the global situation on its financial condition, liquidity, operations, suppliers, industry, and workforce. Given the daily evolution of the COVID-19 outbreak and the global responses to curb its spread, the Organization is not able to estimate the effects of the COVID-19 outbreak on its results of operations, financial condition, or liquidity for fiscal year 2022.

With the outbreak, the people and communities served by the non-profit industry have experienced an increased demand for assistance. The Organization, while complying with government mandates, is partnering with many state and local officials to continue to serve the people during the crisis.

# Q. CORONAVIRUS AID, RELIEF AND ECONOMIC SECURITY ACT/ADOPTION OF ACCOUNTING POLICY

#### PPP loan

The Paycheck Protection Program ("PPP") was established as part of the Coronavirus Aid, Relief and Economic Security Act ("CARES Act"), the PPP provides for loans to qualifying businesses in amounts up to 2.5 times the business's average monthly payroll expenses. PPP loans and accrued interest are forgivable after a "covered period" (eight or 24 weeks) as long as the borrower maintains its payroll levels and uses the loan proceeds for eligible purposes, including payroll, benefits, rent, and utilities. The forgiveness amount will be reduced if the borrower terminates employees or reduces salaries during the covered period. Any unforgiven portion of a PPP loan is payable over two or five years at an interest rate of 1%, with a deferral of payments for 10 months after the end of the covered period.

On April 20, 2020, the Organization received loan proceeds in the amount of \$629,500 under the PPP, and on May 4, 2021 the Organization received forgiveness of \$536,097, and returned the unforgiven portion of \$93,403 without penalty.

# Q. CORONAVIRUS AID, RELIEF AND ECONOMIC SECURITY ACT/ADOPTION OF ACCOUNTING POLICY (CONTINUED)

#### PPP loan (Continued)

For the year ending June 30, 2020, management and the Board of Directors were of the opinion that not all PPP funds awarded would be necessary to maintain current staffing as many other funding sources were still in place. Accordingly, the funds were accounted for in accordance with FASB ASC 958-605 whereby the PPP loan funds were treated as a conditional governmental grant and recorded as a refundable advance. As the qualifying payroll expenses were incurred, the Organization recognized contribution revenue and decreased the refundable advance. The amount of funds included in grant revenue in the statement of activities for the years ended June 30, 2021 and 2020, was \$348,921 and \$187,176, respectively. The amount of refundable advance was \$0 and \$442,324 as of June 30, 2021 and 2020, respectively.

#### **EIDL Advance**

The SBA provided the opportunity, as part of the PPP loan application, to obtain an Economic Injury Disaster Loan Advance (EIDL) up to \$10,000 in order to provide emergency economic relief to businesses that were currently experiencing a temporary loss of revenue. The advance does not have to be repaid. The Organization received an EIDL advance in the amount of \$10,000 on April 21, 2020. It is included in grant revenue in the statement of activities for the year ended June 30, 2020.

#### R. RECLASSIFICATION

Office supplies on the previously reported statement of functional expenses for the year ended June 30, 2020 inadvertently included \$28,974 in office equipment lease. This amount has been reclassified and, as a result, office supplies decreased and office equipment lease increased with no change in total functional expenses for the year ended June 30, 2020.

#### S. SUBSEQUENT EVENTS

Management has evaluated subsequent events through March 24, 2022, the date the financial statements were available to be issued. Management is not aware of any events that have occurred subsequent to June 30, 2021 that would require adjustment to, or disclosure in the financial statements.

990

Return of Organization Exempt From Income Tax

u Do not enter social security numbers on this form as it may be made public.

OMB No. 1545-0047 2020 Open to Public Inspection

Department of the Treasury Internal Revenue Service

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) u Go to www.irs.gov/Form990 for instructions and the latest information.

For the 2020 calendar year, or tax year beginning 07/01/20, and ending 06/30/21PALOMAR FAMILY COUNSELING SERVICE, D Employer identification number C Name of organization Check if applicable: Address change INC Doing business as 33-0629248 Name change Number and street (or P.O. box if mail is not delivered to street address) 760-741-2660 Initial return 1002 E GRAND AVENUE Final return/ City or town, state or province, country, and ZIP or foreign postal code ESCONDIDO CA 92025 4,280,692 **G** Gross receipts \$ Amended return Name and address of principal officer: H(a) Is this a group return for subordinates? Application pending LISA M TURNER 1002 E GRAND AVE H(b) Are all subordinates included? If "No," attach a list. See instructions **ESCONDIDO** CA 92025 X 501(c)(3) ) t (insert no.) 4947(a)(1) or Tax-exempt status: 501(c) ( PALOMARFAMILYCOUNSELING.COM Website: U H(c) Group exemption number  ${f u}$ Year of formation: 1992 Form of organization: X Corporation Trust Association M State of legal domicile: Summarv 1 Briefly describe the organization's mission or most significant activities: SEE SCHEDULE O Governance 2 Check this box u if the organization discontinued its operations or disposed of more than 25% of its net assets. 3 Number of voting members of the governing body (Part VI, line 1a) 16 Activities & 4 Number of independent voting members of the governing body (Part VI, line 1b) 16 5 Total number of individuals employed in calendar year 2020 (Part V, line 2a) 101 6 Total number of volunteers (estimate if necessary) 7a Total unrelated business revenue from Part VIII, column (C), line 12 7a **b** Net unrelated business taxable income from Form 990-T, Part I, line 11 ..... Current Year 202,272 8 Contributions and grants (Part VIII, line 1h) 360,179 9 Program service revenue (Part VIII, line 2g) 3,788,384 3,915,533 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 3,521 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 3,994,177 4,280,692 12 Total revenue – add lines 8 through 11 (must equal Part VIII, column (A), line 12) 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) 14 Benefits paid to or for members (Part IX, column (A), line 4) 3,120,089 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 3,533,986 16a Professional fundraising fees (Part IX, column (A), line 11e) **b** Total fundraising expenses (Part IX, column (D), line 25)  ${f u}$ 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) ...... 858,998 661,420 4,195,406 3,979,087 18 Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25) 15,090 85,286 19 Revenue less expenses. Subtract line 18 from line 12 Beginning of Current Year End of Year 200 2,918,064 2,618,684 20 Total assets (Part X, line 16) 21 Total liabilities (Part X, line 26) 933,538 494,307 22 Net assets or fund balances. Subtract line 21 from line 20 984,526 2,124,377 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature of officer Sian EXECUTIVE DIRECTOR Here LISA M TURNER Type or print name and title Print/Type preparer's name Preparer's signature Check Paid LEON C. COVELL, CPA LEON C. COVELL, CPA 08/02/22 self-employed P00166785 Preparer COVELL, JANI & PASCH LLP 38-3730777 Firm's name Firm's EIN } **Use Only** 345 W 9TH AVE STE 100 92025-5055 760-737-0700 ESCONDIDO, CA May the IRS discuss this return with the preparer shown above? See instructions X Yes No

orm 990 (2020) PALOMAR FAMILY		CE, 33-062	29248	Page 2
<del>_</del>	Service Accomplishments	nov lina in this Dam	£ 111	X
Check if Schedule O cor Briefly describe the organization's mission	ntains a response or note to a	any line in this Par	t III	<u>_</u>
SEE SCHEDULE O	J. 1.			
***************************************				
Did the organization undertake any signi	ficant program services during the y	ear which were not list	ted on the	
				Yes X No
If "Yes," describe these new services on				
Did the organization cease conducting, or	or make significant changes in how i	it conducts, any progra	am	Yes X No
services?  If "Yes," describe these changes on Sch	edule O			Tes A No
Describe the organization's program ser		s three largest progran	n services, as measured by	
expenses. Section 501(c)(3) and 501(c)(	4) organizations are required to repo	ort the amount of gran	ts and allocations to others,	
the total expenses, and revenue, if any,	for each program service reported.			
a (Code: ) (Expenses \$	3,435,529 including grants	s of \$	) (Revenue \$	3,915,533
PALOMAR FAMILY COUNSE				
AND INTEGRATED SERVIC				
PSYCHOEDUCATION, ASSE	SSMENT CLINICAL C	OUNSELING,	SCHOOL-BASED C	OUNSELING,
CRISIS RESPONSE, AND				
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Other program services (Describe on So (Expenses \$ 130,496)	chedule O.) including grants of \$	\ /Pa	anua ¢	1
Total program service expenses u	3,566,025	) (Rev	enue \$	

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"			
	complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		X
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to			
	candidates for public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h)			
	election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		X
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,			
	assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors			
	have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If			37
_	"Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,	۱ ـ		х
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes,"			х
_	complete Schedule D, Part III	8		
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or			
		9		х
10	debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i> Did the organization, directly or through a related organization, hold assets in donor-restricted endowments	<del>"</del>		
10	or in quasi endowments? If "Yes," complete Schedule D, Part V	10	x	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI,	10		
••	VII, VIII, IX, or X as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes,"</i>			
-	complete Schedule D, Part VI	11a	x	
b	Did the organization report an amount for investments—other securities in Part X, line 12, that is 5% or more			
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		х
С	Did the organization report an amount for investments—program related in Part X, line 13, that is 5% or more			
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets			
	reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		X
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		X
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		X
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a	X	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If			
	"Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking,			
	fundraising, business, investment, and program service activities outside the United States, or aggregate			
	foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or			37
4.0	for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other	40		v
4-7	assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on	4-		x
10	Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I See instructions  Did the organization report more than \$15,000 total of fundraising event gross income and contributions on	17		
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on	10		x
19	Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II  Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?	18		^
פו	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?  If "Yes," complete Schedule G, Part III	19		x
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
zua b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20a		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or	200		
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		x
	The state of the s			

Did the organization comply with backup withholding rules for reportable payments to vendors and

reportable gaming (gambling) winnings to prize winners?

Checklist of Required Schedules (continued) Yes No Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on X Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III 22 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated X employees? If "Yes," complete Schedule J 23 Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a X **b** Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? 24b c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? 24c d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? 25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I X b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I X 25b 26 Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II X 26 Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III 27 Х Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions, for applicable filing thresholds, conditions, and exceptions): A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If "Yes," complete Schedule L, Part IV 28a **b** A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If "Yes," complete Schedule L, Part IV 28c Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M 29 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I 31 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II X 33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I X Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, 34 X 35a Did the organization have a controlled entity within the meaning of section 512(b)(13)? 35a If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 X Did the organization conduct more than 5% of its activities through an entity that is not a related organization X and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and X 19? Note: All Form 990 filers are required to complete Schedule O. Statements Regarding Other IRS Filings and Tax Compliance Part V Check if Schedule O contains a response or note to any line in this Part V Yes No 12 **1a** Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable **b** Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 0

X

1c

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

	otatomorko regarang otnor rito i inigo ana rax compilance (commi	<i>100)</i>				
0-	Fater the growther of employees reported as Farm W.S. Transported of Ware and Tax				Yes	No
Za	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax  Statements, filed for the calendar year anding with an within the year accord by this return.	2a	101			
h	Statements, filed for the calendar year ending with or within the year covered by this return		101	2b		х
b	If at least one is reported on line 2a, did the organization file all required federal employment tax return <b>Note:</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			.   20		- 22
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?					х
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O					
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over,					
<del>-</del> a	a financial account in a foreign country (such as a bank account, securities account, or other financial account)?					х
b	If "Vee" enter the name of the foreign country as					
b	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial A			-		
5a	NAVA the commitment of the complete test of the standard test of the sta					х
b		Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?				X
C	If "Voo" to line Fo or Fh. did the organization file Form 9996 T2	f "Vac" to line 50 or 5h did the organization file Form 9996 T2				
6a						
oa	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the					x
b	organization solicit any contributions that were not tax deductible as charitable contributions?  If "Yes," did the organization include with every solicitation an express statement that such contributions or					
D	gifts were not tay deductible?	13 01		6b		
7	gifts were not tax deductible?  Organizations that may receive deductible contributions under section 170(s)					
	Organizations that may receive deductible contributions under section 170(c).					
а	a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?					х
b	If (0/c) if the consected to a city the decorate the value of the condense of			7a 7b		- 22
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was			·   'B		
С		5		7c		x
٨	If Was " indicate the guardent of Forms 2000 filed during the year	7d		.   'C		- 22
d	- · · · · · · · · · · · · · · · · · · ·		2	7e		х
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?					X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?  If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?					X
g	If the organization received a contribution of qualified intellectual property, and the organization file 1 of 1009 as required:  If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?					X
h o	· · · · · · · · · · · · · · · · · · ·					
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the					x
9	sponsoring organization have excess business holdings at any time during the year?  Sponsoring organizations maintaining donor advised funds.			. 8		
	Did the energying organization make any tayable distributions under section 40662					
a	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?					
ь 10	Section 501(c)(7) organizations. Enter:			9b		
	Initiation fees and capital contributions included on Part VIII, line 12	10a				
a		10a				
b 11	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities  Section 501(c)(12) organizations. Enter:	IUU				
		11a				
a b	Gross income from members or shareholders  Gross income from other sources (Do not net amounts due or paid to other sources	ı ıa				
J		11b				
12a	against amounts due or received from them.)  Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form		)	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	1		. 124		
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	120		-		
a	In the comparison of the Proposed to Service world and the plant Service of the plant of the Comparison of the Compariso			13a		
u	Note: See the instructions for additional information the organization must report on Schedule O.			·   10a		
b	Enter the amount of reserves the organization is required to maintain by the states in which					
	the organization is licensed to issue qualified health plans	13b				
С		13c				
14a			14a		х	
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O			. —		
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or			٠ ا		
	excess parachute payment(s) during the year?			15		x
	If "Yes," see instructions and file Form 4720, Schedule N.					
16		incom	o?	16		х
10	Is the organization an educational institution subject to the section 4968 excise tax on net investment If "Yes" complete Form 4720. Schedule O	incom	<b>Ե</b> :	10		- 22
	If "Yes," complete Form 4720, Schedule O.					

Part VI
Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI

	tion A. Governing Body and Management				Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1a	16			
	If there are material differences in voting rights among members of the governing body, or					
	if the governing body delegated broad authority to an executive committee or similar					
	committee, explain on Schedule O.					
b	Enter the number of voting members included on line 1a, above, who are independent	1b	16			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with					
	any other officer, director, trustee, or key employee?			2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct					
	supervision of officers, directors, trustees, or key employees to a management company or other person?			3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was file	d?		4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?			5		X
6	Did the organization have members or stockholders?			6		X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint					
	one or more members of the governing body?			7a		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members,					
	stockholders, or persons other than the governing body?			7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the y			:		
а	The governing body?			8a	X	
b	Each committee with authority to act on behalf of the governing body?			8b	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at					
	the organization's mailing address? If "Yes," provide the names and addresses on Schedule O			9		X
Sec	tion B. Policies (This Section B requests information about policies not required by the Inte	ernal F	Revenue (	Code.)		
					Yes	No
10a	Did the organization have local chapters, branches, or affiliates?			10a		X
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters,					
	affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?			10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filling	ng the fo	rm?	11a		X
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.					
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13			12a	X	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give r	se to co	onflicts?	12b	X	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,"					
	describe in Schedule O how this was done			12c	X	
13	Did the organization have a written whistleblower policy?			13	X	
14	Did the organization have a written document retention and destruction policy?			14	X	
15	Did the process for determining compensation of the following persons include a review and approval by					
	independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision					
а	The organization's CEO, Executive Director, or top management official			15a	X	
b	Other officers or key employees of the organization			15b	X	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).					
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement					
	with a taxable entity during the year?			16a		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its					
	participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the					
	organization's exempt status with respect to such arrangements?			16b		
Sec	tion C. Disclosure					
17	List the states with which a copy of this Form 990 is required to be filed <b>u</b> CA					
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (	Section	501(c)			
	(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.					
	Own website Another's website X Upon request Other (explain on Schedule O)					
19	Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of int	erest po	licy, and			
	financial statements available to the public during the tax year.					
20	State the name, address, and telephone number of the person who possesses the organization's books and rec	ords ${f u}$				
	ISA M TURNER 1002 E GRAND AVE		_			
E	SCONDIDO CA 920	25	76	0 - 74	1-2	660

#### Form 990 (2020) PALOMAR FAMILY COUNSELING SERVICE, 33-0629248

0629248

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII.

# Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See instructions for the order in which to list the persons above.

X Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and title	(B) Average hours per week (list any	box	x, unle	ess pe	ition more rson i	than one is both an or/trustee)	n	(D)  Reportable compensation from the organization	(E)  Reportable compensation from related organizations	(F) Estimated amount of other compensation from the
	hours for related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(W-2/1099-MISC)	(W-2/1099-MISC)	organization and related organizations
(1) DAROL H CASTER										
	0.50							_	_	
TREASURER	0.00	X		Х			4	0	0	0
(2) SHARON DISNEY	0.50									
POADD MEMBED	0.50	x						0	0	0
BOARD MEMBER (3) VI DUPRE	0.00	^					$\dashv$	0	0	<u> </u>
(5) VI DOFKE	0.50									
BOARD MEMBER	0.00	x						0	0	0
(4) DAN ENGELBRECHT	0.00						7			
(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	0.50									
VICE PRESIDENT	0.00	X						0	0	0
(5) RANDY GARCIA										
	0.50									
PRESIDENT	0.00	X		X				0	0	0
(6) MARVIN GILBERT										
	0.50									
SECRETARY	0.00	X		Х			_	0	0	0
(7) ANGEL GOTAY										
	0.50							•	•	
BOARD MEMBER	0.00	Х					-	0	0	0
(8) DAVID LOPEZ	0.50									
BOARD MEMBER	0.00	x						0	0	0
(9) JOSE MONFORTE	0.00						$\dashv$		<u> </u>	<u> </u>
(9) OODE HOWFORTE	0.50									
BOARD MEMBER	0.00	x						0	0	0
(10) GENE R. RAMOS		† <u></u>					1			
(13, 22, 21, 22, 22, 23, 24, 24, 24, 24, 24, 24, 24, 24, 24, 24	0.50									
BOARD MEMBER	0.00	X						0	0	0
(11) RONALD ROSOL										
	0.50									
BOARD MEMBER	0.00	X						0	0	0

Form 990 (2020) PALOMAR Details Form 990 PALOMAR Details Section A. Officers								VICE, 33-062: nd Highest Compensated				Page 8
(A) Name and title	(B) Average hours per week (list any	(de	o not o	Pos check ess pe	c) ition more	than o	ne an	(D)  Reportable compensation from the organization	(E) Reportable compensation from related organizations		(F) imated a of othe ompensa from the	er ation
	hours for related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(W-2/1099-MISC)	(W-2/1099-MISC)		ganizatio ed orgar	
(12) JAMES M ROWE	0.50											
BOARD MEMBER	0.50	x						0	0			0
(13) JAMES TALLEY	0.50											
BOARD MEMBER (14) JUDY TILLYER	0.00	Х						0	0			0
BOARD MEMBER	0.50	x						0	0			0
(15) ALBERT TREVI	\$AN	^						0	0			
PAST PRESIDENT	0.50	x		x				o	0			0
(16) LISA M TURNE	40.00											
EXECUTIVE DIRECTOR	0.00			x				0	0			0
1b Subtotal							u					
c Total from continuation she d Total (add lines 1b and 1c)	,						u u					
Total number of individuals (in reportable compensation from	cluding but not l	imite	d to	thos	e lis	ted a	bove	e) who received more than	\$100,000 of			
3 Did the organization list any for	<u> </u>			stee	. ke	/ emr	olove	ee, or highest compensated	<u> </u>			Yes No
employee on line 1a? If "Yes," 4 For any individual listed on lin	" complete Sched	dule	J for	suc	h in	dividu	ıal ์ .				3	X
organization and related organization and related organization	nizations greater	than	, \$15	50,00	00? /	f "Ye	s," c	complete Schedule J for su	ch		4	x
5 Did any person listed on line for services rendered to the o	1a receive or acc	crue	com	pens	atio	n fron	n ar	ny unrelated organization or	· individual		5	х
Section B. Independent Contracto	ors											<u>'</u>
Complete this table for your fi compensation from the organi	zation. Report co							ar year ending with or with	in the organization's tax ye	ear.		(0)
Name and	(A) I business address							Descript	(B) ion of services		Con	(C) npensation
2 Total number of independent received more than \$100,000								se listed above) who	0			

Form 990 (2020) PALOMAR FAMILY COUNSELING SERVICE, 33

Pa	rt V		ent of Reve		ine a	resnon	se or note	to any line in this	s Part VIII			_ 1
		OHOOK II	Och leddie V	O conta	1113 0	тезроп	isc of flote	(A) Total revenue	(B) Related or exempt	(C) Unrelated	(D) Revenue excluded	
									function revenue	business revenue	from tax under sections 512-514	
nts nts	1a	Federated camp	aigns		1a							
Contributions, Gifts, Grants and Other Similar Amounts	b	Membership due	es		1b							
s, c Am	С	Fundraising ever	nts		1c							
Sift; lar	d	Related organiza	ations		1d							
ii,		Government grants (co			1e		360,179					
r S		All other contributions,										
but		and similar amounts no	it included above .		1f							
i o	g	Noncash contributions i	included in lines 1a	n-1f	1g	\$						
a Co	h	Total. Add lines	1a–1f				u	360,179				
							Business Code					П
به	2a	CONTRACT S	ERVICES				624100	3,354,382	3,354,382			
rvic	b	COUNSELING	SERVICES				624100	561,151	561,151			
Se	С											
ram	d											
Program Service Revenue	е											
Д	f	All other program										
	g	Total. Add lines	2a-2f				u	3,915,533				
	3	Investment incor	me (including	dividends	s, inte	rest, and						
		other similar am						4,980	4,980			
	4	Income from inve	estment of tax	x-exempt	bond	proceeds	u					
	5	Royalties	<u> </u>				u					
				(i) Real		(ii) I	Personal					
	6a	Gross rents	6a									
	b	Less: rental expenses	6b									
	С	Rental inc. or (loss)	6c									
	_d	Net rental incom	e or (loss)				u					
	/a	Gross amount from sales of assets	(i)	) Securities		(ii)	Other					
		other than inventory	7a									
ıne	b	Less: cost or other										
Revenue		basis and sales exps.	7b									
		Gain or (loss)	7c									
her		Net gain or (loss			<u></u>		u					_
ŏ	8a	Gross income from	fundraising eve	ents								
		(not including \$										
		of contributions rep										
		See Part IV, line 18	}		8a							
		Less: direct expe			8b							
		Net income or (le		- r	events		u					_
	9a	Gross income from			_							
		See Part IV, line 19	)		9a							
		Less: direct expe			9b							_
		Net income or (I			ities .		u					_
	10a	Gross sales of in	,		40-							
	<b>L</b>	returns and allow			10a							
		Less: cost of good Net income or (le			10b							-
	C	MET HICOHIE OF (I	ussj iiuiii Sale	o oi ilive	поту		Business Code					
Snc	11a						Dusinoss Code					-
nec	i ia b	• • • • • • • • • • • • • • • • • • • •										-
Miscellaneous Revenue	C	• • • • • • • • • • • • • • • • • • • •										_
lisc Re	ų	All other revenue										-
2	e e	Total. Add lines					u					
	12	Total revenue.						4,280,692	3,920,513	0		0
												_

Part IX Statement of Functional Expenses

Secti	ion 501(c)(3) and 501(c)(4) organizations must confidence if Schedule O contains a response			plete column (A).	
Do n	not include amounts reported on lines 6b,		(B)	(C)	(D)
	Bb, 9b, and 10b of Part VIII.	(A) Total expenses	Program service expenses	Management and general expenses	Fundraising expenses
1	Grants and other assistance to domestic organizations		САРСПЭСЭ	general expenses	ехрепаса
•	and domestic governments. See Part IV, line 21				
2	Grants and other assistance to domestic				
_	individuals. See Part IV, line 22				
3	Grants and other assistance to foreign				
·	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
•	trustees, and key employees	72,429		72,429	
6	Compensation not included above to disqualified	1 - 7		,	
-	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	2,802,981	2,477,741	325,240	
8	Pension plan accruals and contributions (include	, ,	, ,	•	
	section 401(k) and 403(b) employer contributions)	54,093	46,612	7,481	
9	Other employee benefits	351,000	302,456	48,544	
10	Payroll taxes	253,483	218,426	35,057	
11	Fees for services (nonemployees):	•	•	•	
а	Management				
b	Legal	11,375	9,586	1,789	
С	Accounting				
d	Lobbying				
е	Professional fundraising services. See Part IV, line 17				
f	Investment management fees				
g	Other. (If line 11g amount exceeds 10% of line 25, column				
	(A) amount, list line 11g expenses on Schedule O.)				
12		4,320	3,723	597	
13	Office expenses	46,545	39,246	7,299	
14	Information technology	21,965	18,927	3,038	
15	Royalties				
16	Occupancy	10,283		10,283	
17	Travel	9,305	8,018	1,287	
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	4,420	1,115	3,305	
20	Interest	12,028		12,028	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	103,096	71,208	31,888	
23	Insurance	31,222	26,904	4,318	
24	Other expenses. Itemize expenses not covered				
	above (List miscellaneous expenses on line 24e. If				
	line 24e amount exceeds 10% of line 25, column				
	(A) amount, list line 24e expenses on Schedule O.)	100 -11		10.010	
а	CONSULTING AND CONTRACT S	182,564	171,721	10,843	
b	TELEPHONE	61,989	53,416	8,573	
С	MAINTENANCE	43,942	37,865	6,077	
d	UTILITIES	32,007	27,580	4,427	
е	All other expenses	86,359	51,481	34,878	
25	Total functional expenses. Add lines 1 through 24e	4,195,406	3,566,025	629,381	0
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs				
	from a combined educational campaign and				
	fundraising solicitation. Check here <b>u</b> if following SOP 98-2 (ASC 958-720)				

Pa	art >	Balance Sheet						_	
		Check if Schedule O contains a response or r	note to ar	ny line	in this Part X		<u>.</u>		
						(A)		(B)	
						Beginning of year		End of year	
	1	Cash—non-interest-bearing				1,159,752	1	619,884	
	2	Savings and temporary cash investments				58,824	2	72,955	
	3	Pledges and grants receivable, net					3		
	4	Accounts receivable, net				428,621	4	638,956	
	5	Loans and other receivables from any current or for	rmer offic	er, dire	ector,				
		trustee, key employee, creator or founder, substanti		outor, c	or 35%				
		controlled entity or family member of any of these p					5		
	6	Loans and other receivables from other disqualified							
sts		under section 4958(f)(1)), and persons described in					6		
Assets	7	Notes and loans receivable, net					7		
⋖	8		sale or use						
	9	Prepaid expenses and deferred charges				2,900	9	1,857	
	10a	Land, buildings, and equipment: cost or other							
		basis. Complete Part VI of Schedule D		)a	2,162,491 877,659				
	b	Less: accumulated depreciation	🗀			1,267,767	10c	1,284,832	
	11	Investments—publicly traded securities					11		
	12	Investments-other securities. See Part IV, line 11			12				
	13	Investments—program-related. See Part IV, line 11	1				13		
	14	Intangible assets					14		
	15					200	15	200	
	16	Total assets. Add lines 1 through 15 (must equal lines)				2,918,064	16	2,618,684	
	17	Accounts payable and accrued expenses		583,997	17	161,018			
	18	Grants payable			18				
	19	Deferred revenue					19		
	20	Tax-exempt bond liabilities					20		
	21	Escrow or custodial account liability. Complete Part	D L		21				
es	22	Loans and other payables to any current or former							
iliti		trustee, key employee, creator or founder, substanti		outor, c	or 35%				
Liabilities		controlled entity or family member of any of these p				240 541	22	222 000	
_		Secured mortgages and notes payable to unrelated				349,541	23	333,289	
		Unsecured notes and loans payable to unrelated th			····		24		
	25	Other liabilities (including federal income tax, payab							
		parties, and other liabilities not included on lines 17	,	•					
		of Schedule D				022 520	25	404 207	
_	26	Total liabilities. Add lines 17 through 25	·	<del></del>		933,538	26	494,307	
s		Organizations that follow FASB ASC 958, check	nere u	Λ					
JCe		and complete lines 27, 28, 32, and 33.				1 024 702		1 064 040	
alaı	27					1,924,703 59,823	27	1,964,040 160,337	
d B	28	Net assets with donor restrictions			··· <sub>[]</sub> ·····-  -	59,623	28	160,337	
ŭ.		Organizations that do not follow FASB ASC 958,							
Assets or Fund Balances	20	and complete lines 29 through 33.			20				
ts (		Capital stock or trust principal, or current funds			29				
sse	30	Paid-in or capital surplus, or land, building, or equip					30		
Ţ	31	Retained earnings, endowment, accumulated incom				1,984,526	31	2,124,377	
Net	32					2,918,064	32 33	2,618,684	
	33	Total liabilities and net assets/fund balances				4,310,004	აა	2,010,004	

Form **990** (2020)

_	art XI Reconciliation of Net Assets				, u	90
	Check if Schedule O contains a response or note to any line in this Part XI					X
1	Total revenue (must equal Part VIII, column (A), line 12)	1		4,28	30,6	5 <b>92</b>
2	Total expenses (must equal Part IX, column (A), line 25)	2	-	4,19	95,4	406
3	Revenue less expenses. Subtract line 2 from line 1	3		8	35,2	286
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4		1,98	34,5	526
5	Net unrealized gains (losses) on investments	5		1	L <b>4,</b> :	132
6	Donated services and use of facilities	6				
7	Investment expenses	7				
8	Prior period adjustments	8				
9	Other changes in net assets or fund balances (explain on Schedule O)	9		4	40,4	<u>433</u>
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line					
	32, column (B))	10		2,12	24,3	<u> 377</u>
Pa	art XII Financial Statements and Reporting					
	Check if Schedule O contains a response or note to any line in this Part XII		<u></u>	<del></del>		,Ш
			ſ		Yes	No
1	Accounting method used to prepare the Form 990:					
	If the organization changed its method of accounting from a prior year or checked "Other," explain in		ľ			
	Schedule O.		i			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?			2a		Х
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or		i			
	reviewed on a separate basis, consolidated basis, or both:		i			
	Separate basis Consolidated basis Both consolidated and separate basis		i			
b	Were the organization's financial statements audited by an independent accountant?			2b	X	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a		i			
	separate basis, consolidated basis, or both:		i			
	X Separate basis Consolidated basis Both consolidated and separate basis		i			
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of		i			
	the audit, review, or compilation of its financial statements and selection of an independent accountant?			2c	X	
	If the organization changed either its oversight process or selection process during the tax year, explain on					
	Schedule O.					
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the					
	Single Audit Act and OMB Circular A-133?			3a		Х
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the					
	required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits			3b		

Form **990** (2020)

#### SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Name of the organization

Part I

INC

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

u Attach to Form 990 or Form 990-EZ.

Reason for Public Charity Status. (All organizations must complete this part.) See instructions.

u Go to www.irs.gov/Form990 for instructions and the latest information.

PALOMAR FAMILY COUNSELING SERVICE,

Open to Public Inspection

LING SERVICE, Employer identification number 33-0629248

Γhe	orga	nization is not	a private foundation because	e it is: (For lines 1 through 12, o	check only	one box.	.)							
1	Ш	A church, cor	nvention of churches, or ass	ociation of churches described	in <b>sectio</b>	170(b)(1	I)(A)(i).							
2	Ш	A school des	cribed in section 170(b)(1)(	A)(ii). (Attach Schedule E (Forn	n 990 or 9	990-EZ).)								
3	Ш	A hospital or	a cooperative hospital service	ce organization described in se	ction 170	(b)(1)(A)(i	iii).							
4		A medical res	search organization operated	I in conjunction with a hospital of	described	in <b>sectio</b>	n 170(b)(1)(A)(iii). Enter the h	nospital's name,						
		city, and state	e:											
5		An organization	on operated for the benefit of	of a college or university owned	or operate	ed by a g	overnmental unit described in							
	_	section 170	(b)(1)(A)(iv). (Complete Part	II.)										
6	Ш	A federal, sta	ate, or local government or g	overnmental unit described in s	ection 17	70(b)(1)(A	)(v).							
7	X	•	on that normally receives a section 170(b)(1)(A)(vi). (C	substantial part of its support fro	om a gove	ernmental	unit or from the general public							
8	П			<b>170(b)(1)(A)(vi).</b> (Complete Part	: 11.)									
9	H			cribed in section 170(b)(1)(A)(i		ed in coni	unction with a land-grant colle	ae						
-	Ш	Ū	•	of agriculture (see instructions).	, .		•	9-						
		university:												
10		An organizati	on that normally receives: (1	) more than 33 1/3% of its sup	port from	contribution	ons, membership fees, and gr	OSS	•					
		receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses												
			•		,		,							
			•	0, 1975. See <b>section 509(a)(2)</b>			•							
11	Н	•	•	exclusively to test for public safe	•									
12	Ш	-	•	exclusively for the benefit of, to partitions described in <b>section 50</b> %	•									
								• •						
	а	Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.  Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving												
		Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the												
		supporting	g organization. You must c	omplete Part IV, Sections A a	nd B.									
	b	Type II. A	A supporting organization su	pervised or controlled in connec	ction with	its suppor	rted organization(s), by having							
			•	ting organization vested in the s	same pers	ons that	control or manage the support	ed						
			ion(s). You must complete											
	С			supporting organization operated structions). You must complete				vith,						
	d	Type III	non-functionally integrated	I. A supporting organization ope	erated in o	connection	with its supported organization	on(s)						
		that is no	ot functionally integrated. The	e organization generally must sa	atisfy a dis	stribution	requirement and an attentiven	ess						
		requireme	ent (see instructions). You n	nust complete Part IV, Section	ns A and	D, and Pa	art V.							
	е			eived a written determination from			a Type I, Type II, Type III							
	f		mber of supported organizati	n-functionally integrated suppor	ung organ	iization.			$\neg$					
	g			ne supported organization(s).										
/i)		e of supported	(ii) EIN	(iii) Type of organization	(iv) Is the	organization	(v) Amount of monetary	(vi) Amount of	—					
(1)		ganization	(11)	(described on lines 1–10		ur governing	support (see	other support (see						
				above (see instructions))	docur	ment?	instructions)	instructions)						
					Yes	No			_					
(A)														
<b>(D)</b>									—					
(B)														
(C)									_					
. ,														
(D)									_					
(E)									_					
Γota									_					
- F		nuark Daduatio	Ant Notice and the Institute	iona for Form 000 or 000 E7			Cahadula	/Farm 000 at 000 E7) 20	100					

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support			, р		<u> </u>	
	ndar year (or fiscal year beginning in) <b>u</b>	(a) 2016	<b>(b)</b> 2017	(c) 2018	(d) 2019	<b>(e)</b> 2020	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	3,556,267	3,598,791	4,177	202,272	360,179	7,721,686
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3	The value of services or facilities furnished by a governmental unit to the organization without charge						
5	Total. Add lines 1 through 3  The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)	3,556,267	3,598,791	4,177	202,272	360,179	7,721,686
6	Public support. Subtract line 5 from line 4						7,721,686
	tion B. Total Support					_	
Cale	ndar year (or fiscal year beginning in) <b>u</b>	(a) 2016	<b>(b)</b> 2017	(c) 2018	<b>(d)</b> 2019	<b>(e)</b> 2020	(f) Total
7	Amounts from line 4	3,556,267	3,598,791	4,177	202,272	360,179	7,721,686
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	3,182	3,569				6,751
9	Net income from unrelated business activities, whether or not the business is regularly carried on						
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
11	<b>Total support.</b> Add lines 7 through 10						7,728,437
12	Gross receipts from related activities, etc.					12	15,029,923
13	First 5 years. If the Form 990 is for the or	•	econd, third, fourth	n, or fifth tax year a	as a section 501(c)	(3)	
	organization, check this box and stop her						<u></u>
	tion C. Computation of Public Su						
14	Public support percentage for 2020 (line 6			n (f))			99.91 %
15	Public support percentage from 2019 Sche						99.95 %
16a	33 1/3% support test—2020. If the organ			•	33 1/3% or more, o	check this	, <del></del>
	box and <b>stop here.</b> The organization qual						► <u>X</u>
b	33 1/3% support test—2019. If the organ				5 is 33 1/3% or m	ore, check	
47-	this box and <b>stop here.</b> The organization					445	🟲 🗀
17a	10%-facts-and-circumstances test—202	=					
	10% or more, and if the organization mee Part VI how the organization meets the "fa				-		
	ŭ	acis-and-circumsia	nces test. The org	janization qualifies	as a publicly supp	oortea	
h	organization  10%-facts-and-circumstances test—201					d lino	
b	15 is 10% or more, and if the organization	•					
	in Part VI how the organization meets the			•	•	•	
	organization			,		• •	▶ □
18	Private foundation. If the organization did						F L
	inatrustiana						▶ □
	instructions						<u>-</u> L

33-0629248

Page 3

Schedule A (Form 990 or 990-EZ) 2020

Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II.)

Sec	tion A. Public Support	quality under t	ne tests listed t	below, please of	ompiete Part i	1.)		
	ndar year (or fiscal year beginning in) <b>u</b>	(a) 2016	<b>(b)</b> 2017	(c) 2018	(d) 2019	(e) 2020		(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")			,				
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose							
3	Gross receipts from activities that are not an unrelated trade or business under section 513							
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf							
5	The value of services or facilities furnished by a governmental unit to the organization without charge							
6	Total. Add lines 1 through 5							
7a	Amounts included on lines 1, 2, and 3 received from disqualified persons							
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year							
С	Add lines 7a and 7b							
8	Public support. (Subtract line 7c from							
Sec	tion B. Total Support							
	ndar year (or fiscal year beginning in) <b>u</b>	(a) 2016	<b>(b)</b> 2017	(c) 2018	(d) 2019	(e) 2020		(f) Total
9	Amounts from line 6			. ,	. ,			
10a	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources							
b	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975							
С	Add lines 10a and 10b							
11	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on							_
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)							
13	<b>Total support.</b> (Add lines 9, 10c, 11, and 12.)						T	
14	First 5 years. If the Form 990 is for the org	-		-			<u>'</u>	
<u> </u>	organization, check this box and stop here tion C. Computation of Public Su							<b>&gt;</b>
3 <del>e</del> 0 15	Public support percentage for 2020 (line 8,			on (f))			15	%
16	Public support percentage for 2020 (line 8, Public support percentage from 2019 Scher						16	<del></del>
	tion D. Computation of Investmen						.,,	70_
17	Investment income percentage for 2020 (lir			3, column (f))			17	%
18	Investment income percentage from 2019 S	chedule A, Part I	II, line 17				18	%
19a	33 1/3% support tests—2020. If the organ	ization did not ch	eck the box on line	e 14, and line 15 is	more than 33 1/3	%, and line		
	17 is not more than 33 1/3%, check this bo	x and <b>stop here.</b>	The organization	qualifies as a publ	cly supported org	anization		▶ □
b	33 1/3% support tests—2019. If the organ							
	line 18 is not more than 33 1/3%, check this		_			_		. —
20	Private foundation. If the organization did	not check a box	on line 14, 19a, or	19b, check this bo	x and see instruc	tions		

#### **Supporting Organizations**

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

# Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.
- Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and b satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.
- Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) C purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign b supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B)
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- Substitutions only. Was the substitution the result of an event beyond the organization's control? С
- Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- Was the organization controlled directly or indirectly at any time during the tax year by one or more 9a disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- Was the organization subject to the excess business holdings rules of section 4943 because of section 10a 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below.
  - Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

		Yes	No
	1		
	2		
	3a		
	3b		
	3с		
	30		
	4a		
	4b		
	4c		
	5a		
	5b		
	5c		
	6		
	7		
	8		
	9a		
	9b		
	9с		
	10a		
	40.		
A (Fo	10b orm 99	0 or 990-	EZ) 2020

	W Comparing Continued (actioned)			i age <b>J</b>
Par	t IV Supporting Organizations (continued)	T	Vac	Nic
11	Has the organization accepted a gift or contribution from any of the following persons?		Yes	No
а	A person who directly or indirectly controls, either alone or together with persons described in lines 11b and			
u	11c below, the governing body of a supported organization?	11a		
b	A family member of a person described in line 11a above?	11b		
C	A 35% controlled entity of a person described in line 11a or 11b above? <i>If "Yes" to line 11a, 11b, or 11c, provide</i>	110		
	detail in Part VI.	11c		
Secti	on B. Type I Supporting Organizations			
	······································		Yes	No
1	Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or			
	more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers,			
	directors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s)			
	effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported			
	organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the			
	supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part			
	VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		
Secti	on C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed	_		
`~ ~ t	the supported organization(s).	1		
ecti	on D. All Type III Supporting Organizations		V	NI-
4	Did the executation provide to each of its supported executations, by the last day of the fifth month of the		Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
2	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in line 2, above, did the organization's supported organizations have	_		
3	a significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
	supported organizations played in this regard.	3		
Secti	on E. Type III Functionally-Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions)			
а	The organization satisfied the Activities Test. Complete line 2 below.			
b	The organization is the parent of each of its supported organizations. Complete line 3 below.			
С	The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see instru	uctions)	).	
2	Activities Test. Answer lines 2a and 2b below.		Yes	No
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined			
	that these activities constituted substantially all of its activities.	2a		
b	Did the activities described in line 2a, above, constitute activities that, but for the organization's involvement,			
	one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in			
	Part VI the reasons for the organization's position that its supported organization(s) would have engaged in			
	these activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer lines 3a and 3b below.			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
	trustees of each of the supported organizations? If "Yes" or "No," provide details in Part VI.	3a		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each			

of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.

2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3.	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or collection of			
	gross income or for management, conservation, or maintenance of property			
	held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sect	ion B – Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see			
	instructions for short tax year or assets held for part of year):			
a	Average monthly value of securities	1a		
t	Average monthly cash balances	1b		
	Fair market value of other non-exempt-use assets	1c		
	Total (add lines 1a, 1b, and 1c)	1d		
e	Discount claimed for blockage or other factors			
	(explain in detail in Part VI):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d.	3		
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount,			
	see instructions).	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by 0.035.	6		
7	Recoveries of prior-year distributions	7		
8_	Minimum Asset Amount (add line 7 to line 6)	8		
Sect	ion C – Distributable Amount			Current Year
1_	Adjusted net income for prior year (from Section A, line 8, column A)	1		
2	Enter 0.85 of line 1.	2		
3_	Minimum asset amount for prior year (from Section B, line 8, column A)	3		
4	Enter greater of line 2 or line 3.	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to			
	emergency temporary reduction (see instructions).	6		
7	Check here if the current year is the organization's first as a non-functionally integrated	Type I	II supporting organization	

Schedule A (Form 990 or 990-EZ) 2020

(see instructions).

	le A (Form 990 or 990-EZ) 2020 PALOMAR FAMILY CO			248 Page
Par	t V Type III Non-Functionally Integrated 509(a)(3)	Supporting Organiza	tions (continued)	1
Secti	ion D – Distributions			Current Year
1	Amounts paid to supported organizations to accomplish exempt purpo	oses		
2	Amounts paid to perform activity that directly furthers exempt purpose	es of supported		
	organizations, in excess of income from activity			
3	Administrative expenses paid to accomplish exempt purposes of sup	ported organizations		
4	Amounts paid to acquire exempt-use assets			
5	Qualified set-aside amounts (prior IRS approval required—provide de	tails in Part VI)		
6_	Other distributions (describe in Part VI). See instructions.			
	Total annual distributions. Add lines 1 through 6.			
8 	Distributions to attentive supported organizations to which the organizations (provide details in Part VI). See instructions.	zation is responsive		
9	Distributable amount for 2020 from Section C, line 6			
10	Line 8 amount divided by line 9 amount			
		(i)	(ii)	(iii)
Secti	ion E - Distribution Allocations (see instructions)	Excess Distributions	Underdistributions Pre-2020	Distributable Amount for 2020
1	Distributable amount for 2020 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2020			
	(reasonable cause required-explain in Part VI). See			
	instructions.			
3	Excess distributions carryover, if any, to 2020			
	From 2015			
	From 2016			
	From 2017			
	From 2018			
	From 2019			
	Applied to underdistributions of prior years			
	Applied to 2020 distributable amount			
	Carryover from 2015 not applied (see instructions)			
<del></del>	Remainder. Subtract lines 3g, 3h, and 3i from line 3f.			
4	Distributions for 2020 from			
7	Section D, line 7: \$			
a	Applied to underdistributions of prior years			
	Applied to 2020 distributable amount			
	Remainder. Subtract lines 4a and 4b from line 4.			
5	Remaining underdistributions for years prior to 2020, if			
	any. Subtract lines 3g and 4a from line 2. For result			
	greater than zero, explain in Part VI. See instructions.			
6	Remaining underdistributions for 2020 Subtract lines 3h			
	and 4b from line 1. For result greater than zero, explain in			
	Part VI. See instructions.			
7	Excess distributions carryover to 2021. Add lines 3j			
	and 4c.			
8	Breakdown of line 7:			
	Excess from 2016			
	Excess from 2017			
	Excess from 2018			
	Excess from 2019			

Schedule A (Form 990 or 990-EZ) 2020

Schedule A (Forr	m 990 or 990-EZ) 2020			COUNSELING			Page 8
Part VI	Supplemental Inf	ormation. Prov	ide the expl	anations required	by Part II, line 1	0; Part II, line 17a or	17b; Part
						11b, and 11c; Part IV,	
						art IV, Section E, lines	
						6, and 8; and Part V,	Section E,
	lines 2, 5, and 6. A	also complete ti	nis part for a	any additional inio	rmation. (See in	Structions.)	
•							
•							
•							
•							
•							
•							

# SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

# **Supplemental Financial Statements**

u Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. u Attach to Form 990.

u Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2020

Open to Public Inspection

Name of the organization Employer identification number PALOMAR FAMILY COUNSELING SERVICE, INC 33-0629248 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Part I Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds Total number at end of year \_\_\_\_\_ Aggregate value of contributions to (during year) Aggregate value of grants from (during year) 3 Aggregate value at end of year 4 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (for example, recreation or education) Preservation of a historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Tax Year a Total number of conservation easements 2a **b** Total acreage restricted by conservation easements 2b c Number of conservation easements on a certified historic structure included in (a) 2c d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the Number of states where property subject to conservation easement is located  ${f u}$ Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. 1a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenue included on Form 990, Part VIII, line 1 u \$ (ii) Assets included in Form 990, Part X u \$ 2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items: a Revenue included on Form 990, Part VIII, line 1 Assets included in Form 990, Part X .....

	art III Organizations Maintainin	g Collections of				r Other	Simi	ar A	ssets	(contin		age <u>-</u>
3	Using the organization's acquisition, access collection items (check all that apply):	•										
а	Public exhibition	d 🗌	Loan or e	exchange pro	ogram							
b	Scholarly research	_										
С	Preservation for future generations	_										
4	Provide a description of the organization's	collections and explain	how the	y further the	organization's	exempt p	ourpose	in Par	t			
	XIII.											
5	During the year, did the organization solicit	or receive donations	of art, his	torical treasu	ires, or other s	imilar					_	_
	assets to be sold to raise funds rather than		part of the	e organization	n's collection?					Ye	s	No
Pa	Escrow and Custodial A Complete if the organization 990, Part X, line 21.	•	on For	m 990, Pa	rt IV, line 9,	or repo	orted a	ın am	ount o	n Form	1	
1a	Is the organization an agent, trustee, custo											7
	included on Form 990, Part X?									Ye	s	No
b	If "Yes," explain the arrangement in Part XI	II and complete the fo	ollowing ta	ible:						Amount		
•	Paginning halanga							10		Amoun		
C	0 0							1c 1d				
a	Additions during the year											
e	Distributions during the year							1e 1f				
) 29	Ending balance	Form 000 Part V line			todial account	liability2				☐ Ye	٦	No
	If "Yes," explain the arrangement in Part XI									_ `	· -	'*
	art V Endowment Funds.	III. OHOOK HOIO II WIO O	Apiariation	i nao boon p	TOVIAGO OTT T G							
	Complete if the organization	n answered "Yes"	on For	m 990, Pa	rt IV, line 10	Э.						
	,	(a) Current year		Prior year	(c) Two years		(d) Thi	ee years	s back	(e) Four	years	back
1a	Beginning of year balance			•	63	1,533		60	,340		56,	505
	Contributions											
	Net investment earnings, gains, and											
	losses					-581		4	1,079		6,	753
d	Grants or scholarships						-2,580		$\overline{}$			
	Other expenditures for facilities and											
	programs											
f	Administrative expenses								-306		-	-288
g					60	0,952		61	.,533		60,	340
2	Provide the estimated percentage of the cu	rrent vear end balance	e (line 1a	column (a))	held as:				•			
а	Board designated or quasi-endowment <b>u</b>	•	, ,	, ( ),								
	Permanent endowment u %											
С	<b>-</b>											
	The percentages on lines 2a, 2b, and 2c sl	nould equal 100%.										
3a	Are there endowment funds not in the poss	ession of the organiza	ation that	are held and	l administered	for the						
	organization by:	ŭ									Yes	No
	(i) Unrelated organizations									3a(i)	Х	
	(ii) Related organizations									3a(ii)		Х
b	If "Yes" on line 3a(ii), are the related organ	izations listed as requi	red on So	chedule R?						3b		
4	Describe in Part XIII the intended uses of t											
Pa	art VI Land, Buildings, and Eq											
	Complete if the organization		on For	m 990, Pa	rt IV, line 11	la. See	Form	990,	Part X	line 1	0.	
	Description of property	(a) Cost or other I		(b) Cost or			ccumulate			(d) Book		
		(investment)		(oth	er)	de	preciation					
1a	Land			4	70,589					4	70,	589
b	Buildings			1,3	66,808		709	<b>,</b> 631	L	65	7,	177
С	Leasehold improvements				41,276			,276				
	Equipment				72,739		72	,739	9			
	Other			2	11,079		54	,013	3	15	7,	066
	II. Add lines 1a through 1e. (Column (d) mus		t X, colun	nn (B), line 1	0c.)			ι		1,28		

Part VII	Investments – Other Securities.	Form 000 Bort IV lin	on 11b, Son Form 000, I	Part V line 12
	Complete if the organization answered "Yes" on  (a) Description of security or category	(b) Book value	(c) Method o	
	(including name of security)	(b) Book value	Cost or end-of-ye	
(1) Financial	dominatino		0000 01 0110 01 yo	ar manor valuo
(1) Financial				
(2) Other	eld equity interests			
(A)				
(B)				
(C)				
(D)				
(E)				
<u>(F)</u>				
(G)				
Total (Colum	on /b) must equal Form 000 Part V and /D) line 10			
Part VIII	n (b) must equal Form 990, Part X, col. (B) line 12.) u			
Part VIII	Investments – Program Related.	Form 000 Dort IV lin	o 110 Coo Form 000 F	Oort V line 12
	Complete if the organization answered "Yes" on			
	(a) Description of investment	(b) Book value	(c) Method of Cost or end-of-ye	
(4)			Jost of end-or-ye	aamot valuo
(1)				
(2)			-	
(3)				
(4)			_	
(5)				
(6)				
(7)				
(8)				
(9)				
	n (b) must equal Form 990, Part X, col. (B) line 13.) u			
Part IX	Other Assets.  Complete if the organization answered "Yes" on	Form 990, Part IV, lin	e 11d. See Form 990, F	Part X, line 15.
	(a) Description			(b) Book value
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
	n (b) must equal Form 990, Part X, col. (B) line 15.)		u	
Part X	Other Liabilities.			
	Complete if the organization answered "Yes" on	Form 990, Part IV, lin	ne 11e or 11f. See Form	990, Part X,
	line 25.			<u> </u>
1.	(a) Description of liability			(b) Book value
(1) Federal	income taxes			
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
	n (b) must equal Form 990, Part X, col. (B) line 25.)		u	
	uncertain tax positions. In Part XIII, provide the text of the foc	tnote to the organization's		orts the
•	liability for uncertain tax positions under FASB ASC 740. Chec	ŭ	•	_

Schedule D (Fe	orm 990) 2020	PALOMAR	<b>FAMILY</b>	COUNSELING	SERVICE,	33-0629248	Page <b>5</b>
Part XIII	Supplement	al Informati	on (continue	ed)		33-0629248	
1 0.1 0 7 1.11	Сирристоп		011 (00/////////////////////////////////				

SCHEDULE O (Form 990 or 990-EZ) Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service u Attach to Form 990 or 990-EZ. u Go to www.irs.gov/Form990 for the latest information. Open to Public Inspection

Name of the organization **PA** 

PALOMAR FAMILY COUNSELING SERVICE, INC

Employer identification number 33-0629248

FORM 990 - ORGANIZATION'S MISSION OR MOST SIGNIFICANT ACTIVITIES

PALOMAR FAMILY COUNSELING SERVICE PROVIDES A FULL RANGE OF COMPREHENSIVE

AND INTEGRATED SERVICE THAT INCLUDES PREVENTION, EARLY INTERVENTION,

PSYCHOEDUCATION, ASSESSMENT CLINICAL COUNSELING, SCHOOL-BASED COUNSELING,

CRISIS RESPONSE, AND PROFESSIONAL TRAINING.

THE ORGANIZATION'S MISSION IS TO SUPPORT AND STRENGTHEN CHILDREN, YOUTH,

ADULTS, FAMILIES, SCHOOLS AND COMMUNITIES.

FORM 990 - ORGANIZATION'S MISSION

PALOMAR FAMILY COUNSELING SERVICE PROVIDES A FULL RANGE OF COMPREHENSIVE

AND INTEGRATED SERVICE THAT INCLUDES PREVENTION, EARLY INTERVENTION,

PSYCHOEDUCATION, ASSESSMENT CLINICAL COUNSELING, SCHOOL-BASED COUNSELING,

CRISIS RESPONSE, AND PROFESSIONAL TRAINING.

FORM 990, PART I, LINE 6

VOLUNTEERS INCLUDE BOARD MEMBERS, COUNSELING INTERNS, OR COMMUNITY MEMBERS DOING SERVICE PROJECTS.

TYPES OF SERVICES: INDIVIDUAL, FAMILY, AND GROUP COUNSELING FOR ALL AGES
IN OUR OFFICES, INDIVIDUAL AND GROUP COUNSELING FOR YOUTH IN SCHOOLS OR
OTHER COMMUNITY SPACES, COURT-ORDERED PSYCHOEDUCATION SERVICES, AND
PREVENTION AND EARLY INTERVENTIONS PROGRAMS.

FORM 990, PART III, LINE 4D - ALL OTHER ACCOMPLISHMENTS

PALOMAR FAMILY COUNSELING SERVICE PROVIDES A FULL RANGE OF COMPREHENSIVE

AND INTEGRATED SERVICE THAT INCLUDES PREVENTION, EARLY INTERVENTION,

Name of the organization

Employer identification number

PALOMAR FAMILY COUNSELING SERVICE,	33-0629248
PSYCHOEDUCATION, ASSESSMENT CLINICAL COUNSELING, SCHOOL-	BASED COUNSELING,
CRISIS RESPONSE, AND PROFESSIONAL TRAINING.	
FORM 990, PART VI, LINE 11B - ORGANIZATION'S PROCESS TO	
FORM 990 IS MADE AVAILABLE TO THE BOARD OF DIRECTORS FOR	THEIR REVIEW PRIOR
TO FILING.	
FORM 990, PART VI, LINE 12C - ENFORCEMENT OF CONFLICTS F	POLICY
REQUIRED SELF REPORTING BY EMPLOYEES	
· · · · · · · · · · · · · · · · · · ·	
FORM 990, PART VI, LINE 15A - COMPENSATION PROCESS FOR T	OP OFFICIAL
PERIODIC REVIEW BY THE BOARD OF DIRECTORS	
FORM 990, PART VI, LINE 15B - COMPENSATION PROCESS FOR C	OFFICERS
PERIODIC REVIEW BY EXECUTIVE BOARD	
FORM 990, PART VI, LINE 19 - GOVERNING DOCUMENTS DISCLOS	SURE EXPLANATION
UPON REQUEST. TIME AND PLACE APPROVED BY BOARD OF DIRECT	ORS.
FORM 990, PART XI, LINE 9 - OTHER CHANGES IN NET ASSETS	EXPLANATION
BOOK / TAX DEPRECIATION DIFFERENCE	\$ 40,433

Form **4562** 

Internal Revenue Service

**Depreciation and Amortization** 

(Including Information on Listed Property)

u Attach to your tax return.

u Go to www.irs.gov/Form4562 for instructions and the latest information.

OMB No. 1545-0172

PALOMAR FAMILY COUNSELING SERVICE, Name(s) shown on return Identifying number 33-0629248 INC Business or activity to which this form relates INDIRECT DEPRECIATION Part I Election To Expense Certain Property Under Section 179 Note: If you have any listed property, complete Part V before you complete Part I. 1,040,000 Maximum amount (see instructions) Total cost of section 179 property placed in service (see instructions) 2 2 Threshold cost of section 179 property before reduction in limitation (see instructions) 2,590,000 3 3 Reduction in limitation. Subtract line 3 from line 2. If zero or less, enter -0-4 4 Dollar limitation for tax year. Subtract line 4 from line 1. If zero or less, enter -0. If married filing separately, see instructions .... 5 (a) Description of property (b) Cost (business use only) Listed property. Enter the amount from line 29 7 Total elected cost of section 179 property. Add amounts in column (c), lines 6 and 7 8 9 Tentative deduction. Enter the **smaller** of line 5 or line 8 9 Carryover of disallowed deduction from line 13 of your 2019 Form 4562 10 11 Business income limitation. Enter the smaller of business income (not less than zero) or line 5. See instructions 11 12 Section 179 expense deduction. Add lines 9 and 10, but don't enter more than line 11 Carryover of disallowed deduction to 2021. Add lines 9 and 10, less line 12 Note: Don't use Part II or Part III below for listed property. Instead, use Part V. Special Depreciation Allowance and Other Depreciation (Don't include listed property. See instructions.) 14 Special depreciation allowance for qualified property (other than listed property) placed in service 65,545 during the tax year. See instructions Property subject to section 168(f)(1) election 15 15 Other depreciation (including ACRS) MACRS Depreciation (Don't include listed property. See instructions.) Section A 2,968 MACRS deductions for assets placed in service in tax years beginning before 2020 ...... 17 If you are electing to group any assets placed in service during the tax year into one or more general asset accounts, check here . Section B-Assets Placed in Service During 2020 Tax Year Using the General Depreciation System (c) Basis for depreciation (b) Month and year (d) Recovery (a) Classification of property (business/investment use (e) Convention (a) Depreciation deduction only-see instructions) service 19a 3-year property b 5-year property C 7-year property 10-year property 15-year property е 20-year property 25-year property S/I 25 yrs. Residential rental 27.5 yrs. MM S/L property 27.5 yrs. MM S/L 03/20/21 8,378 MM S/L 39 yrs. Nonresidential real property MM S/L Section C-Assets Placed in Service During 2020 Tax Year Using the Alternative Depreciation System 20a Class life S/L 12-year S/L 12 yrs. 30-year 30 yrs. MM S/L 40-year MM S/L 40 yrs. Part IV **Summary** (See instructions.) Listed property. Enter amount from line 28 21 21 Total. Add amounts from line 12, lines 14 through 17, lines 19 and 20 in column (g), and line 21. Enter 103,096

here and on the appropriate lines of your return. Partnerships and S corporations—see instructions .....

For assets shown above and placed in service during the current year, enter the



#### FRHD CHC GRANT BUDGET INSTRUCTIONS

This file has a number of pre-formated pages. Those sections for auto calculations and set formats are shaded in grey and should not be altered. Please keep a copy of this document as it will be used as part of the grant reporting process

#### There are five tabs to this file:

- 1 Instructions
- 2 Program Budget Form
- 3 Funding History
- 3 Revenue Sources
- 4 Budget Narrative
- 5 Budget Reporting Form

### 1 Instructions:

All Yellow sections are to be filled out by the applicant. Grey sections will auto calculate and should not be edited by the applicant. All pages are formatted to print portrait, on 1 page.

# 2 Program Budget Form:

> PROGRAM COST: This section should reflect the true and total costs of the program.

APPLYING ORGANIZATION: This is the applicant agency's investment in their program. This is

- > the value of the resources the agency will contribute to the program's cost. These may include funds from fundraising events, private donors, in-kind goods and services, and volunteer efforts.
- > OTHER FUNDERS: These are funds or resources provided from contracts, grants and partnerships that are used to support the program's operations.
- > REQUESTED FROM FRHD: This is the funding request you are putting forward to the District.
- The line item names may not fully align with your budget. Please edit those items to align with your budget. Explain those items on your Budget Narrative Form as necessary.

#### A INDIRECT EXPENSES:

This section is for expenses that are part of indirect operats of the program, necessary which may not be part of the direct service provision expenses (Adminsitration, facility expenses, general liability ins., etc.). Please refer back to the training materials for clarification of these expenses. The District will not consider funding more than 25% of these expenses

#### B PERSONNEL EXPENSES - PROGRAM SPECIFIC:

As stated, this section is for staffing expenses that are directly related to the provision of the services/program. Please list each position title separately, unless there are multiple of the same title then use (x3) as an indicator. For example, if funding salaries for four separate Drivers, you would indicate as, Driver (x4) and the expense amount would be the cost of all four Drivers.

#### C DIRECT PROGRAM EXPENSES:

This section is for supplies, items and or specific expenses related to the provision of the services/program. This may include phone, rent, prining, program related insurance (e.g., vehicle), trainings and cetifications.



Agency Name: Palomar Family Counseling Service, Inc.

Program Name: Grandparents Raising Grandchildren

# **INSTRUCTIONS:**

List other grant funders that have been approached by your organization for this program in the past year, do not include FRHD. Include Name, Date, Amount Requested, Awarded, Declined or Pending.

Funder Name	Date Submitted	Amount Requested	Status
Cushman Foundation	10/1	\$6,000.00	Declined
Legacy Endowment	8/29	\$3,000.00	Awarded
Teachert Foundation	3/1	\$6,000.00	Pending



Agency Name: Palomar Family Counseling Service, Inc.

Program Name: Grandparents Raising Grandchildren

**Total Organization Budget (Current Fiscal Year)** 

\$ 5,291,628.00

**Total Project Budget (Current Fiscal Year)** 

\$ 51,363.00

Leave cells blank if they are not applicable to your organization - do not mark with NA.

## **Organization Sources of Revenue**

**Sources of Funding** 

(Total Organization Budget)

(This Project Request)

			One-time				One-time
		Percent	funding?			Percent of	funding?
Source of funds	\$ Amount	of Total	(Yes/No)	_	\$ Amount	Total	(Yes/No)
Federal							
State							
City/County*	3797836	71.77%	varies				
Other Govt.	60000	1.13%	varies				
Proposed FRHD					15000	29.20%	no
Fees for Service	556817	10.52%	no		28363	55.22%	no
Grants (non-gov't)	33699	0.64%	yes		3000	5.84%	yes
General Donations	39733	0.75%	varies		5000	9.73%	varies
Other Internal							
Organizational Fundraising							
Other (list):							
School District contracts	801408	15.14%	no				
Misc. Revenue	2135	0.04%	varies				
In-Kind							
Total	\$5,291,628.00	100%			\$51,363.00	100%	

<sup>\*</sup> City/County

If the organization currently receives funding from any Cities or Counties, please list the jurisdiction and contract amount below.

<sup>\*</sup> County contracts total \$3,763,003; City of Poway \$2,500; City of Vista \$10,000; City of Escondido \$22,333



Agency Name: Palomar Family Counseling Service, Inc.

Program Name: Grandparents Raising Grandchildren

# **INSTRUCTIONS:**

- 1. List items from your PROJECT BUDGET FORM (Sections A and B) that you are seeking FRHD support, and that requires explanation.
- 2. Your narrative should explain why this expense is necessary to the project and why or how FRHD funding would make an impact.

woul	d make an impact.	
<u>A. IN</u>	DIRECT EXPENSES:	Please indicate by the Line Number and Item Name
#	Name	Narrative:
A5	Training & Education	This funds approximately 1 professional development training per year to enhance community-building skills.
Α7	Office Supplies	(self-explanatory)
B. PI	ERSONNEL EXPENSE	S -PROGRAM SPECIFIC
#	Name	Narrative:
B1	Salary (Program Manager)	Program oversight support
В2	Salary (Therapist)	Direct service provider
В7	Payroll Expenses	(self-explanatory)
В8	Benefits	(self-explanatory)
C. DI	RECT PROGRAM EX	PENSES
#	Name	Narrative:
C1	Program Supplies	Educational materials, activities, and resources necessary to quality program delivery.
C2	Advertising, fingerprinting	(self-explanatory)
C3	Printing	Printing of fliers is essential to outreach
C4	Travel/Mileage	(self-explanatory)